



WEST COAST LAUNCH LTD

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REQUEST FOR PROPOSAL

RFP 12-06-2010

ROUTE 55 "LASQUETI ISLAND"

PASSENGER AND FREIGHT MARINE TRANSPORTATION SERVICES

Contact: Doug Davis

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MARINE TRANSPORTATION SERVICES
RFP 12-06-2010

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1. EXECUTIVE SUMMARY

1.1 West Coast Launch Ltd is very familiar with contract services through B.C. Ferries, as we have been the service provider for the community of Dodge Cove, located on Digby Island for the past 15 years. Although the Dodge Cove community is smaller in scale, we feel that the Lasqueti Island community is very similar as far as their privacy and their environmentally conscious concerns go.

We recently traveled on the route to familiarize ourselves with the proposed service and its requirements, and we feel that our 100 passenger vessel would meet the needs of this route.

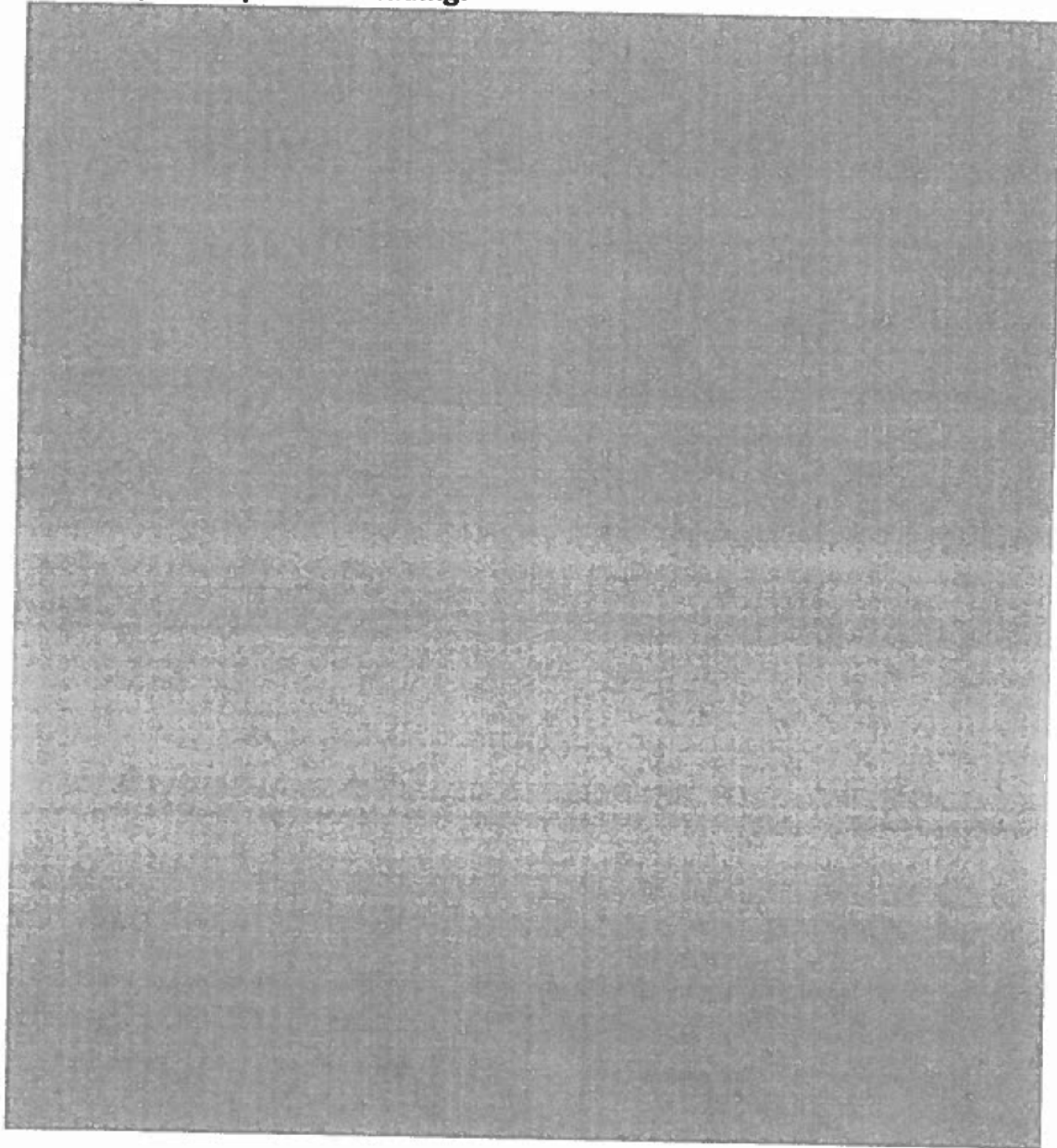
2. PLAN OVERVIEW

2.1 West Coast Launch Ltd. currently has a vessel suitable for this route. Terminal facilities access, financing, crewing, etc. would also be in place with no additional requirements necessary for the timeline commencement of April 1, 2012.

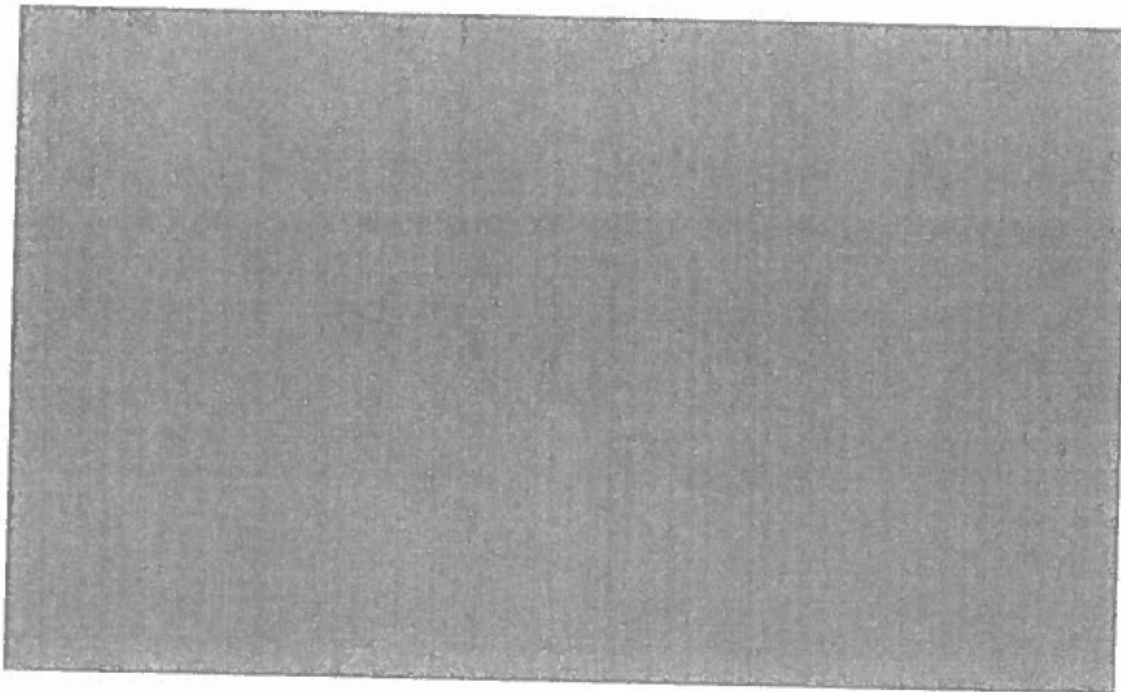
2.2 West Coast Launch Ltd. does not propose any potential difficulties or uncertainties, timing considerations, or other matters that should be brought to BC Ferries' attention.

3. PROPONENT INFORMATION

3.1 Proponent profile including:

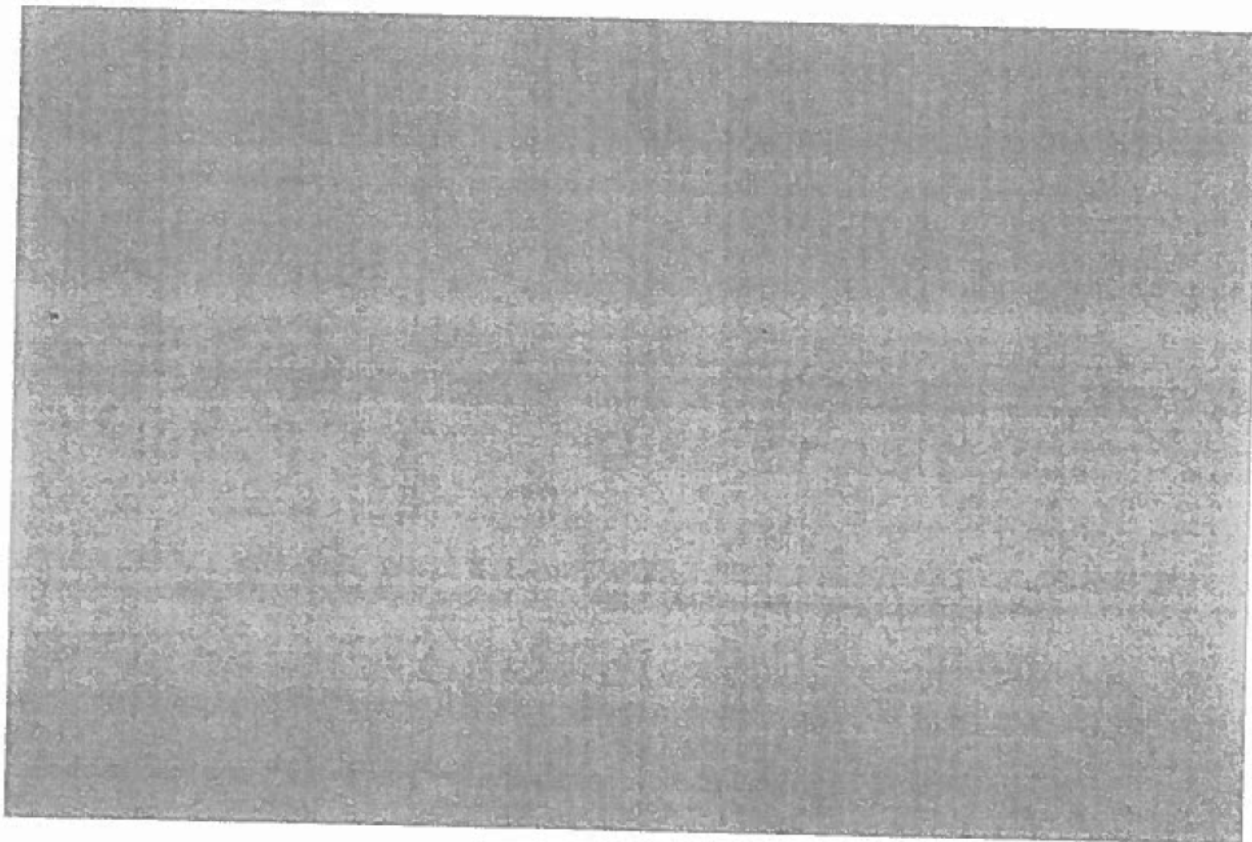


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3.2 Management and Personnel:



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3.3 Personnel and Conflict of Interest:

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4. REFERENCES



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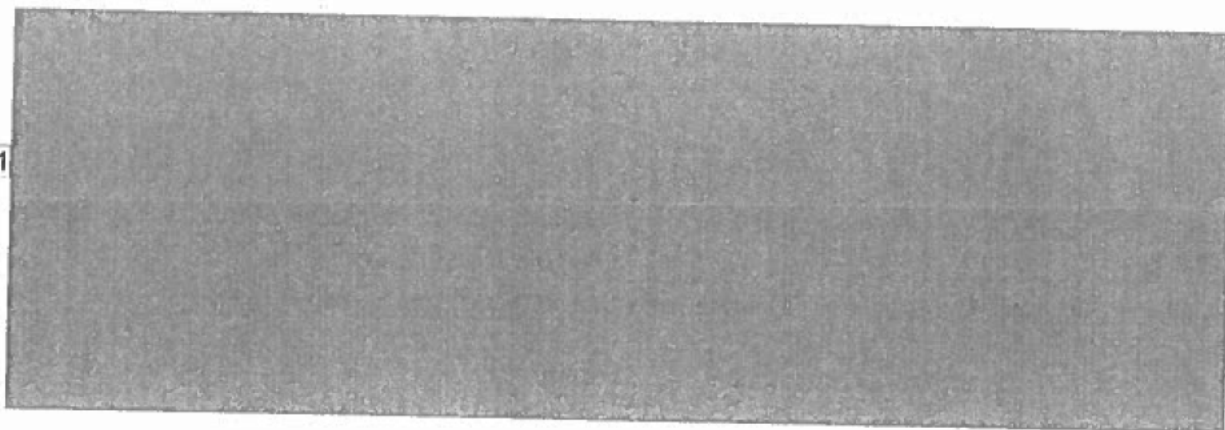
5. SUBCONTRACTING



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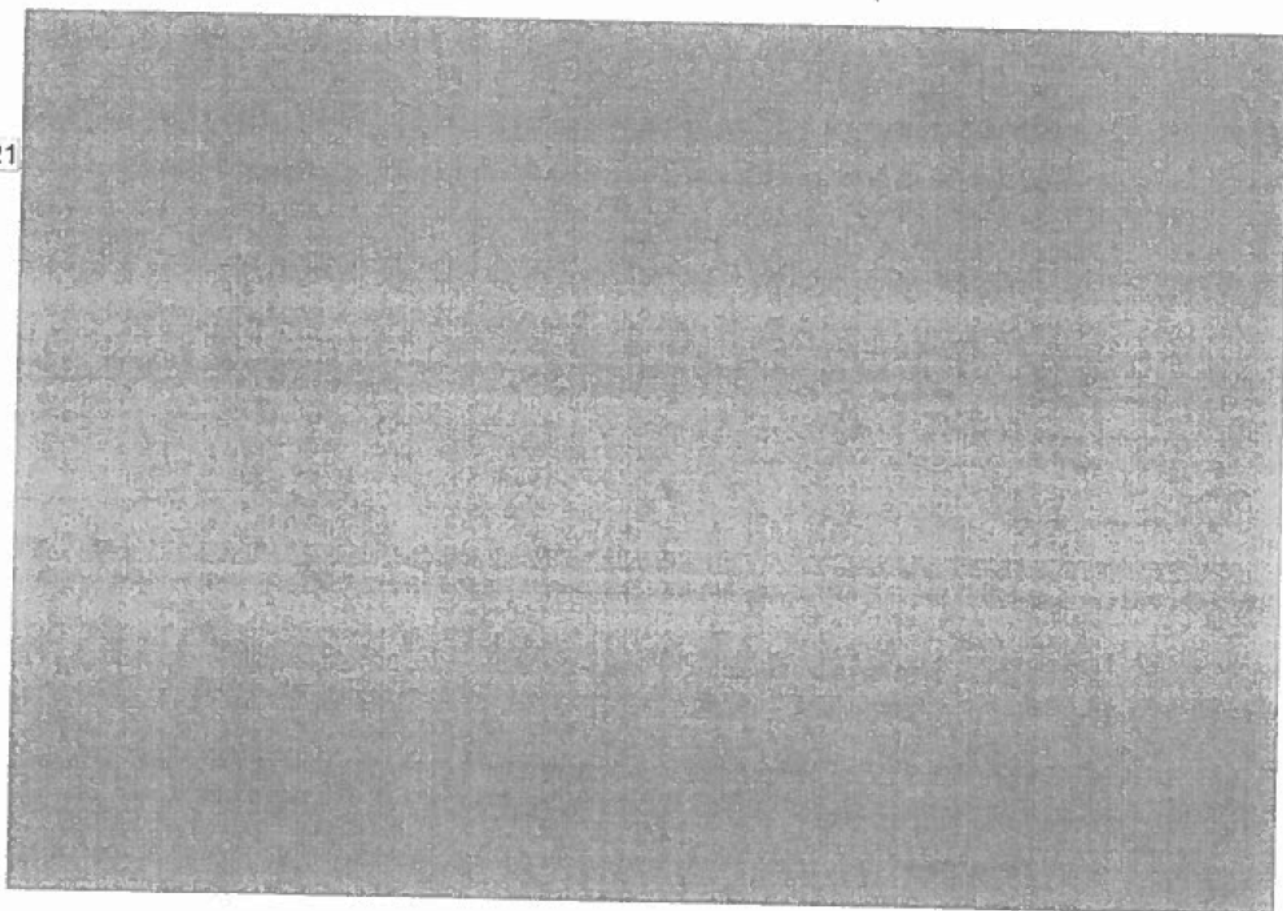
6. SERVICE SCHEDULE

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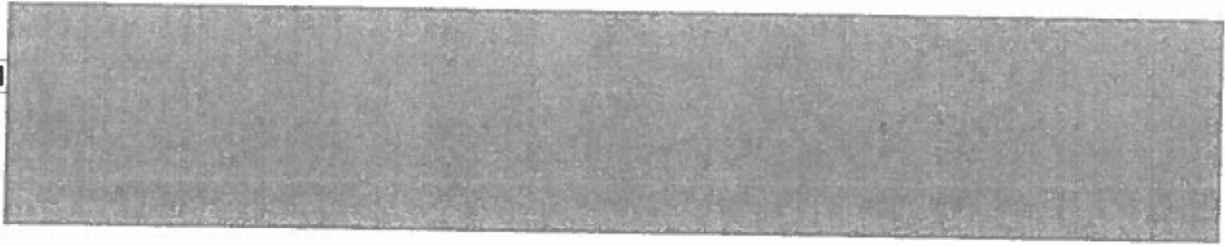


7. VESSELS

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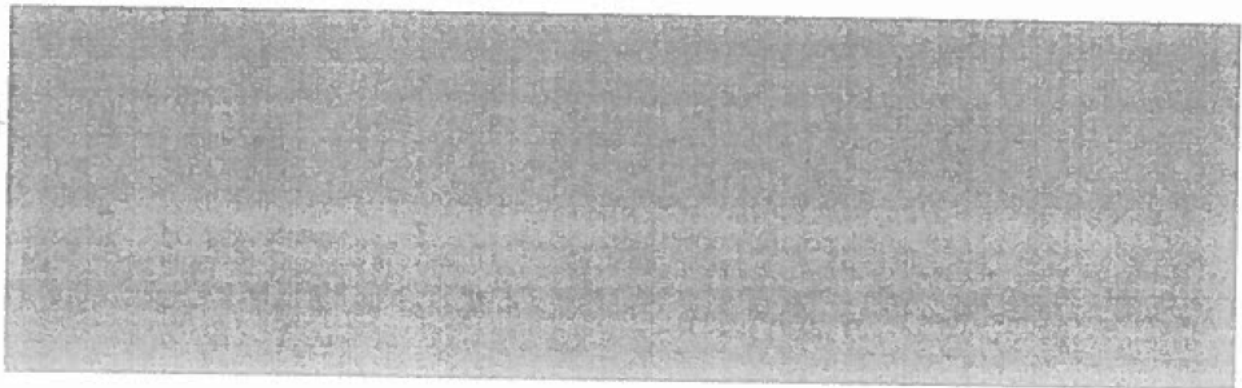
8. TERMINAL/DOCKING FACILITIES

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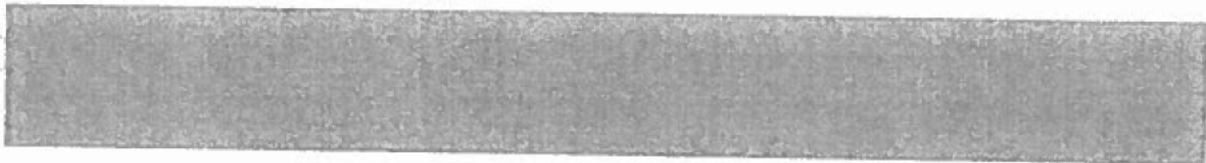
9. SAFETY

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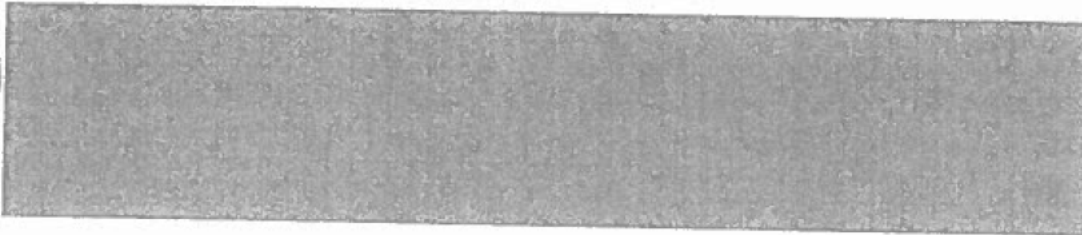
10. REGULATORY COMPLIANCE

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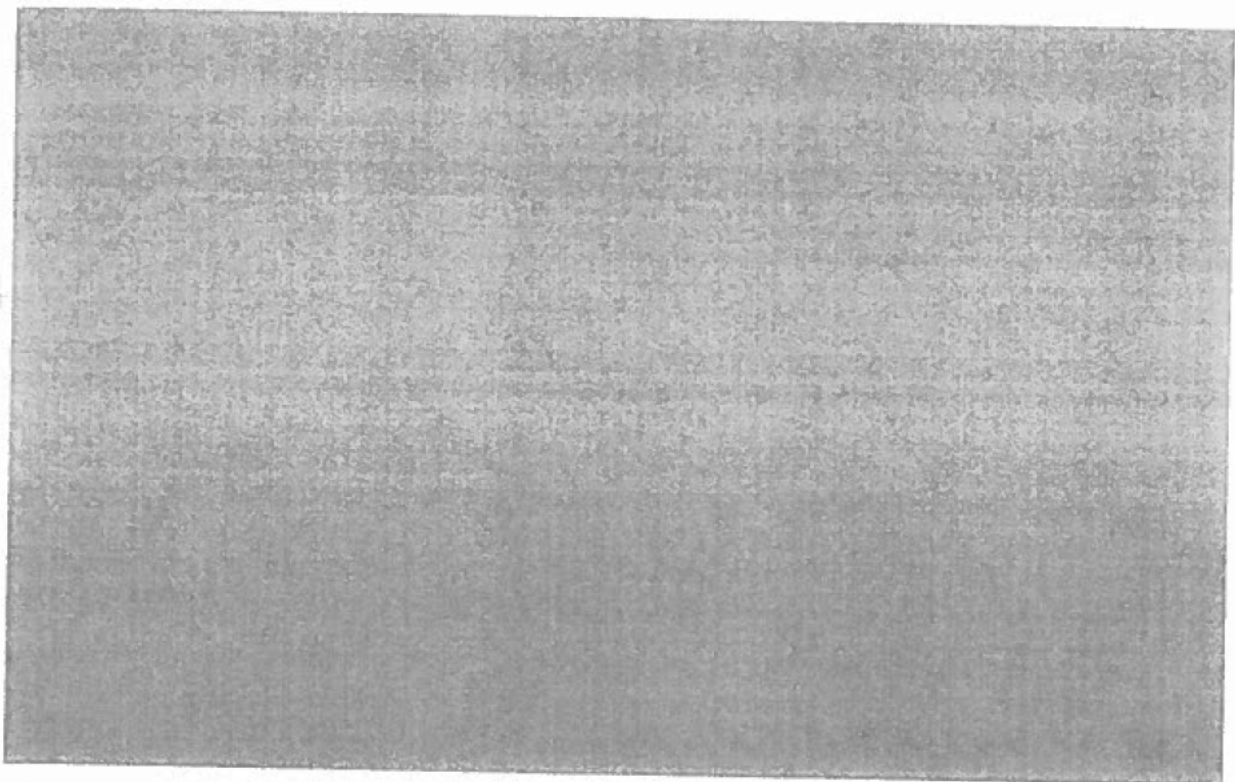
11. FINANCIAL RESOURCES

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12. PRICING AND TAXES

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13. CONTRACT TERMS

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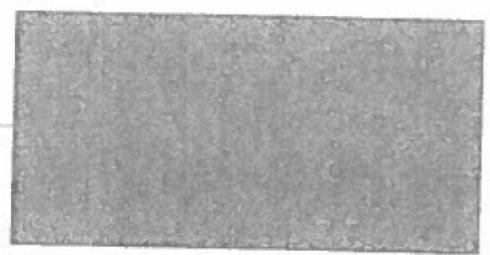


14. OTHER

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To WHOM IT MAY CONCERN:

S. 22

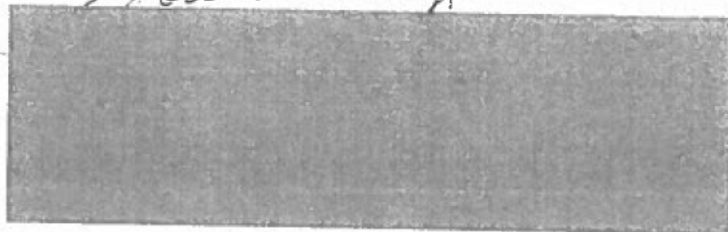
S. 22 [redacted] wish to express [redacted]
gratitude and appreciation for the excellent
Dodge Cove Ferry Service provided by Doug
and Debbie Davis & crew at West Coast Launch.

Their service is very safe and
reliable, and in [redacted] S. 22 opinion, the best that
Dodge Cove has ever had. S. 22 [redacted] use the ferry
whenever it runs, and only regret that it
doesn't run more frequently (i.e. MON. AFTERNOON)

S. 22 [redacted] fervently hope that this
service continues - it is irreplaceable!

Yours truly,

S. 22



To: Whom It May Concern

Re: West Coast Launch ferry service to Dodge Cove, Digby Island

We, the residents of Dodge Cove, would like you to know how much we appreciate the ferry service provided to our community by Doug and Debbie Davis, of West Coach Launch. They, and all their employees, are professional, reliable and punctual. Their vessels are safe and very well-maintained, and we have learned to rely on them no matter the weather. They are flexible in consulting with us in setting up the schedule to best accommodate our needs, revisiting and revising seasonally. We can't praise West Coast Launch and their excellent service highly enough.

APPENDIX "C"
PROPOSAL SUBMISSION FORM

**MUST BE COMPLETED BY PROPONENT AND RETURNED WITH SUBMISSION AS
OUTLINED IN PART A, SECTION 2.1**

**WE CERTIFY THAT THE INFORMATION PROVIDED IN THIS PROPOSAL SUBMISSION
IS ACCURATE AND AGREE TO BE BOUND BY THE TERMS, GENERAL AND SPECIFIC
CONDITIONS, STATEMENTS AND REPRESENTATIONS CONTAINED IN THIS REQUEST
FOR PROPOSAL**

**WARNING: FAILURE OF PROPONENT TO PROVIDE SIGNATURES BELOW MAY
RESULT IN IMMEDIATE REJECTION OF THIS PROPOSAL SUBMISSION.**

Executed this 17th day of February, 2011

S. 22

Company Name:

WEST COAST LAUNCH LTD.

Address:

P.O. BOX 160

PRINCE RUPERT. B.C. V8J 3P6

Phone:

250-627-9166

Signature of Authorized Representative

DOUG DAVIS

Print Name

PRESIDENT

Title

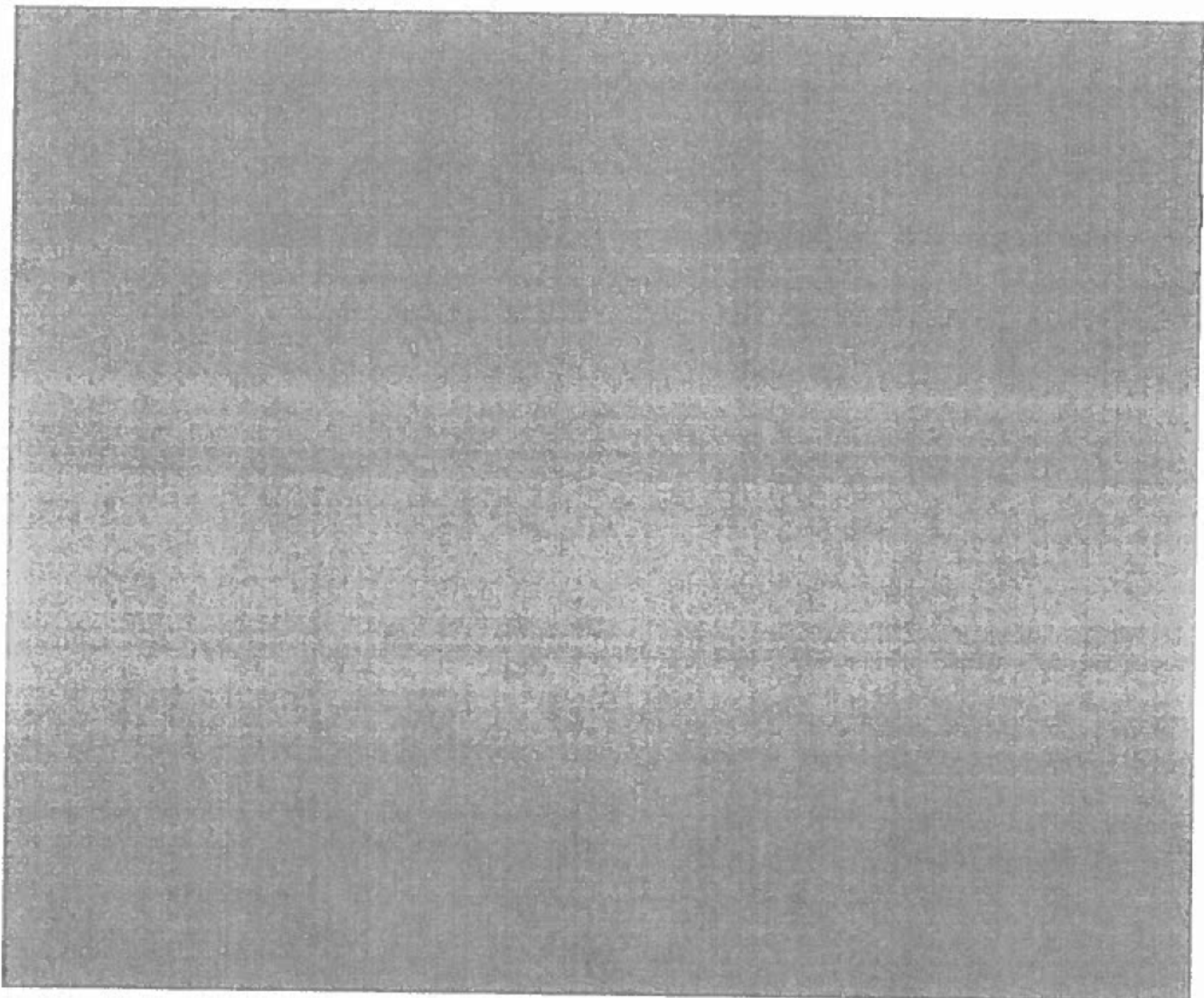
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Witness Signature

APPENDIX "H"
REFERENCE FORM

RE: REQUEST FOR PROPOSAL
ROUTE 55 "LASQUETI ISLAND" PASSENGER AND FREIGHT MARINE
TRANSPORTATION SERVICES

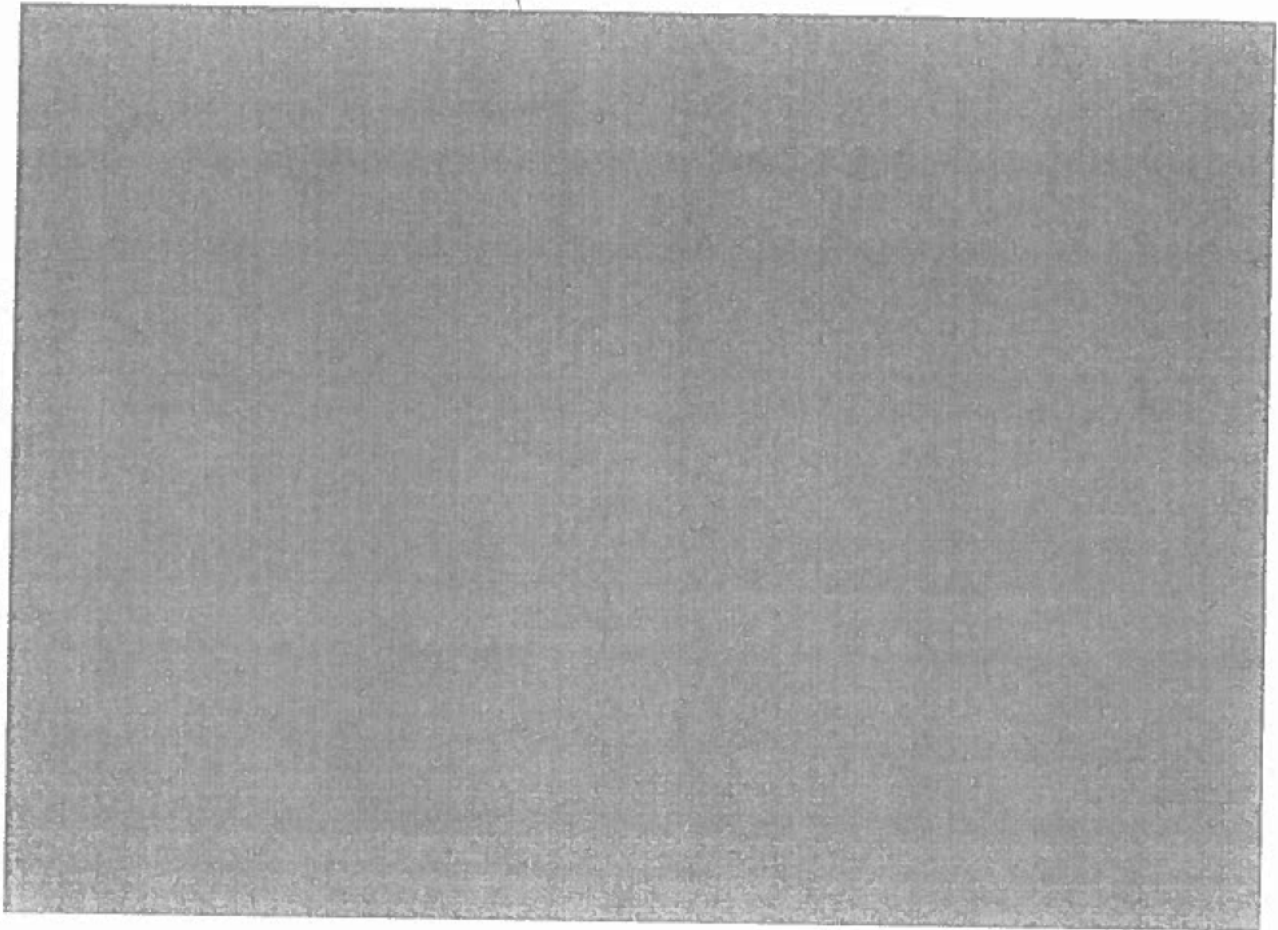
REFERENCE NO. 1



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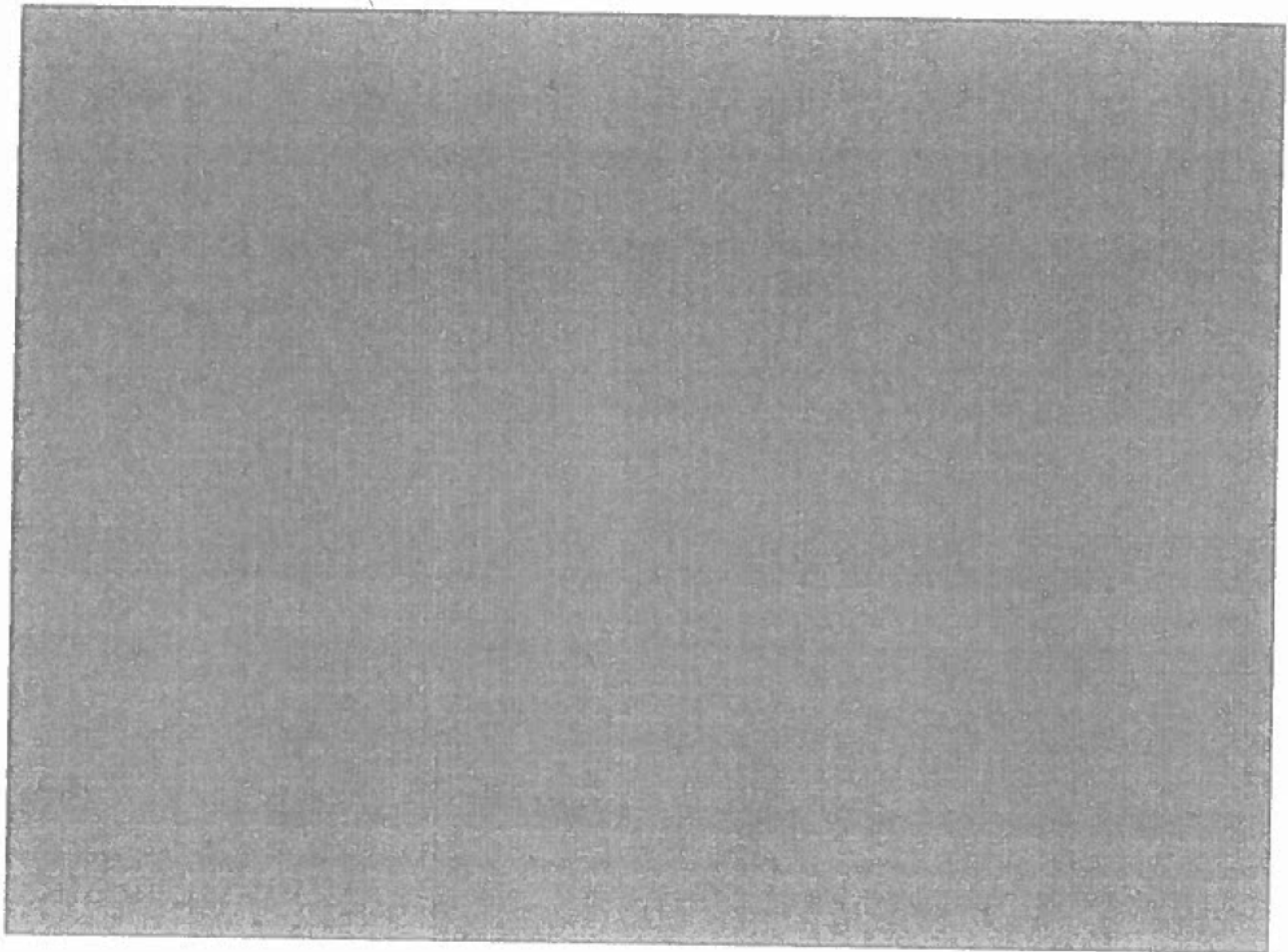
REFERENCE NO. 2

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REFERENCE NO. 3

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APPENDIX "F"
INTEGRITY STATUTORY DECLARATION

RE: REQUEST FOR PROPOSAL
ROUTE 55 "LASQUETI ISLAND" PASSENGER AND FREIGHT MARINE
TRANSPORTATION SERVICES

The following statutory declaration must be submitted with the Proposal by each Proponent and each director and officer of the Proponent and those shareholders holding, either directly or indirectly, more than a 10% voting or equity interest in the Proponent.


STATUTORY DECLARATION

PROVINCE OF BRITISH COLUMBIA)	IN THE MATTER OF THE REQUEST FOR
)	PROPOSAL OF BRITISH COLUMBIA FERRY
)	SERVICES INC.

I, Doug Davis, of Prince Rupert, do solemnly declare as follows:

1. I Doug Davis, am a Director of West Coast Launch Ltd. (the "Company"), and have personal knowledge of the matters herein declared by me.
2. I have not been charged or convicted, in or out of the Province of British Columbia, of any criminal or regulatory offence, except as provided in the attached Schedule A.
3. I have not been adjudged or voluntarily became bankrupt or was reorganized due to insolvency or taken the benefit of any statute for the relief of bankrupt or insolvent debtors or am subject to any pending bankruptcy, insolvency or reorganization proceedings, except as provided in the attached Schedule B

And I make this solemn declaration conscientiously believing it to be true and knowing that it is of the same force and effect as if made under oath.

DECLARED before me at the <u>City</u> of <u>Prince Rupert</u>)		S. 22
, this <u>17th</u>)		
day of <u>Feb</u> 2011.)		
<u>Commissioner</u>)		
A Commissioner for Oaths for the Province of British Columbia)		

Note For Proponents and Proponent Team Members not residing in BC

- (1) Amend the reference to "Province of British Columbia" in the top left hand corner to whatever jurisdiction the documents will be sworn in.
- (2) Amend the "Commissioner for Oaths for the Province of BC" to whatever jurisdiction the documents will be sworn in.

APPENDIX "E"
ROUTE 55 "LASQUETI ISLAND" CURRENT CONTRACTED SAILING SCHEDULE

RE: REQUEST FOR PROPOSAL
ROUTE 55 "LASQUETI ISLAND" PASSENGER AND FREIGHT MARINE
TRANSPORTATION SERVICES

Peak Season is the ten week period from the last Wednesday of June until Labour Day inclusive. During the peak season there will be seventeen round trips each week.

The remainder of the year is the Non-peak season, during which there will be fourteen round-trips each week. No trips are required on Christmas Day and New Year's Day.

Peak Schedule

Leave False Bay, Lasqueti	Leave French Creek	Day of the Week						
		Mon	Tue	Wed	Thu	Fri	Sat	Sun
8:00am	9:45am	✓		✓	✓	✓	✓	
11:00am	2:30pm	✓		✓	✓	✓	✓	
1:00pm	2:30pm							✓
4:00pm	5:30pm	✓		✓	✓	✓	✓	✓

Non-peak Schedule

Leave False Bay, Lasqueti	Leave French Creek	Day of the Week						
		Mon	Tue	Wed	Thu	Fri	Sat	Sun
8:00am	9:45am	✓			✓	✓	✓	
11:00am	2:30pm	✓			✓	✓	✓	
1:00pm	2:30pm							✓
4:00pm	5:30pm	✓			✓	✓	✓	✓

In addition, there are five additional sailings each year scheduled at 6:45 p.m. on Mondays of long weekends that fall between Easter and Thanksgiving.

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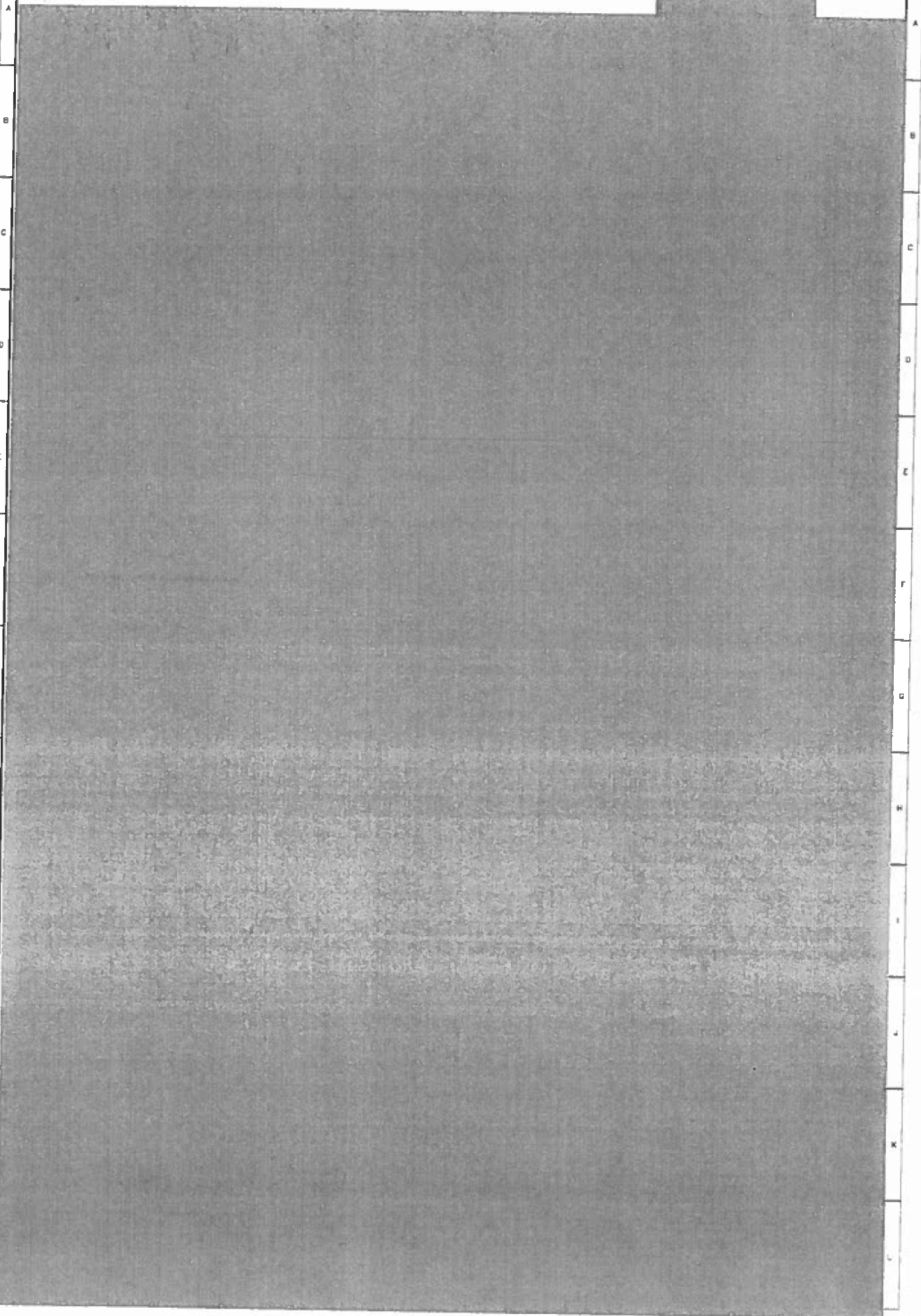
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