THIS AGREEMENT dated for reference the 31st day of March, 2014

BETWEEN

HER MAJESTY THE QUEEN IN RIGHT OF THE PROVINCE OF BRITISH COLUMBIA, as represented by the Minister of Transportation and Infrastructure

AND

(the Province")

BRITISH COLUMBIA FERRY SERVICES INC. a body corporate, incorporated under the laws of the Province of British Columbia under Certificate of Incorporation No. 0667014

("BC Ferries")

WHEREAS

- **A.** The Coastal Ferry Services Contract, as defined in this Agreement, contemplates that the parties will from time to time enter into discussions reviewing certain matters set out in the Coastal Ferry Services Contract.
- **B.** The parties have undertaken such discussions and
 - (i) in respect of the third Performance Term, defined as the Review
 Performance Term in the Act, amended and supplemented the Coastal
 Ferry Services Contract by entering into the agreement for reference April
 1, 2012 and entitled the "Performance Term 3 Agreement";
 - (ii) in respect of specific service adjustments for the Review Performance Term entered into an agreement dated for reference, April 3, 2013 entitled "Performance Term 3 Amending Agreement No. 1"; and
 - (iii) wish to further amend and supplement the Coastal Ferry Services Contract on the terms and conditions set out in this Agreement.

NOW THEREFORE in consideration of the foregoing premises and for other good and valuable consideration (the receipt and sufficiency of which is hereby acknowledged by the parties), the Province and BC Ferries agree as follows:

ARTICLE 1 – DEFINITIONS

1.1 In this Agreement "CFSC" means the service contract between the Province and BC Ferries entitled the "Coastal Ferry Services Contract", as amended, and any other words having initial uppercase letters will have the meanings given to them in the CFSC.

ARTICLE 2 – COASTAL FERRY SERVICES CONTRACT

Definitions

2.1 The CFSC is amended by deleting Designated Ferry Route No. 40 - Discovery Coast from the table in the definition of Northern Route.

Schedule "A" [Designated Ferry Routes and Services]

- 2.2 Schedule "A" to the CFSC is amended as follows:
 - (a) by deleting Designated Route No. 40 Discovery Coast from the table entitled "Designated Ferry Route Group" in section 1;
 - (b) section 2(c) is amended by adding the word "and" at the end of the sentence;
 - (c) a section 2(d) is added as follows:
 - **"2(d)** <u>Designated Ferry Route 10</u>: The Core Service Level, in relation to the supplementary service (10S) provided on Designated Ferry Route 10, includes an allowance for a temporary service disruption of up to sixty five (65) consecutive days twice in every five (5) years on this Designated Ferry Route for the purpose of carrying out surveys and refits";
 - (d) section 3 is deleted in its entirety and the following section 3 is substituted:
 - "3. Specific Services Adjustments in Performance Term Three
 - (a) The Province and BC Ferries have agreed to implement service adjustments having as their objective the achievement of \$30 million in net savings in relation to the provision of Services on the Designated Ferry Routes over the third Performance Term.
 - (b) Pursuant to the Performance Term 3 Agreement dated April 1, 2012, the Province and BC Ferries adjusted the total number of annual round trips forming part of the Core Service Levels applicable to Designated Ferry Routes Nos. 1, 2 and 30 to achieve a target net savings of \$4 million over the third Performance Term, thereby reducing the aggregate net savings target to \$26 million.
 - (c) Pursuant to the Performance Term 3 Amending Agreement No. 1 dated April 3, 2013, the Province paid \$7.1 million to BC Ferries, thereby reducing the aggregate net savings target to \$18.9 million.

- (d) The Province and BC Ferries have agreed and acknowledge that the total number of annual round trips forming part of the Core Service Levels applicable to the Designated Ferry Routes as set out in Schedule "A" have been revised and reflect a target net savings of \$14 million over the third Performance Term, thereby reducing the net savings target to \$4.9 million.
- (e) The Province and BC Ferries agree to implement over the balance of the third Performance Term service adjustments which will be designed to achieve \$4.9 million in net savings to the provision of Services on the Designated Ferry Routes, which will be limited to one or more of Designated Ferry Routes Nos. 1, 2, and 30.
- (f) 'Net savings' figures for purposes of defining net savings targets for the service adjustments will be calculated by estimating the total direct operating costs avoided by reducing Core Service Levels in relation to each candidate Designated Ferry Route, less
 - (i) any costs associated with implementing service adjustments; and
 - (ii) anticipated revenue losses resulting from implementing the service adjustments over the third Performance Term.
- (g) The Province and BC Ferries will use commercially reasonable efforts to finalize the service adjustments.
- (h) The Province and BC Ferries agree to incorporate specific service level adjustments to Core Service Levels as set out in Schedule "A", which are designed to achieve an additional \$4.9 million in net savings over the balance of the third Performance Term, by executing a Performance Term 3 Amending Agreement by March 31, 2015.
- (i) The maximum annual Ferry Transportation Fee will not be adjusted or reduced as a result of the implementation of the service adjustments."

Appendix 1 of Schedule "A" Route Overview

- **2.3** Appendix 1 of Schedule "A" [Route Overview] to the CFSC is amended as follows:
 - (a) by deleting the chart entitled "Definitions and Interpretations Used in Appendix 1" in its entirety and substituting the following chart:

Core	Service Levels
1.	To ensure services are clearly defined and predictable, Core Service Levels will be established for each Performance Term. During each Performance Term, BC Ferries will look at innovative ways to deliver services that respond to the needs of the communities and customers it serves.
2.	In this Route Overview, subject to the service level allowances and service requirements, in section 2 of Schedule A, the Core Service Levels in relation to a Designated Ferry Route are:
	(a) the total number of round trips to be delivered in a Contract Year for the Designated Ferry Route as defined in the Route Overview;
	(b) in relation to each Designated Ferry Route having round trips, the minimum hours of operation during which originating port departures occur for the Designated Ferry Route as defined in the Route Overview;
	(c) the number of departures per day for the Designated Ferry Route as defined in the Route Overview (identified herein as "Number of Round Trips Per Day"); and
	(d) the capacity provided on the Designated Ferry Route will be sufficient to carry the previous year's traffic.
Note:	
1.	Core Service Levels:
	(a) The number of round trips may fluctuate in each Contract Year depending on the number of days, statutory holidays and weekends, which fall within a Contract Year;
	(b) do not apply on Christmas Day and New Years Day for the following routes: 3, 4, 5, 5A, 6, 7, 8, 12, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 30; and
	(c) do not apply on Christmas Day for the round trip relating to Designated Ferry Route 11.
2.	Round trips on the Northern Routes (Routes 10 and 11) are calculated on a weekly rather than a daily basis.
3.	The sailing known as the "Christmas carol sailing" satisfies one of the required round trips comprising the applicable Core Service Level for Designated Ferry Route 20.
Peak a	& Off-Peak Seasons
1.	Core Service Levels have been divided into peak and off-peak seasons as defined below:
	 (a) Routes other than Northern Routes: Peak From and including the last Wednesday in the month of June of each Contract Year through Labour Day weekend Off-Peak Post Labour Day weekend to and including the last Tuesday in the month of June of each Contract Year
	(b) Northern Routes: Peak Route 10 & 11: Mid-June to Mid-September Off-Peak Route 10 and 11: Mid-September to Mid-June
	 (c) Route 6: Peak Mid-May to Mid-October Off-Peak Mid-October to Mid-May

Hours of Operation

- 1. For **Single Vessel** routes, the hours of operation are defined as the lapsed time from when the first sailing of the day leaves the originating port to the time the last sailing leaves from the originating port.
- 2. For **Designated Ferry Routes 1, 2 & 30**, the hours of operation are defined as the lapsed time from when the first sailing leaves the originating port to the time the last sailing returns to the same originating port (the originating port of the first sailing of the day).
- 3. Hours of operation are rounded down to the nearest hour.
 - (b) by deleting the Route Overview Table of Contents and document in its entirety and substituting the Route Overview document set out in Schedule 1 to this Agreement.

Schedule "B" Service Fees for Designated Ferry Routes

- 2.4 Schedule "B" to the CFSC is amended as follows:
 - (a) by deleting the word "and" at the end of the sentence of section 1(a);
 - (b) by removing the paragraph at the end of section 1(b) which reads "The Social Program discounts may be changed by the Province upon 90 days written notice to BC Ferries.";
 - (b) a section 1(c) is added as follows:
 - "1(c) The Province and BC Ferries agree that the maximum annual amount payable by the Province in respect of the Senior Discounts, as set out in Section 5(c) of this Schedule, will be as follows:
 - (i) \$18,034,000 in respect of Contract Year April 1, 2014 to and including March 31, 2015, and
 - (ii) \$19,332,000 in respect of Contract Year April 1, 2015 to and including March 31, 2016.

The Province and BC Ferries agree that any amount not required for the reimbursement of the foregone revenue for the Senior Discounts will be directed to the Ferry Transportation Fee. For the purposes of preparation of the annual route statements, this amount will be allocated to each Designated Ferry Route in the same proportion as the Ferry Transportation Fee is allocated to each Designated Ferry Route.; and";

- (c) a Section 1(d) is added as follows:
 - "1(d) The Social Program discounts may be changed by the Province upon 90 days written notice to BC Ferries.";

- (d) section 5 is amended by adding the word "the" between "at" and "time of travel";
- (e) section 5(c) is deleted in its entirety and the following section 5(c) is substituted:
 - "5(c) <u>Senior discount.</u>

Seniors, who are 65 or older, and produce a valid BC Gold Carecard or BC Services Card:

- (i) receive a 50% discount on the applicable passenger fare on all Designated Ferry Routes but not the Northern Routes (10 and 11):
 - (a) from Monday to Thursday, excluding all statutory holidays; and
 - (b) on Remembrance Day;
- (ii) receive a 33% discount on the passenger fare on each day of the week for travel on any of the Northern Routes (10 and 11).";
- (f) section 6(i) is deleted in its entirety and the following section 6(i) is substituted:
 - "6(i) BC Ferries will invoice the Province monthly for the Social Program Reimbursements, except for the Senior Discounts. Payment is to be made to BC Ferries within 30 days of receipt of invoice by deposit into a bank account designated by BC Ferries, in such amounts and in such manner as BC Ferries directs.";
- (g) a section 6(j) is added as follows:
 - "6(j) With respect to the Senior Discount set out in Section 5(c), the Province will pay the amounts set out in section 1(c) of this Schedule in equal monthly installments to BC Ferries. BC Ferries will provide, concurrent with the invoice for Social Program Reimbursements, a reconciliation statement of the Senior Discount setting out:
 - (i) the amount of foregone revenue in respect of the Senior Discount; and
 - (ii) the amount directed to the Ferry Transportation Fee, being the difference between the monthly installment and the amount of foregone revenue from Section 6j(i) above."
- (h) the title in Section 7 is amended by:

- (i) deleting the comma after the number 10 and substituting the word "and" in its place; and
- (ii) removing the word and number "and 40";
- (i) section 7.1 and 7.3 are amended by:
 - (i) deleting the comma after the number 10 and substituting the word "and" in its place; and
 - (ii) removing the word and number "and 40".

Schedule "B" Appendix 1 – Ferry Transportation Fee- Performance Term 3 Contract Years

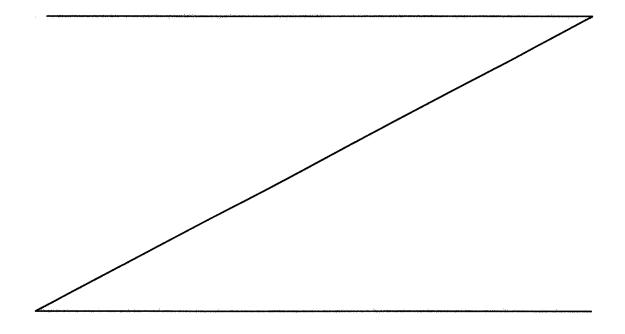
2.5 Appendix 1 of Schedule "B" [Ferry Transportation Fee] to the CFSC is amended by deleting the tables entitled "Ferry Transportation Fee Table – Contract Year 2014/2015" and "Ferry Transportation Fee Table – Contract Year 2015/2016" and substituting the tables attached as Schedule 2 to this Agreement.

ARTICLE 3 - GENERAL

- **3.1** Notwithstanding any other provision of this Agreement, the payment of money by the Province to BC Ferries in connection with this Agreement or under the CFSC as a result of or in connection with this Agreement is subject to:
 - (a) there being sufficient monies available in an appropriation, as defined in the *Financial Administration Act*, to enable the Province, in any fiscal year or part thereof when any payment of money by the Province to BC Ferries falls due, to make that payment; and
 - (b) Treasury Board, as defined in the *Financial Administration Act*, not having controlled or limited, under the *Financial Administration Act*, expenditure under any appropriation referred to in subsection (a) of this section.
- **3.2** No term of this Agreement is intended to derogate from or be inconsistent with or in conflict with any law, including without limitation the Act, and shall not be interpreted in a manner as to result in any such derogation, inconsistency or conflict.
- **3.3** Each term of this Agreement will be valid and enforceable to the fullest extent permitted by law and if any term of this Agreement is held to be invalid, unenforceable or illegal to any extent, such term may be severed and such invalidity, unenforceability or illegality will not prejudice or affect the validity, enforceability and legality of the remaining provisions of this Agreement.
- **3.4** This Agreement and the CFSC constitute the entire agreement between the parties in respect of the subject matter of this Agreement and no understandings, representations, contracts, or agreements, written, oral or otherwise, exist between

the parties with respect to the subject matter of this Agreement or to the subject matter of this Agreement and of the CFSC or of anything relating to this Agreement except as expressly set out in this Agreement or the CFSC.

- **3.5** Time is of the essence of this Agreement and will remain of the essence of the CFSC, as amended and supplemented by this Agreement.
- 3.6 The provisions of the CFSC, as amended and supplemented by this Agreement, are ratified and confirmed and where the CFSC is referred to in another agreement between the Province and BC Ferries, unless otherwise expressly provided for, those references will be deemed to refer to the CFSC as amended and supplemented by this Agreement.
- **3.7** All dollar amounts expressed in this Agreement refer to lawful currency of Canada.
- **3.8** No waiver by either party of a breach or default by the other party in the observance, performance or compliance of any of its obligations under this Agreement will be effective unless it is in writing and no such waiver will be deemed or construed to be a waiver of any other breach or default, and failure or delay on the part of either party to complain of an act or failure of the other party or to declare such other party in default, irrespective of how long such failure or delay continues, will not constitute a waiver by such party of any of its rights against the other party.
- **3.9** Each party will, upon the reasonable request of the other, make, do, execute or cause to be made, done or executed all further and other lawful acts, deeds, things, devices, documents, instruments and assurances whatever for the better or more perfect and absolute performance of the obligations of the requested party under this Agreement.



3.10 This Agreement may only be amended by a written agreement executed on behalf of each of the Province and BC Ferries.

IN WITNESS WHEREOF, each of the Province and BC Ferries has executed this Agreement by its duly authorized representative or officer, as follows:

))

)

Signed on behalf of Her Majesty the Queen in right) of the Province of British Columbia by a) duly authorized representative of the) Minister of Transportation and Infrastructure:)

Deputy Minister

Grant Main, Deputy Minister Ministry of Transportation and Infrastructure

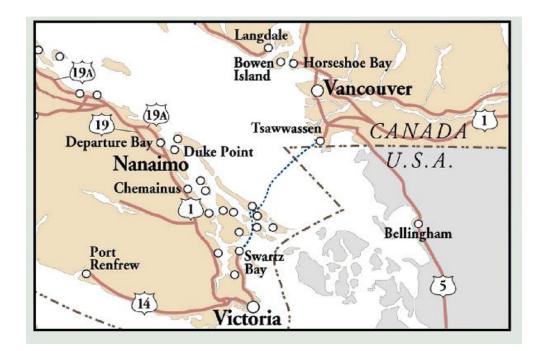
BRITISH COLUMBIA FERRY SERVICES INC.

Per: Mike Corrigan, President and Chief Executive Officer

SCHEDULE 1 ROUTE OVERVIEW

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Route 1 connects the two largest metropolitan areas in the province between Swartz Bay on Vancouver Island and Tsawwassen on the Lower Mainland.

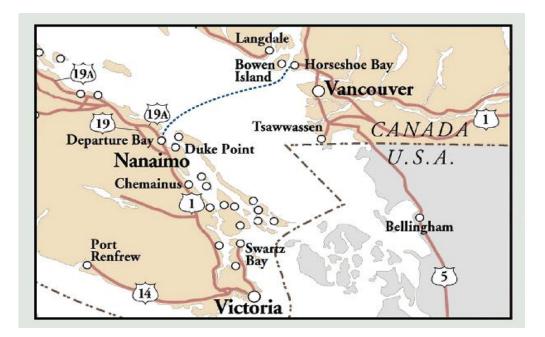
CORE SERVICE LEVELS

Number of Aggregate Round Trips to be Delivered per Contract Year on Routes 1, 2, 3 and 30		12,254
Minimum Number of Round Trips to be Deli	ivered per Contract Year	3,512
Minimum Number of Round Trips per Day	Peak Off Peak	13 – 15 (varies by day) 7 (7-9 Friday & Sunday)
Minimum Hours of Operation	Peak Off Peak	12 10

Distance	24 nautical miles
Crossing Time	1 hour and 35 minutes

Vessel	Spirit of BC (SoBC), Spirit of Vancouver Island (SoVI)	Queen of New Westminster	Coastal Celebration Coastal Renaissance
Silhouette		-	
Passenger Capacity (Max.)	2052	1303	1571
Vehicle Capacity (Official)	470	286	370
Crew size	48	29	33

Terminal	Tsawwassen	Swartz Bay
Location	Delta	North Saanich
Holding Capacity	2,240 AEQ	1,160AEQ
Short Term Parking	160 car spaces	173 car spaces
Long Term Parking	826 car spaces plus 34 drop-off	532 car spaces plus 32 drop-off
Docks	5	5



Route 2 is the main connector for the Trans Canada highway between Horseshoe Bay on the Lower Mainland and Departure Bay in Nanaimo, Vancouver Island.

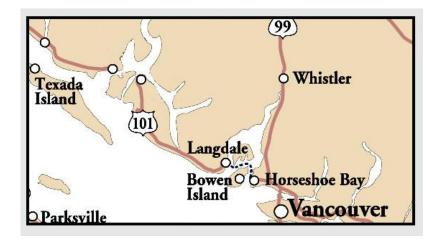
CORE SERVICE LEVELS

Number of Aggregate Round Trips to be Delivered per Contract year on12,254Routes 1, 2, 3 and 3012		
Minimum Number of Round Trips to be Delivered per Contract Year		2,723
Minimum Number of Round Trips per Day	Peak	10 (9 on Saturday), (7-9 Tuesday & Wednesday)
•	Off Peak	7
Minimum Hours of Operation	Peak	11
	Off Peak	10

Distance	32 nautical miles
Crossing Time	1 hour and 35 minutes

Vessel	Queen of Coquitlam Queen of Cowichan Queen of Oak Bay	Coastal Renaissance
Silhouette		
Passenger Capacity (Max.)	1460	1571
Vehicle Capacity (Official)	362	370
Crew size	34	33

Terminal	Horseshoe Bay	Departure Bay
Location	West Vancouver	Nanaimo
Holding Capacity	1,600 AEQ	963 AEQ
Short Term Parking	140 car spaces	181 car spaces, 47 in drop-off
Long Term Parking	462 car spaces plus 15 drop-off	204 car spaces
Docks	3	3



Route 3 serves the Sunshine Coast connecting the Horseshoe Bay and Langdale terminals.

CORE SERVICE LEVELS

Number of Aggregate Round Trips to be Delivered per Contract Year on Routes 1, 2, 3 and 30		12,254
Minimum Number of Round Trips to be Delivered per Contract Year		2,945
Minimum Number of Round Trips per Day	Peak	8 (7 on Tuesday & Wednesday, 9 on Friday & Sunday, and 8 on Sunday of Labour Day weekend)
	Off Peak	7 (6 on Sunday)
Minimum Hours of Operation	Peak Off Peak	12 12 (10 on Sunday)

Distance	10 nautical miles
Crossing Time	40 minutes

Vessel	Queen of Surrey	Queen of Coquitlan
Silhouette		
Passenger Capacity (Max.)	1,460	1,460
Vehicle Capacity (Official)	362	362
Crew size	34	34
Terminal	Horseshoe Bay	Langdale
Location	West Vancouver	Sunshine Coast
Holding Capacity	1,600 AEQ	926 AEQ
	140 car spaces	61 car spaces
Short Term Parking		
Short Term Parking Long Term Parking	462 car spaces plus 15 drop-off	282car spaces

ROUTE 4 - SWARTZ BAY TO FULFORD HARBOUR



OVERVIEW

Route 4 connects Salt Spring Island (via Fulford Harbour) with Swartz Bay. The route can also serve as a connection to the Lower Mainland from Salt Spring by combining travel on Route 4 and Route 1 (Swartz Bay – Tsawwassen).

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year2,880		2,880
Minimum Number of Round Trips per Day	Peak Off Peak	7 (6 on Sunday, 8 on Saturday) 7 (6 on Sunday)
Minimum Hours of Operation	Peak Off Peak	11 11

Distance	5 nautical miles
Crossing Time	35 minutes

Vessel	Skeena Queen
Silhouette	
Passenger Capacity (Max.)	441
Vehicle Capacity (Official)	100
Crew Size	9

Terminal	Fulford Harbour	Swartz Bay
Location	Salt Spring Island	North Saanich
Holding Capacity	53AEQ	1,160 AEQ
Short Term Parking	8	173 car spaces
Long Term Parking	None	532 car spaces plus 32 drop-off
Docks	One operational / One tie-up	5



Route 5 (which includes Route 5A) connects Pender, Saturna, Mayne and Galiano Islands to Swartz Bay on Vancouver Island. Connections in Swartz Bay with Route 1 (Swartz Bay – Tsawwassen) allows travel to the Lower Mainland.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year		3,491	
Minimum Number of Round Trips departing from Swartz Bay per day*	Peak	Route 5: 5 (4 on Sun & Holiday Mon)	
	Off Peak	Route 5A: 5 (4 on Saturday) Route 5: 6 (7 on Friday, 4 on Saturday & Sunday, 5 on holiday Monday) Route 5A: 4 (5 on holiday Monday)	
Minimum Hours of Operation	Peak	Route 5 : 12-14 (varies daily) Route 5A : 12-14 (varies daily)	
	Off Peak	Route 5: 12 -14 (varies daily) Route 5A: 13 -14 (varies daily)	

* SERVICE WILL GO TO PENDER, MAYNE, GALIANO AND SATURNA DAILY. EACH SAILING MAY GO TO ONE OR MORE OF THESE PORTS.

Distance	Depends on destination. Nautical miles from Swartz Bay: Pender (7.5), Mayne (11), Galiano (14), Saturna (16)
Crossing Time	Depends on routing. Direct Swartz Bay to Pender is 40 minutes. Swartz Bay to Galiano with two stops is 2 hours.

Vessel	Queen of Cumberland*	Mayne Queen*
Silhouette		
Passenger Capacity (Max.)	450	392
Vehicle Capacity (Official)	127	70
Crew Size	12	8

* Both vessels based at Swartz Bay

Terminal	Sturdies Bay	Village Bay	Otter Bay	Lyall Harbour	Swartz Bay
Location	Galiano Isl.	Mayne Isl.	Pender Isl.	Saturna Isl.	North Saanich
Holding Capacity	90 AEQ	160AEQ	110 AEQ	None	1,160AEQ
Short Term Parking	None	18 car spaces	30 car spaces	None	173 car
					spaces plus 32 drop-off
Long Term Parking	None	None	None	None	532 car
					spaces
Docks	1	2	1	1	5

ROUTE 6 – CROFTON TO VESUVIUS



OVERVIEW

Route 6 connects Salt Spring Island (via Vesuvius) with Crofton on Vancouver Island.

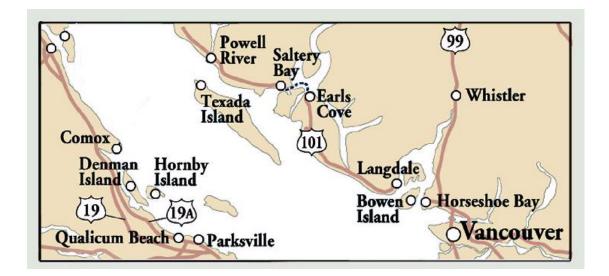
CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year		4,441
Minimum Number of Round Trips per Day	Peak Off Peak	12 (11 on Sunday) 11 (10 on Saturday & Sunday)
Minimum Hours of Operation	Peak (mid-May to mid-Oct) Off Peak (mid-Oct to mid-May)	12 (11 Sunday) 11 (10 on Saturday & Sunday)

Distance	2.8 nautical miles
Crossing Time	20 minutes

Vessel	Howe Sound Queen
Silhouette	
	<u></u>
Passon con Canacity (Max)	292
Passenger Capacity (Max.) Vehicle Capacity (Official)	70
Crew Size	8

Terminal	Crofton	Vesuvius
Location	Vancouver Island	Salt Spring Island
Holding Capacity	18 AEQ on trestle	60 AEQ
Parking	None	5 car spaces
Docks	1	1



Route 7 connects the Powell River area with the Sechelt Peninsula and the Lower Mainland via Route 3 (Langdale - Horseshoe Bay).

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per	mber of Round Trips to be Delivered per Contract Year2,513		
Minimum Number of Round Trips per Day	Peak Off Peak	6 6 (5 on Sunday)	
Minimum Hours of Operation	Peak Off Peak	11 11 (9 on Sunday)	

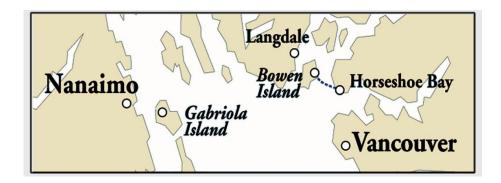
ROUTE AND SERVICE DESCRIPTION

Distance	9.5 nautical miles
Crossing Time	50 minutes

Vessel	Island Sky
Silhouette	
Passenger Capacity (maximum)	450
Vehicle Capacity (official)	125
Crew Size	12

Terminal	Earls Cove	Saltery Bay
Location	Jervis Inlet,	Jervis Inlet,
	Southern Sunshine Coast	Northern Sunshine Coast
Holding Capacity	62 AEQ	182 AEQ
Parking	9 car spaces	58 car spaces
Docks	2	2

ROUTE 8 – HORSESHOE BAY TO BOWEN ISLAND (SNUG COVE)



OVERVIEW

Route 8 connects Bowen Island with Horseshoe Bay on the Lower Mainland.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per	Contract Year	5,335
Minimum Number of Round Trips per Day	Peak	14.5 (12 one day per week and statutory holidays, 11 one day per week)
	Off Peak	14.5 (12 one day per week and statutory holidays, 11 one day per week)
Minimum Hours of Operation	Peak	14 (12 one day per week; 11 one day per week)
	Off Peak	14 (12 one day per week; 11 one day per week)

ROUTE AND SERVICE DESCRIPTION

Distance	3 nautical miles
Crossing Time	20 minutes

Vessel	Queen of Capilano
Silhouette	
Passenger Capacity (Max.)	445
Vehicle Capacity (Official)	85
Crew Size	12

Terminal	Snug Cove	Horseshoe Bay
Location	Bowen Island	West Vancouver
Holding Capacity	None (queue on road right-of-	1,600 AEQ
	way)	
Short Term Parking	None	140 car spaces
Long Term Parking	None	462 car spaces plus 15 drop-off
Docks	1	3



Route 9 (which includes Route 9A) connects Salt Spring Island (via Long Harbour) with Tsawwassen on the Lower Mainland. Connections are also made with Galiano, Mayne and Pender Islands. Transfers from Saturna Island at Mayne allow Saturna residents to travel to the Lower Mainland without going through Swartz Bay.

In the summer period there is a supplementary service with the Bowen Queen that sails between Tsawwassen and the Southern Gulf Islands five days a week.

CORE SERVICE LEVELS

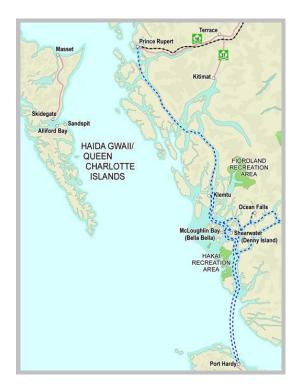
Number of Round Trips to be Delivered per	r Contract Year	830
Minimum Number of round trips departing from Long Harbour (Rte 9) or Tsawwassen (Rte 9a) per day*	Peak Off Peak	Route 9 & 9A: 4 Route 9: 2
Minimum Hours of Operation	Peak	Route 9: 7-9 (varies daily) Route 9A: 3-4 (varies daily)
	Off Peak	Route 9: 7-10 (varies daily) Route 9A: None

* Service from Tsawwassen or Long Harbour will go to Pender, Mayne and Galiano daily. Each sailing may go to one or more of these ports.

Distance	Depends on destination. Nautical miles from Tsawwassen: Long Harbour (18), Pender (18), Mayne (14), Galiano (11)
Crossing Time	Depends on routing. Direct Galiano to Tsawwassen is 50 minutes. Long Harbour to Tsawwassen with 3 stops is 3 hours.

Vessel	Queen of Nanaimo	Bowen Queen
Silhouette		
	072	200
Passenger Capacity (Max.)	973	390
Vehicle Capacity (Official)	192	70
Crew Size	27	10

Terminal	Sturdies Bay	Village Bay	Otter Bay	Long Harbour	Tsawwassen
Location	Galiano Isl.	Mayne Isl.	Pender Isl.	Salt Spring Isl.	Delta
Holding	90 AEQ	160AEQ	110 AEQ	105AEQ	2,240 AEQ
Capacity					
Short Term	None	18 car spaces	30 car spaces	15 car spaces	160 car spaces
Parking		-	-	-	-
Long Term	None	None	None	None	826 car spaces
Parking					plus 34 drop-off
Docks	1	2	1	1	5



The Route 10 Peak season service connects Prince Rupert, Bella Bella, Klemtu and Port Hardy on the northern tip of Vancouver Island. This daily service commences mid-June and continues to mid-September.

The Route 10 off-peak service connects Prince Rupert, Bella Bella, Klemtu and Port Hardy on the northern tip of Vancouver Island through weekend overnight sailings.

Route 10S (supplementary) connects Bella Coola, Ocean Falls & Shearwater with Bella Bella where travelers connect to Route 10 service to/from Port Hardy.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered pe	83		
Minimum Number of Round Trips per Week	Peak Off Peak	3.5* 1^	
Hours of Operation	Peak Off Peak	Varies Varies	

* Alternating daily service between Port Hardy and Prince Rupert, commencing mid-june and ending midseptember. Five stops in each direction at McLoughlin Bay and two stops in each direction at Klemtu every two weeks.. Route 10S every two weeks: four stops at all ports travelling eastbound and three stops at all ports travelling westbound.

^ COMMENCING MID-SEPTEMBER UNTIL MID-JUNE, WEEKLY ROUND TRIP SERVICE BETWEEN PRINCE RUPERT AND PORT HARDY. Northbound biweekly service and southbound biweekly service as follows: McLoughlin Bay – 2 times each

ROUTE AND SERVICE DESCRIPTION

Distance

273 nautical miles

Crossing Time

15-21 hours depending on number of stops

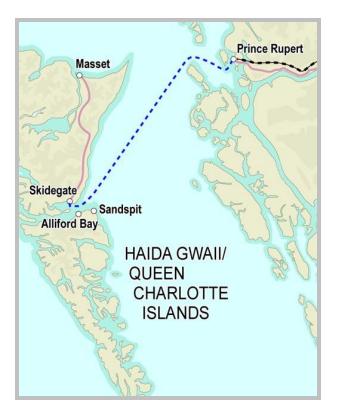
VESSEL AND TERMINAL DESCRIPTION

Vessel	Northern Adventure	Northern Expedition	Nimpkish
Silhouette			-
Passenger Capacity	600	600	120
(Max.) Vehicle Capacity	101	130	16
(Official) Crew Size	40	38	5

Terminal	McLough -lin Bay	Prince Rupert	Klemtu	Shear- water	Ocean Falls	Bear Cove	Bella Coola
Location	3 km from	Prince	2 km from	Shear-	Ocean	10 km	4 km from
	Bella	Rupert	village	water	Falls	from	Bella
	Bella					Port	Coola
						Hardy	
Holding	Ample	181 AEQ	7 short	Ample	Ample	163 / 98	Lease
Capacity /	parking		term / 30	parking	parking	AEQ	arranged
Parking	but no	98	AEQ	but no	but no		in town
_	formal			formal	formal		
	compound			compound	compound		
Docks	1	1	1	1	1	1	1

NOTE: KLEMTU VILLAGE TERMINAL NOT IN USE

ROUTE 11 - HAIDA GWAII TO PRINCE RUPERT



OVERVIEW

Route 11 connects the Haida Gwaii with Prince Rupert and the Mainland.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered pe	139	
Minimum Number of Round Trips per Week	Peak Off Peak	3-5 (varies by week)* 2^
Hours of Operation	Peak Off Peak	Varies Varies

* On or before July 1st until on or after Labour Day, five round trips per week between Skidegate and Prince Rupert.

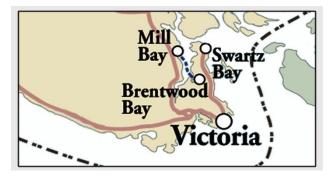
[^] ON OR AFTER LABOUR DAY UNTIL ON OR BEFORE JULY 1st, A MINIMUM OF TWO ROUND TRIPS PER WEEK BETWEEN SKIDEGATE AND PRINCE RUPERT.

Distance	93 nautical miles
Crossing Time	7 hours

Vessel	Northern Adventure	Northern Expedition
Silhouette		· · · ·
Passenger Capacity	600	600
(Max.) Vehicle Capacity (Official)	101	130
(Official) Crew Size	40	38

Terminal	Skidegate	Prince Rupert
Location	Graham Island	Prince Rupert
Holding Capacity	167 AEQ	181 AEQ
Parking	No	47
Docks	1	1

ROUTE 12 - MILL BAY TO BRENTWOOD BAY



OVERVIEW

Parking

Docks

Route 12 connects Vancouver Island from Brentwood Bay on the Saanich Peninsula to Mill Bay.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year		3,215	
Minimum Number of Round Trips per Day	Peak Off Peak	8 (7 on Sunday) 8 (7 on Sunday)	
Minimum Hours of Operation	Peak Off Peak	9 (8 on Sunday) 9 (8 on Sunday)	

ROUTE AND SERVICE DESCRIPTION

Distance	3 nautical miles
Crossing Time	25 minutes

VESSEL AND TERMINAL DESCRIPTION

Vessel	Klitsa		
Silhouette			
Passenger Capacity (Max.)		146	
Vehicle Capacity (Official)		146 22	
Crew Size		4	
Terminal	Brentwood Bay	Mill Bay	
Location	Brentwood Bay	Mill Bay	
Holding Capacity	22 AEQ on trestle	28 queue on road	

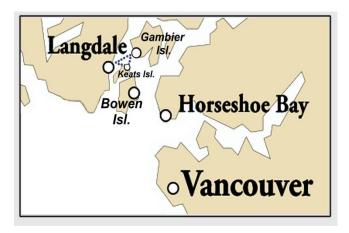
No

1

No

1

ROUTE 13 - LANGDALE - KEATS - GAMBIER ISLAND



OVERVIEW

Route 13 provides passenger only service between Gambier Island, Keats Island, and Langdale on the Mainland. This route connects to the Lower Mainland via Route 3 (Langdale to Horseshoe Bay).

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year		4,065
Minimum Number of Round Trips per Day^	Peak Off Peak	9 (11 on Sunday & holiday Mondays) 10 (12 on Sunday & holiday Mondays)
Minimum Hours of Operation	Peak Off Peak	10 10

^Some Round Trips are on-demand only.

ROUTE AND SERVICE DESCRIPTION

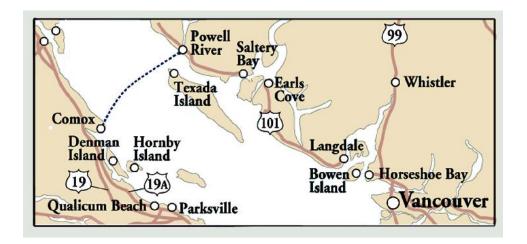
Distance	7.1 nautical miles for a round trip to all ports
Crossing Time	40 minutes for a round trip to all ports

Vessel	Service is provided by a third party service provider under	
	contract to BC Ferries	
Silhouette		
Passenger Capacity (Max.)		
Vehicle Capacity (Official)		
Crew Size		
Onboard Services		
* Passenger Only		

Terminal	Keats Landing	New Brighton	Langdale
Location	Keats Island	Gambier Island	Sunshine Coast
Holding Capacity	N/A*	N/A*	926 AEQ
Short Term Parking	None	None	61 car spaces
Long Term Parking	None	None	282 car spaces
Docks	1	1	2

* Passenger Only service

ROUTE 17 - COMOX (LITTLE RIVER) TO POWELL RIVER (WESTVIEW)



OVERVIEW

Route 17 connects the Powell River area with the Comox/Courtenay area on Vancouver Island.

CORE SERVICE LEVELS

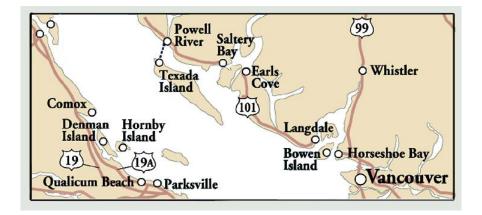
Number of Round Trips to be Delivered per Contract Year		1,366
Minimum Number of Round Trips per Day	Peak Off Peak	4 (3 one day per week) 4 (3 two days per week)
Minimum Hours of Operation	Peak Off Peak	12 (8 one day per week) 12 (8 two days per week)

Distance	17 nautical miles
Crossing Time	1 hour 15 minutes

Vessel	Queen of Burnaby	
Silhouette		
Passenger Capacity (Max.)	879	
Vehicle Capacity (Official)	192	
Crew Size	25	

Terminal	Little River	Westview
Location	Comox	Powell River
Holding Capacity	156 AEQ	151 AEQ
Parking	186 car spaces	None
Docks	1	1

ROUTE 18 – POWELL RIVER (WESTVIEW) TO TEXADA ISLAND (BLUBBER BAY)



OVERVIEW

Route 18 connects Texada Island with Powell River.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year		2,814	
Minimum Number of Round Trips per Day	Peak Off Peak	7 (6 on Saturday and Sunday) 7 (6 on Saturday and Sunday)	
Minimum Hours of Operation	Peak Off Peak	10 (9 on Saturday & Sunday) 10 (9 on Saturday & Sunday)	

ROUTE AND SERVICE DESCRIPTION

Distance	4.7 nautical miles
Crossing Time	35 minutes

Vessel	North Island Princess	
Silhouette		
Passenger Capacity (Max.)	143	
Vehicle Capacity (Official)	49	
Crew Size	7	

Terminal	Westview	Blubber Bay
Location	Powell River	Texada Island
Holding Capacity	151 AEQ	45 AEQ (on road)
Parking	None	None
Docks	1	1

ROUTE 19 – NANAIMO HARBOUR TO GABRIOLA ISLAND (DESCANSO BAY)



OVERVIEW

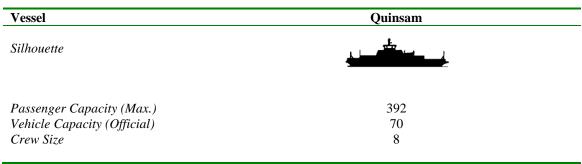
Route 19 connects Gabriola Island with Nanaimo.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year		4,898
Minimum Number of Round Trips per Day	Peak	14 four days per week; 13 one day per week; 12 one day per week; 10 one day per week
	Off Peak	13 four days per week; 12 two days per week; 10 one day per week
Minimum Hours of Operation	Peak	14 four days per week; 13 two days per week; 12 one day per week
	Off Peak	14 four days per week; 13 two days per week; 12 one day per week

ROUTE AND SERVICE DESCRIPTION

Distance	2.8 nautical miles
Crossing Time	20 minutes



Terminal	Nanaimo Harbour	Descanso Bay
Location	Vancouver Island	Gabriola Island
Holding Capacity	74 AEQ	75 AEQ (on road)
Parking	16 car spaces	35 car spaces
Docks	1	1

Route 20 – Chemainus – Thetis Island – Penelakut Island



OVERVIEW

Route 20 connects Thetis Island and Penelakut Island with Chemainus on Vancouver Island.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year		3702
Minimum Number of Round Trips departing from Chemainus per Day	Peak Off Peak	9 (10 one day per week) 9 (10 one day per week)
Minimum Hours of Operation	Peak Off Peak	12 - 13 12 - 13

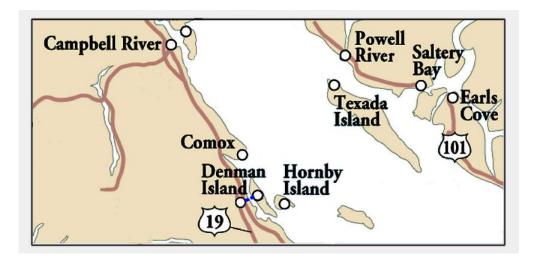
ROUTE AND SERVICE DESCRIPTION

Distance	8.5 nautical miles for a round trip to all ports
Crossing Time	55 minutes for a round trip to all ports

Vessel	Kuper
Silhouette	
Passenger Capacity (Max.)	263
Vehicle Capacity (Official)	32
Crew Size	6

Terminal	Chemainus	Thetis	Penelakut
Location	Vancouver Island	Thetis Island	Penelakut Island
Holding Capacity	35 AEQ	None (queue on road right-of-way)	None (queue on road right-of-way)
Parking	17 car spaces	None	None
Docks	1	1	1

ROUTE 21 – BUCKLEY BAY TO DENMAN ISLAND (DENMAN WEST)



OVERVIEW

Route 21 connects Denman Island with Buckley Bay, 20 km south of Comox/Courtenay area on Vancouver Island. Route 21 is also used to access Vancouver Island from Hornby Island.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year		5,261	
Minimum Number of Round Trips per Day	Peak Off Peak	16 (15 on Sunday) 13 (12 on Sunday)	
Minimum Hours of Operation	Peak Off Peak	15 11	

ROUTE AND SERVICE DESCRIPTION

Distance	1.2 nautical miles
Crossing Time	10 minutes

Vessel	Quinitsa	Cable Ferry
Silhouette		
Passenger Capacity (Max.)	294	147
Vehicle Capacity (Official)	50	50
Crew Size	6	3

Terminal	Buckley Bay	Denman West
Location	Vancouver Island	Denman Island
Holding Capacity	60 AEQ	6 AEQ plus 46 on road
Parking	12 car spaces	9 car spaces
Docks	1	1

ROUTE 22 – DENMAN ISLAND (GRAVELLY BAY) TO HORNBY ISLAND (SHINGLE SPIT)



OVERVIEW

Route 22 connects Hornby Island and Denman Island.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year		4,060
Minimum Number of Round Trips per Day	Peak Off Peak	11 (10 on Sunday & 14 on Friday) 10 four days per week; 9 one day per week; 8 one day per week; 12 one day per week
Minimum Hours of Operation	Peak Off Peak	9 (13 on Friday) 9 five days per week; 11 one day per week; 8 one day per week

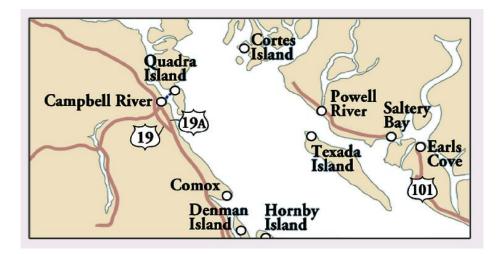
ROUTE AND SERVICE DESCRIPTION

Distance	1.2 nautical miles
Crossing Time	10 minutes

Vessel	Kahloke
Silhouette	
Passenger Capacity (Max.)	194

Terminal	Gravelly Bay	Shingle Spit
Location	Denman Island (East)	Hornby Island
Holding Capacity	20 AEQ	20 AEQ (on road)
Parking	None	None
Docks	1	1

ROUTE 23 – CAMPBELL RIVER TO QUADRA ISLAND (QUATHIASKI COVE)



OVERVIEW

Route 23 connects Quadra Island and Campbell River.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year		5,785
Minimum Number of Round Trips per Day	Peak	15 five days per week; 13 one day per week; 16 one day per week
·	Off Peak	15 five days per week; 13 one day per week; 16 one day per week
Minimum Hours of Operation	Peak	13
	Off Peak	13

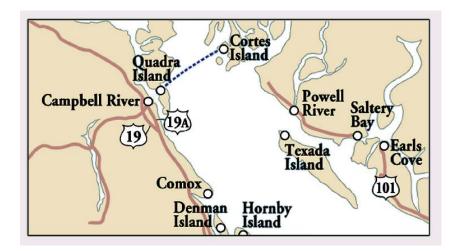
ROUTE AND SERVICE DESCRIPTION

Distance	1.8 nautical miles
Crossing Time	10 minutes

Vessel	Powell River Queen
Silhouette	
Passanger Canacity (Max)	392
Passenger Capacity (Max.) Vehicle Capacity (Official)	70
Crew Size	8

Terminal	Campbell River	Quathiaski Cove
Location	Vancouver Island	Quadra Island
Holding Capacity	Inside: 129 AEQ/Outside 33	129 AEQ
	AEQ	
Parking	None	75 car spaces
		(at Federal Wharf)
Docks	1	1

ROUTE 24 – QUADRA ISLAND (HERIOT BAY) TO CORTES ISLAND (WHALETOWN)



OVERVIEW

Route 24 connects Cortes Island with Quadra Island.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year 2134			
Minimum Number of Round Trips per Day	Peak Off Peak	5 (4 on Sunday) 5 (4 on Sunday)	
Minimum Hours of Operation	Peak Off Peak	8 (6 on Sunday) 8 (6 on Sunday)	

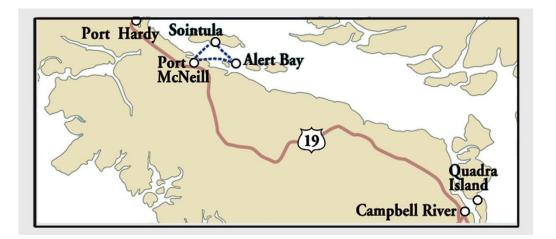
ROUTE AND SERVICE DESCRIPTION

Distance	6.2 nautical miles
Crossing Time	45 minutes

Vessel	Tachek
Silhouette	
Passenger Capacity (Max.)	144
Vehicle Capacity (Official)	30
Crew Size	6

Terminal	Heriot Bay	Whaletown
Location	Quadra Island	Cortes Island
Holding Capacity	20 AEQ holding lane on road	18 AEQ queue on road right of
	right of way	way
Parking	None	None
Docks	1	1

ROUTE 25 – VANCOUVER ISLAND (PORT MCNEILL) – MALCOLM ISLAND (SOINTULA) - CORMORANT ISLAND (ALERT BAY)



OVERVIEW

Route 25 connects Alert Bay on Cormorant Island and Sointula on Malcolm Island with Port McNeill on Vancouver Island.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year 3,961			
Minimum Number of Round Trips departing from Port McNeill per Day	Peak Off Peak	10 (9 on Sunday) 10 (9 on Sunday)	
Minimum Hours of Operation	Peak Off Peak	11 (10 on Sunday) 11 (10 on Sunday)	

ROUTE AND SERVICE DESCRIPTION

Distance	19.5 nautical miles for a round trip to all ports
Crossing Time	2 hours for a round trip to all ports

Vessel	Quadra Queen II
Silhouette	
Passenger Capacity (Max.)	144
Vehicle Capacity (Official)	30
Crew Size	6

Terminal	Port McNeill	Sointula	Alert Bay
Location	Vancouver Island	Malcolm Island	Cormorant Island
Holding Capacity	45 AEQ	None	43 AEQ
		(queue on road)	
Parking	None	None	19 car spaces
Docks	1	1	1

ROUTE 26 - HAIDA GWAII: GRAHAM ISLAND (SKIDEGATE) - MORESBY ISLAND (ALLIFORD BAY)



OVERVIEW

Route 26 in the Haida Gwaii connects Alliford Bay on Moresby Island (where the local airport at Sandspit is located) with Skidegate on Graham Island.

CORE SERVICE LEVELS

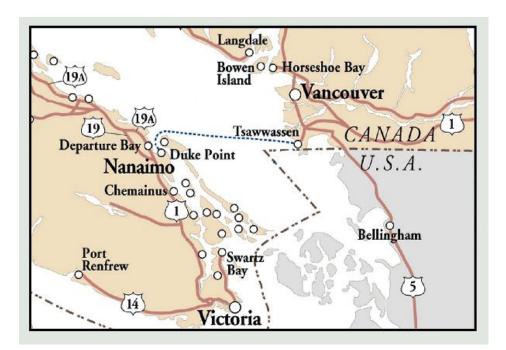
Number of Round Trips to be Delivered per Contract Year2,918			
Minimum Number of Round Trips per Day	Peak Off Peak	7 7	
Minimum Hours of Operation	Peak Off Peak	8 8	

ROUTE AND SERVICE DESCRIPTION

Distance	3.5 nautical miles
Crossing Time	20 minutes

Vessel	Kwuna
Silhouette	
Passenger Capacity (Max.)	146
Vehicle Capacity (Official)	26
Crew Size	4

Terminal	Skidegate	Alliford Bay
Location	Graham Island	Moresby Island
Holding Capacity	167 AEQ	None (queue on road)
Parking	None	None
Dock	1	1



OVERVIEW

Route 30 links Tsawwassen on the Lower Mainland, and Duke Point in Nanaimo on Vancouver Island.

CORE SERVICE LEVELS

Number of Aggregate Round Trips to be Delivered per Contract year on12,254Routes 1, 2, 3 and 3012,254				
Minimum Number of Round Trips to be Deli	ivered per Contract Year	2,379		
Minimum Number of Round Trips per Day	Peak Off Peak	7 7 (4 on Saturday & Sunday)		
Minimum Hours of Operation	Peak Off Peak	12 12 (7.5 Saturday & Sunday)		

ROUTE AND SERVICE DESCRIPTION

Distance	37 nautical miles
Crossing Time	2 hours

Vessel	Queen of Alberni	Coastal Inspiration	
Silhouette		A second se	
Passenger Capacity (Max.)	1,171	1,571	
Vehicle Capacity (Official)	295	370	
Crew size	29	33	

Terminal	Tsawwassen	Duke Point
Location	Delta	Nanaimo
Holding Capacity	2,240 AEQ	975 AEQ
Short Term Parking	160 car spaces	78 car spaces
Long Term Parking	826 car spaces plus 34 drop-off	187 car spaces
Docks	5	1

PERFORMANCE TERM 3 AMENDING AGREEMENT No. 2

SCHEDULE 2 FERRY TRANSPORTATION FEE TABLES

[See attached]

PERFORMANCE TERM 3 AMENDING AGREEMENT No. 2

Schedule "B" Appendix 1 Ferry Transportation Fee – Performance Term 3 Contract Years Part 3 – Contract Year 2014/2015

Route #	Route	Maximum Annual Ferry Transportation Fee (\$)	Number of Round Trips to be Delivered per Contract Year to Meet Core Service Levels	Ferry Transportation Fee per Round Trip (\$)
4	Swartz Bay/Saltspring	2,477,681	2,880	860.31
5	Swartz Bay/Outer Gulf Islands	15,455,815	3,491	4,427.33
6	Crofton/Saltspring	2,477,680	4,441	557.91
7	Saltery Bay/Earls Cove	10,253,573	2,513	4,080.21
8	Horseshoe Bay/Bowen Island	5,207,039	5,335	976.01
9	Tsawwassen/Gulf Islands	9,054,321	830	10,908.82
10	Bear Cove/Prince Rupert	28,310,600	83	341,091.56
11	Prince Rupert/Skidegate	23,442,733	139	168,652.76
12	Brentwood/Mill Bay	1,232,957	3,215	383.50
13	Langdale/Gambier/Keats	281,324	4,065	69.21
17	Comox/Powell River	7,098,435	1,366	5,196.51
18	Powell River/Texada	3,960,083	2,814	1,407.28
19	Nanaimo Harbour/Gabriola	2,624,992	4,898	535.93
20	Chemainus/Thetis/Penelakut	3,897,273	3,702	1,052.75
21	Buckley Bay/Denman	3,742,978	5,261	711.46
22	Denman/Hornby	3,131,070	4,060	771.20
23	Campbell River/Quadra	2,789,211	5,785	482.15
24	Quadra/Cortes	2,466,685	2,134	1,155.90
25	Port McNeill/			
	Alert Bay/Sointula	4,008,177	3,961	1,011.91
26	Skidegate/Alliford Bay	3,898,768	2,918	1,336.11
	Annual Total (2014/15)	\$135,811,395		

Ferry Transportation Fee Table – Contract Year 2014/2015

*Note: see Note 1(a) in Schedule A, Appendix 1

PERFORMANCE TERM 3 AMENDING AGREEMENT No. 2

Schedule "B" Appendix 1 Ferry Transportation Fee – Performance Term 3 Contract Years Part 4 – Contract Year 2015/2016

Route #	Route	Maximum Annual Ferry Transportation Fee (\$)	Number of Round Trips to be Delivered per Contract Year to Meet Core Service Levels	Ferry Transportation Fee per Round Trip (\$)
4	Swartz Bay/Saltspring	2,464,209	2,880	855.63
5	Swartz Bay/Outer Gulf Islands	15,371,780	3,491	4,403.26
6	Crofton/Saltspring	2,464,208	4,441	554.88
7	Saltery Bay/Earls Cove	10,197,823	2,513	4,058.03
8	Horseshoe Bay/Bowen Island	5,178,728	5,335	970.71
9	Tsawwassen/Gulf Islands	9,005,092	830	10,849.51
10	Bear Cove/Prince Rupert	28,156,671	83	339,237.01
11	Prince Rupert/Skidegate	23,315,272	139	167,735.77
12	Brentwood/Mill Bay	1,226,253	3,215	381.42
13	Langdale/Gambier/Keats	279,795	4,065	68.83
17	Comox/Powell River	7,059,840	1,366	5,168.26
18	Powell River/Texada	3,938,551	2,814	1,399.63
19	Nanaimo Harbour/Gabriola	2,610,719	4,898	533.02
20	Chemainus/Thetis/Penelakut	3,876,083	3,702	1,047.02
21	Buckley Bay/Denman	3,722,627	5,261	707.59
22	Denman/Hornby	3,114,046	4,060	767.01
23	Campbell River/Quadra	2,774,046	5,785	479.52
24	Quadra/Cortes	2,453,274	2,134	1,149.61
25	Port McNeill/			
	Alert Bay/Sointula	3,986,384	3,961	1,006.41
26	Skidegate/Alliford Bay	3,877,570	2,918	1,328.85
	Annual Total (2015/16)	\$135,072,971		

Ferry Transportation Fee Table - Contract Year 2015/2016

*Note: see Note 1(a) in Schedule A, Appendix 1