Unofficial Version

COASTAL FERRY SERVICES CONTRACT

Effective April 1, 2003 and includes

18 Amending Agreements up to and including Performance Term Six Amending Agreement No. 2 dated March 31, 2024

Consolidated Version

Between

British Columbia Ferry Services Inc.

And

The Province of British Columbia

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Unofficial Version

Coastal Ferry Services Contract Consolidated Version

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UNOFFICIAL VERSION

COASTAL FERRY SERVICES CONTRACT – CONSOLIDATED VERSION

THIS AGREEMENT is made as of the 1 day of April, 2003

BETWEEN:

HER MAJESTY THE QUEEN IN RIGHT OF THE PROVINCE OF BRITISH COLUMBIA, as represented by the Minister of Transportation

(the "Province")

OF THE FIRST PART

AND:

BRITISH COLUMBIA FERRY SERVICES INC. a body corporate, incorporated under the laws of the Province of British Columbia under Certificate of Incorporation No. 0667014

("BC Ferries")

OF THE SECOND PART

WHEREAS:

- A. BC Ferries was formed on January 1, 1977 to operate the coastal ferry service that was initiated by the Province in 1960 to provide marine vehicle and passenger transportation services on the British Columbia coast.
- B. On September 13, 2017, the Province committed to working in partnership with Indigenous peoples to embrace and implement the *United Nations Declaration on the Rights of Indigenous Peoples* (UNDRIP) and has enacted the *Declaration on the Rights of Indigenous Peoples Act* that provides a framework for the implementation of UNDRIP in British Columbia. BC Ferries acknowledges that it operates within many First Nations' territories and is committed to ongoing engagement in support of provincial reconciliation efforts.
- C. The coastal ferry system is integral to economic growth and development in British Columbia, and getting people and goods to their destinations safely, efficiently and on time is essential if British Columbia is to be competitive in the world economy in which it operates.
- D. BC Ferries is an integral part of British Columbia's coastal ferry system, linking Vancouver Island to the mainland of British Columbia and linking many other coastal communities.

- E. BC Ferries will be independent from government and will operate on a commercial basis, subject to regulatory oversight by an independent regulator, known as the British Columbia Ferries Commissioner.
- F. Coordination between the public and private sectors in the delivery of coastal ferry services will serve to enhance and strengthen the transportation sector in British Columbia.
- G. As a service integrator, BC Ferries will plan and co-ordinate ferry transportation activity throughout the BC Ferry System.
- H. The parties agree to work together to improve inter-modal connectivity and integration with the broader provincial transportation networks.
- I. For the travelling public, fares and schedules should be predictable and consumer choice should be expanded significantly, when financially viable.
- J. Core Service Levels are designed to ensure basic ferry service is, at a minimum, maintained, recognizing the need for some operational flexibility.

NOW THEREFORE in consideration of the premises and the covenants and agreements set out in this Agreement and for other good and valuable consideration (the receipt and sufficiency of which is hereby acknowledged by the parties), the parties agree as follows:

ARTICLE 1 - INTERPRETATION

Definitions

- 1.01 In this Agreement, its Schedules and the Recitals to it, unless the context otherwise requires, the following definitions will apply:
 - "Acknowledgement Agreement" means the agreement made as of May 19, 2004 among the Province, the BC Transportation Financing Authority, BC Ferries and Computershare Trust Company of Canada;
 - "Act" means the Coastal Ferry Act;
 - "BC Ferry System" means the coastal marine vehicle and passenger ferry transportation system operated by or on behalf of BC Ferries using the Designated Ferry Routes to serve Vancouver Island, the Gulf Islands, Haida Gwaii and the mainland using the Vessels and the ferry terminals;
 - "Commencement Date" means April 1, 2003;

Under no circumstances, including but not limited to, negligence, gross negligence and negligent misrepresentation will the Province or BC Ferries and their respective servants, employees, agents, contractors, directors and officers be liable for any direct, indirect, special or consequential damages or any loss that results from the use of any content, information or material attached hereto.

"Commissioner" means the British Columbia Ferries Commissioner appointed under the Act;

"Contract Year" means the period of twelve consecutive months commencing on the Commencement Date and each subsequent twelve month period thereafter for the duration of the Term:

"Core Service Level" means the service level that BC Ferries is required by this Agreement to meet in relation to a Designated Ferry Route operated by or on behalf of BC Ferries as more particularly specified in Schedule "A", as such service level may be otherwise adjusted in accordance with this Agreement;

"Designated Ferry Route" means any one of the ferry transportation service routes identified in Schedule "A" to this Agreement, but for greater certainty excludes the Unregulated Routes;

"Event of Default" means an event referred to in Article 14;

"Ferry Terminal Lease" means a lease of any or all of the ferry terminal properties (as defined in the Act) entered into by the BC Transportation Financing Authority and BC Ferries pursuant to section 31 of the Act;

"First Performance Term" means the period commencing on the Commencement Date and ending on the day before the fifth anniversary of the Commencement Date;

"Major Route" includes all of the following Designated Ferry Routes:

| Designated Ferry Route | | |
|------------------------|------------------------|--|
| Route No. | Designated Ferry Route | |
| | Name | |
| 1 | Tsawwassen/Swartz Bay | |
| 2 | Horseshoe Bay/Nanaimo | |
| 3 | Horseshoe Bay/Langdale | |
| 30 | Tsawwassen/Nanaimo | |

"Minister" means that member of the Executive Council of the Province who is, from time to time, charged with the administration of the Act and includes any one appointed by the Province or the Minister to act as his representative;

"Necessary Government Approvals" mean the issuance by any government (including the Province and Canada) or municipality or any department, branch, official or agency thereof of all consents, tenures, permits, licences or approvals, required for BC Ferries to perform the Services;

"Northern Route" includes all of the following Designated Ferry Routes:

| Designated Ferry Route | | |
|------------------------|------------------------------------|--|
| Route No. | Designated Ferry Route Name | |
| 10 | Port Hardy/Prince Rupert | |
| 11 | Prince Rupert/Skidegate | |
| 28 | Port Hardy/Mid Coast/Bella Coola | |

"Option to Purchase" means the option to purchase the Vessels referred to in Article 8 of the Agreement;

"Order" means a determination, direction, decision or authorization made by the Commissioner pursuant to the Act, and includes:

- (a) an application to reduce the Core Service Level in relation to a Designated Ferry Route or Route Group,
- (b) an application to discontinue a Designated Ferry Route or Route Group, or
- (c) an application to remove a Designated Ferry Route from regulation under the Act;

"Performance Term" means

- (a) the First Performance Term;
- (b) the four year period that commences on the day following the last day of First Performance Term; and
- (c) any other four year period that commences on an anniversary, divisible by four, of the day following the last day of the First Performance Term;

"Price Cap" in relation to a Designated Ferry Route or Route Group means the price cap established in relation to that Designated Ferry Route or Route Group by the Commissioner under the Act;

"Published Schedule" means the schedule, for each Designated Ferry Route, as located on the BC Ferries internet web-site.

"Route Group" means a Designated Ferry Route or grouping of Designated Ferry Routes identified in Schedule "A" to this Agreement as a Route Group;

"Service Fee" means the Service Fee described in Article 5 of this Agreement;

"Services" means the provision of the services described in Sections 4.01 and 4.02 and Schedule A of the Agreement;

"Temporary Service Disruption" means a short term temporary ferry service disruption for the period described in section 2(a) to (c) of Schedule "A", and for greater certainty excludes temporary reductions in service contemplated in sections 42 or 43 of the Act;

"Term" means a period described in Article 3 and includes any renewal agreed pursuant to that Article;

"Unregulated Route" means any one of the ferry transportation service routes operated by independent operators and administered by BC Ferries identified in Appendix 2 of Schedule "A" to this Agreement, but for greater certainty excludes the Designated Ferry Routes;

"Vessels" means, collectively, any and all of the vessels and their various components owned or leased by BC Ferries and used to provide the Services on a Designated Ferry Route;

"Vessel Purchase Price" means, in respect of a Vessel, the net book value of the Vessel and its various components on the date of its purchase pursuant to the Option to Purchase with the original cost of the vessel and their various components being amortized on a straight line basis over their respective useful lives, as determined in accordance with Canadian generally accepted accounting principles.

1.02 The following Schedules are incorporated into and form an integral part of this Agreement:

Schedule A – Designated Ferry Routes and Services

Appendix 1 – Route Overview

Appendix 2 – Unregulated Routes

Schedule B - Service Fee for Regulated Routes

Appendix 1 – BC Student (under 19 years age old) Discount Table Schedule C – Service Fee for Unregulated Routes

1.03 Other capitalized terms used in this Agreement are defined in the context in which they are used and shall have their respective meaning there indicated.

ARTICLE 2 REPRESENTATIONS AND WARRANTIES

Representations and warranties of BC Ferries

- 2.01 BC Ferries represents and warrants to the Province that on the execution of this Agreement
 - (a) it is a corporation continued under the *Ferry Corporation Act*, R.S.B.C. 1996, c. 137;
 - (b) it has the power and capacity to enter into this Agreement and to observe, perform and comply with the terms of this Agreement;
 - (c) this Agreement has been duly authorized by all necessary corporate action of BC Ferries and this Agreement constitutes a valid, subsisting and legally binding obligation upon BC Ferries that is enforceable against BC Ferries in accordance with its terms:
 - (d) the observance and performance of the terms and conditions of this Agreement will not constitute a breach by it of or a default by it under
 - (i) any statute or regulation of British Columbia or Canada applicable to or binding upon it,
 - (ii) its constating documents, or
 - (iii) any contract or agreement to which it is a party;
 - (e) it has filed all tax, corporate information and other returns required to be filed by the laws of British Columbia and Canada and has complied with all workers compensation legislation and other similar legislation to which it may be subject and has paid all taxes, fees and assessments calculated to be due by it under those laws as of the date of this Agreement;
 - (f) to its knowledge, it is not in material breach of any statute or regulation of British Columbia or Canada applicable to it or its operations;
 - (g) it holds all material permits, licenses, consents and authorizations issued by any federal or provincial government, or an agency of either of them, that are necessary in connection with its operations; and
 - (h) it has sufficient trained staff, facilities, materials and appropriate equipment in place and available to enable it to fully perform its obligations under this Agreement.

2.02 All representations, warranties, covenants and agreements made in this Agreement and all certificates and other documents delivered by or on behalf of BC Ferries to the Province under this Agreement are material and will conclusively be deemed to have been relied upon by the Province, notwithstanding any prior or subsequent investigation by the Province.

Representations and Warranties of the Province

2.03 The Province represents and warrants to BC Ferries that all necessary proceedings have been taken to authorize the execution of this Agreement by the Province and this Agreement constitutes a valid, subsisting and legally binding obligation upon the Province that is enforceable against the Province in accordance with its terms.

Trust Deeds and Permitted Charges

- 2.04 The Province acknowledges that BC Ferries will be entering into one or more trust deeds to secure borrowings, which trust deeds will
 - (a) contain a mortgage of BC Ferries' property interests and a security interest in all of the other assets of BC Ferries, and
 - (b) grant to the Province the right in its absolute discretion to purchase all of the issued and outstanding bonds under the trust deed at any time at a price equal to the redemption price of the bonds.
- 2.05 The Province agrees to enter into an acknowledgement agreement directly with the trustees under any such trust deeds acknowledging that
 - (a) the trustee will have the right on default under the trust deed, to take possession of all the assets of BC Ferries and to appoint a receiver to operate the business in accordance with the terms of this Agreement;
 - (b) without limiting its right described in section 2.04(b), the Province will not exercise its remedies under Article 14.02 of this Agreement so long as the receiver is properly conducting the business of BC Ferries in accordance with this Agreement.
- 2.06 In addition to entering into the trust deeds described in section 2.04, BC Ferries may also grant other security interests in its assets if such security interests allow prepayment and the right of the Province to acquire them at a price equal to the prepayment price.

ARTICLE 3 TERM AND RENEWAL

Term

3.01 Subject to section 3.03(b)(ii) and 3.04, the term of this Agreement will be sixty (60) years commencing on the Commencement Date and ending on the day before the sixtieth anniversary of the Commencement Date (the "End Date").

Renewal

- 3.02 Commencing on April 1, 2058, BC Ferries and the Province will begin meeting to discuss the possible renewal of this Agreement for an additional period of sixty (60) years beginning on the End Date.
- 3.03 If the parties have not mutually agreed to a renewal of this Agreement by April 1, 2060, the Province may, by written notice delivered to BC Ferries within ninety (90) days after that date, either
 - (a) elect to purchase all of the issued and outstanding shares of BC Ferries as a going concern at fair market value on the End Date, with fair market value determined as if the Agreement had been renewed and extended by BC Ferries pursuant to section 3.04 for one additional period of twenty (20) years; or
 - (b) elect to solicit proposals from other persons interested in providing ferry services on any one or more of the Designated Ferry Routes commencing on the End Date, in which case
 - (i) if BC Ferries is the unsuccessful proponent in respect of a proposal relating to ferry services on a Designated Ferry Route, BC Ferries may, by written notice delivered to the Province, require the Province to purchase any Vessel that was used on that Designated Ferry Route on the End Date at the Vessel Purchase Price, but only if
 - (A) BC Ferries delivers that written notification within three (3) months after the date BC Ferries received notice that it was the unsuccessful proponent,
 - (B) BC Ferries has used all reasonable commercial efforts to redeploy the Vessel; and
 - (C) on the End Date, the Vessel has a valid Transport Canada Steamship Inspection Certificate;

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Under no circumstances, including but not limited to, negligence, gross negligence and negligent misrepresentation will the Province or BC Ferries and their respective servants, employees, agents, contractors, directors and officers be liable for any direct, indirect, special or consequential damages or any loss that results from the use of any content, information or material attached hereto.

- (ii) if the Province elects to solicit proposals only in respect of some Designated Ferry Routes and not other Designated Ferry Routes (the "Non Tendered Routes"), BC Ferries may, by written notice delivered to the Province not less than twenty four (24) months prior to the End Date, renew and extend the Term for one additional period of twenty (20) years on the same terms and conditions as are contained in this Agreement, except that
 - (A) the Agreement will apply only to the Non Tendered Routes,
 - (B) this section and section 3.04 will be deleted, and
 - (C) the parties will renegotiate the terms of sections 5.10 and 5.11.
- 3.04 If the Province does not give BC Ferries notice of its election under section 3.03 within the times specified in that paragraph, BC Ferries may, by written notice delivered to the Province not less than twelve (12) months prior to the End Date, renew and extend the Term for one additional period of twenty (20) years on the same terms and conditions as are contained in this Agreement, except that there will be no further right of renewal.

ARTICLE 4 SERVICES, SERVICE LEVEL ADJUSTMENTS AND ROUTE DISCONTINUANCE

Ferry Services

- 4.01 BC Ferries will operate the BC Ferry System in accordance with the provisions of this Agreement and, without limiting the generality of this obligation, BC Ferries
 - (a) will operate the BC Ferry System in a manner that complies with, or exceeds, the Core Service Levels in relation to the Designated Ferry Routes;
 - (b) will not reduce service on a Designated Ferry Route below the Core Service Level required in relation to that Designated Ferry Route unless
 - (i) the reduction is made by agreement of the parties as part of the Service Fee Review or Performance Term Review processes set out in Article 5 and the reduction is made in accordance with those processes,
 - (ii) the Commissioner issues an Order authorizing or directing BC Ferries to reduce a Core Service Level, either temporarily or permanently, in respect of a Designated Ferry Route and the reduction is made in accordance with the terms and conditions specified in the Order,
 - (iii) the reduction is necessary in order for BC Ferries to comply with a request made by the Province in the circumstances described in section 4.02, and the reduction continues only for the period of the request,
 - (iv) the reduction is made by agreement of the parties in respect of a Designated Ferry Route after the Commissioner has issued an Order authorizing the removal of that Designated Ferry Route from regulation under the Act,
 - (v) the reduction occurs as a result of a lockout lawfully initiated by BC Ferries in compliance with the Labour Relations Code of British Columbia (in which case the provisions of section 3 of Schedule B will apply); or
 - (vi) the reduction is made by agreement of the parties in the circumstances described in sections 4.08 or 4.10 of the Agreement; and

- (vii) in all cases of (i) to (vi), the provisions of Schedule B section 3 do not apply, and
- (c) will in the event of a Temporary Service Disruption, use reasonable efforts to provide passengers with alternate ferry services during the period of the Temporary Service Disruption.

Emergency Response Services

- 4.02 In the event that a state of emergency has been declared under the *Emergency Program Act*, R.S.B.C, 1996, c. 111
 - (a) at the request of the Province, BC Ferries will provide the following emergency response services for the duration of the state of emergency
 - (i) priority loading for the transport of emergency personnel, equipment and supplies, and
 - (ii) Vessels to serve as reception centres, hospitals, response centres or other emergency facilities; and
 - (b) the Province will reimburse BC Ferries for the reasonable costs expended or incurred and net income forgone by BC Ferries in respect of the services provided pursuant to paragraph (a).

Commissioner Authorized Temporary Service Level Reductions

4.03 If the Commissioner authorizes BC Ferries to temporarily reduce service on a Designated Ferry Route below the Core Service Level required in relation to that Designated Ferry Route, the parties will amend the Agreement in accordance with the terms and conditions specified by the Commissioner in the Order.

Route Discontinuance

- 4.04 BC Ferries will not at any time following the First Performance Term apply to discontinue ferry transportation services in relation to a Designated Ferry Route during any period commencing on the twelfth month before the beginning of a Performance Term and ending on the sixth month before the beginning of a Performance Term.
- 4.05 In no event will BC Ferries discontinue ferry transportation services in relation to a Designated Ferry Route unless BC Ferries first obtains an Order authorizing discontinuance.
- 4.06 Prior to BC Ferries seeking to obtain an Order authorizing discontinuance, the parties will commence negotiation of a reasonable amendment to the Service Fee, if any, as a result of the discontinuance.
- 4.07 If the Commissioner issues an Order authorizing BC Ferries to discontinue ferry transportation services in relation to a Designated Ferry Route, then
 - (a) the parties will amend any portions or provisions of the Agreement affected by the discontinuance in accordance with the terms and conditions specified by the Commissioner in the Order;
 - (b) in the event the parties did not agree on the amended Service Fee in accordance with section 4.06, the Province, acting reasonably, shall set the Service Fee by written notice to BC Ferries no later than 30 days from the date of discontinuance in the Order; and
 - (c) the Province will continue to pay the unreduced Service Fee until the date of discontinuance authorized by the Commissioner in accordance with the Act.

Core Service Level Adjustments

- 4.08 Subject to section 4.09 of this Agreement, the parties will not adjust the Core Service Level in relation to a Designated Ferry Route during a Performance Term unless:
 - (a) the proposed adjustment will result in improvements to schedules, customer service or operational efficiency on a Designated Ferry Route; and
 - (b) the parties are agreeable to the proposed adjustment.

4.09 If the parties agree to adjust the Core Service Level in relation to a Designated Ferry Route during a Performance Term, the parties will amend the portions or provisions of the Agreement affected by the adjustment, including, as applicable, Appendix 1 of Schedule A and the Service Fee as determined by the parties, to incorporate the agreed adjustment for the remainder of the Performance Term and any such amendment will become effective on the date agreed upon in writing by the parties.

Adjustments Following Deployment of a New Capital Asset

- 4.10 The parties may review and amend the Core Service Level required in relation to a Designated Ferry Route if
 - (a) BC Ferries deploys a new capital asset in the form of one or more Vessels on that Designated Ferry Route, and
 - (b) the size of the new Vessel or Vessels enhances capacity on that Designated Ferry Route.
- 4.11 If the parties agree to adjust the Core Service Level in relation to a Designated Ferry Route following deployment of one or more new Vessels, the parties will amend the portions or provisions of the Agreement affected by the adjustment, including, as applicable, the Core Service Level in relation to that Designated Ferry Route, and any such amendment will become effective on the date agreed upon in writing by the parties.

Ferry Schedules

4.12 BC Ferries will make available its Published Schedule, which will be in effect for at least a consecutive six month period, which Published Schedule may be revised due to operational or regulatory considerations.

ARTICLE 5 SERVICE FEE, REVIEWS AND FEDERAL SUBSIDY

Service Fee

- 5.01 Subject to the provisions of this Agreement, the Province will pay BC Ferries annually
 - (a) the Service Fee in relation to the Designated Ferry Routes in the amounts and installments, and at the times and in the manner specified in Schedule "B"; and

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The Province and BC Ferries makes no representation or warranty as to the accuracy, reliability or completeness of this unofficial version of the Coastal Ferries Services Contract.

This document is for informational purposes only.

Under no circumstances, including but not limited to, negligence, gross negligence and negligent misrepresentation will the Province or BC Ferries and their respective servants, employees, agents, contractors, directors and officers be liable for any direct, indirect, special or consequential damages or any loss that results from the use of any content, information or material attached hereto.

(b) the Service Fee in relation to the Unregulated Routes in the amounts and installments, and at the times and in the manner specified in Schedule "C".

Service Fee Review

- 5.02 If BC Ferries makes an application for relief to the Commissioner under section 42 of the Act in relation to a Designated Ferry Route and the Commissioner issues a preliminary decision in respect of that application, then, within 10 days after receiving the preliminary decision, the parties will meet to review the preliminary decision and to discuss whether the Province is willing to increase the Service Fee for the remainder of the Performance Term.
- 5.03 If the Province agrees to increase the Service Fee, the parties will promptly, and in no event later than 20 days after receiving the preliminary decision
 - (a) amend the Agreement to incorporate the agreed Service Fee for the remainder of the Performance Term; and
 - (b) notify the Commissioner of the amendment.
- 5.04 If the Province chooses not to increase the Service Fee, the parties will promptly, and in no event later than 20 days after receiving the preliminary decision, so inform the Commissioner.

Performance Term Reviews

- 5.05 No later than eighteen months before the end of a Performance Term, BC Ferries will provide the Commissioner with the information required under the Act in order for the Commissioner to set Price Caps for the next Performance Term.
- 5.06 Promptly after receiving the Commissioner's preliminary decision about Price Caps for the next Performance Term, the parties will meet to review the Commissioner's preliminary decision and, having regard to the terms, conditions and underlying assumptions contained in the Commissioner's preliminary decision, to discuss proposed changes, if any, to the Core Service Levels or the Service Fee, or both, for the next Performance Term.
- 5.07 If following the meetings and discussions referred to in section 5.06 the parties are able to agree to both the Core Service Levels to be provided by BC Ferries for the next Performance Term and the Service Fee to be paid for the next Performance Term, the parties will
 - (a) amend the Agreement to incorporate those agreed changes for the next Performance Term; and

- (b) no later than nine (9) months before the end of the current Performance Term, submit a copy of the amended Agreement to the Commissioner, as required by the Act.
- 5.08 If following the meetings and discussions referred to in section 5.06 the parties are unable to agree to one or more Core Service Levels in relation to one or more Designated Ferry Routes for the next Performance Term, or to the amount of the Service Fee to be paid by the Province for the next Performance Term, or to both, then the following rules will apply:
 - (a) if the parties are unable to agree to the Core Service Level in relation to a Designated Ferry Route, the Core Service Level for that Designated Ferry Route will remain the same for the next Performance Term;
 - (b) if the parties are unable to agree to the amount of the Service Fee, the Province may nevertheless specify the amount of such Service Fee; and
 - (c) no later than nine (9) months before the end of the current Performance Term, the parties will amend the Agreement to incorporate the Core Service Levels and Service Fee as agreed upon by the parties or as established pursuant to paragraphs (a) and (b) for the next Performance Term, and submit a copy of the amended Agreement to the Commissioner, as required by the Act.

Federal Subsidy

- 5.09 The parties acknowledge that BC Ferries is receiving a federal subsidy payable in respect of the provision of coastal ferry services pursuant to the Canada/British Columbia coastal ferry subsidy agreement dated April 18, 1977.
- 5.10 Subject to section 5.11, the Province will continue to make the proceeds of the Canada/British Columbia coastal ferry subsidy agreement available to BC Ferries, either through direct assignment from the Federal government or by remitting the funds to BC Ferries.
- 5.11 In the event that the Canada/British Columbia coastal ferry subsidy agreement is amended or renewed, BC Ferries and the Province will meet to discuss the application of proceeds to BC Ferries under the amended or renewed subsidy agreement, including the terms and conditions of the application of such proceeds.

ARTICLE 6 ADDITIONAL COVENANTS OF BC FERRIES

Customer Satisfaction Surveys

- 6.01 During the first year of the Term and continuing in each calendar year thereafter, BC Ferries will engage a professional consulting organization, independent of BC Ferries, to conduct and complete a customer satisfaction survey with respect to Designated Ferry Routes.
- 6.02 The survey will be undertaken using a representative group of Designated Ferry Routes and will measure the full range of activities in respect of which a customer is engaged with BC Ferries in some way, including the following service components:
 - (a) service prior to arriving at the terminal (e.g., contact via website or phone)
 - (b) service at the terminal, before boarding
 - (c) service on board the vessel, before disembarking
 - (d) service pertaining to loading/unloading from the vessel
 - (e) overall safety of operations, and
 - (f) value for money for fare paid.
- 6.03 Within three months after its fiscal year-end, BC Ferries will
 - (a) prepare a customer satisfaction survey report, which will include the following components:
 - (i) a copy of the questionnaire used in the study
 - (ii) a summary of the methodology
 - (iii) year end results of the study in table format, and
 - (iv) a comparison between benchmark measures and stated objectives;
 - (b) deliver a copy of the customer satisfaction survey report to the Province and the Commissioner; and

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(c) post a copy of the customer satisfaction survey report on the BC Ferries website.

General Covenants

- 6.04 So long as this Agreement remains in force, BC Ferries will:
 - (a) comply with all requirements and Orders of the Commissioner;
 - (b) observe and comply with any statute, rule or regulation of any government or branch or agency thereof applicable to or binding upon it, including, without limitation, all federal government maritime and safety regulations;
 - (c) maintain its corporate existence and carry on and conduct its business in a proper business-like manner in accordance with good business practice;
 - (d) keep or cause to be kept accurate accounting records, books of accounts, invoices, receipts, vouchers and other supporting documents relating to the Service Fee, and maintain those accounting records and books of account in accordance with Canadian generally accepted accounting principles applied on a consistent basis;
 - (e) permit the Province, its servants, agents, employees or authorized representatives, at any time or times during regular business hours and upon giving five (5) days notice, at the Province's expense, to inspect, copy or audit any of the records or documents referred to in paragraph (d);
 - (f) quarterly after the Commencement Date, deliver to the Province a report in the form and with the content satisfactory to the Province, containing
 - (i) ridership and traffic patterns,
 - (ii) frequency of ferry service, and
 - (iii) capacity of the Vessels;
 - (g) within one hundred and twenty (120) days after each anniversary of the Commencement Date, deliver to the Province a copy of its audited Financial Statements for that period;
 - (h) give to the Province notice of an Event of Default under this Agreement;
 - (i) apply for and maintain in good standing all Necessary Government Approvals and submit to the Province satisfactory evidence thereof when so requested by the Province;

- (j) pay punctually all taxes, rates and assessments required to be paid by it or on any of its undertaking;
- (k) within 180 days of the end of its fiscal year, hold an annual public meeting relating to the management and operation of its business and, in holding such a meeting, it will
 - (i) publish 30 days prior notice of such meeting in a daily newspaper of general circulation on Vancouver Island, the Gulf Islands, Haida Gwaii, Prince Rupert and Vancouver;
 - (ii) afford a reasonable opportunity to the public for the asking of questions and expressing of views;
 - (iii) ensure that at least a majority of its Board of Directors is present;
 - (iv) present and distribute copies of its most recent audited financial statement;
 - (v) present and distribute copies of the annual report provided to the Commissioner pursuant to section 66 of the Act for the prior fiscal year; and
 - (vi) present and distribute its business plan for the current fiscal year;
- (l) within the first Contract Year of Performance Term 6, meet with the Province:
 - (i) to develop and make public measures that will inform the parties when a review of Core Service Levels on a designated ferry route is required; and
 - (ii) discuss fleet and vessel performance reliability measures; and
- (m) generally perform each of its obligations under this Agreement.

ARTICLE 7 VESSELS AND DISPOSITIONS

Disposition of Vessels

- 7.01 BC Ferries will not dispose of a Vessel that is no longer necessary for the purpose of providing Services in respect of a Designated Ferry Route unless
 - (a) BC Ferries has notified the Province in writing of its intention to dispose of the Vessel, and
 - (b) the Province has not exercised its Option to Purchase in respect of that Vessel within the times specified in section 7.02.
- 7.02 Upon being notified in writing of BC Ferries' intention to dispose of a Vessel, the Province may, within thirty (30) days, exercise its Option to Purchase the Vessel, in which case
 - (a) during the option period, the Province, its servants, employees and agents and persons authorized the Province will have the right at all reasonable times to enter, access, inspect and view the Vessel and its various components;
 - (b) the Province will pay to BC Ferries the Vessel Purchase Price in respect of that Vessel; and
 - (c) BC Ferries will execute all documentation necessary in order to affect the transfer of the title and ownership of the Vessel from BC Ferries to the Province.

Stranded Vessel Purchase

- 7.03 BC Ferries may elect to require the Province to purchase a Vessel if
 - (a) the Commissioner has issued an Order authorizing BC Ferries to discontinue a Designated Ferry Route;
 - (b) BC Ferries has used all reasonable commercial efforts to redeploy the Vessel that was used on the discontinued Designated Ferry Route to another ferry route in British Columbia;
 - (c) the Vessel is either the Vessel that was used on the discontinued
 Designated Ferry Route or a Vessel that has become surplus to BC
 Ferries' requirements following redeployment of the Vessel that was used on the discontinued Designated Ferry Route;
 - (d) at the time of the election by BC Ferries, the Vessel has a valid Transport Canada Steamship Inspection Certificate; and
 - (e) BC Ferries delivers written notification of its election to the Province within three (3) months after the date of discontinuance authorized by the Commissioner in the Order authorizing discontinuance.
- 7.04 Upon receiving notification of an election complying with section 7.03, the Province will, within 60 days or such other time as the parties mutually agree, purchase the Vessel that is the subject of the election, in which case
 - (a) the Province will pay to BC Ferries the Vessel Purchase Price in respect of that Vessel, and
 - (b) BC Ferries will execute all documentation necessary in order to affect the transfer of the title and ownership of the Vessel from BC Ferries to the Province.

ARTICLE 8 OPTION TO PURCHASE VESSELS

Option to Purchase

- 8.01 BC Ferries grants to the Province the full and exclusive first right and option, irrevocable during the Term of this Agreement, to purchase each of the Vessels for the Vessel Purchase Price, free and clear of all liens, charges and encumbrances.
- 8.02 The option granted in section 8.01 may be exercised by the Province by notice in writing delivered to BC Ferries only in the following circumstances:
 - (a) upon the occurrence of an Event of Default by BC Ferries; or
 - (b) in the circumstances described in section 7.02 of this Agreement.
- 8.03 If the option granted in section 8.01 is exercised, this Option to Purchase will become a binding agreement for the purchase and sale of the Vessels, which transaction will be completed in accordance with the terms and conditions of this Article.

ARTICLE 9 UNREGULATED ROUTES

- 9.01 The parties acknowledge that
 - (a) the ferry services in relation to Unregulated Routes are operated and delivered by independent contractors under contracts that are administered by BC Ferries (referred to herein as "Operator Contracts"); and
 - (b) the Province contributes the funding that BC Ferries pays to those independent contractors under the Operator Contracts in the amounts set out in Schedule "C".
- 9.02 BC Ferries will do the following with respect to any Operator Contracts that become subject to renewal during the First Performance Term of this Agreement:
 - (a) within six (6) months before the end of an Operator Contract, give notice to the Province that the contract is coming to the end;

- (b) during the six (6) month period before the end of the Operator Contract, either
 - (A) meet with the operator for the purpose of negotiating a new Operator Contract having a term coinciding with the last day of a Performance Term under this Agreement, or
 - (B) solicit proposals from other persons interested in providing ferry services in relation to the Unregulated Route under a new Operator Contract having a term coinciding with the last day of a Performance Term under this Agreement; and
- (c) provide the Province with written notice that an Operator Contract has been renewed or replaced, including the date of the end of the term of the renewed or replaced Operator Contract.
- 9.03 Following the First Performance Term, within six (6) months before the end of an Operator Contract, BC Ferries will give notice to the Province that the Operating Contract is coming to the end and, promptly after receiving notice, the Province and BC Ferries will determine whether
 - (a) the funding arrangement in relation to the Operating Agreement and the Unregulated Route to which it relates will continue as then structured, or
 - (b) the Unregulated Route will become a Regulated Route under this Agreement and be subject to the terms and conditions of this Agreement.
- 9.04 If the parties agree that the Unregulated Route will become a Regulated Route under this Agreement
 - (a) the parties will amend the Agreement to
 - (i) include the former Unregulated Route as Regulated Route, and
 - (ii) set out the increase in the Service Fee that the Province will make available as a result of the addition of the new Regulated Route for the Performance Term; and
 - (b) BC Ferries will apply to the Commissioner to determine if there is any change to the price cap resulting from the inclusion of the new Regulated Route for the Performance Term.
- 9.05 If the parties agree that the Unregulated Route will not become a Regulated Route under this Agreement, the parties will amend Schedule "C" to include the amount of the Service Fee, if any, that the Province will make available in relation to that Unregulated Route for the term of its contract with BC Ferries.

- 9.06 If the parties are unable to agree whether the Unregulated Route will become a Regulated Route under this Agreement, the Province will determine the matter, in which case sections 9.04 or 9.05, as the case may be, will apply.
- 9.07 During the period from the Commencement Date until the end of the First Performance Term, BC Ferries will not permit the level of ferry service provided by an operator of an Unregulated Route under an Operator Contract to be reduced below the service levels that were being provided under that Operator Contract immediately prior to the Commencement Date.

ARTICLE 10 INDEMNITIES AND INSURANCE

Indemnity

10.01 BC Ferries will indemnify and save harmless the Province from and against all losses, claims, damages, actions, causes of action, costs and expenses (each a "Loss") that the Province may sustain, incur, suffer or be put to at any time, which are based upon, arise out of or occur, directly or indirectly, by reason of any act or omission of BC Ferries or any of its agents, subsidiaries, employees, officers, directors or subcontractors, in connection with the provision of the Services; provided that BC Ferries is not obligated to indemnify and hold harmless the Province for any Loss that arises out of or occurs, directly or indirectly, by reason of any act or omission of the Province or any of its agents, subsidiaries, employees, officers, directors or subcontractors.

Marine Insurance

10.02 BC Ferries shall, at its own expense, obtain and maintain insurance contracts or equivalent financial security, according to the form, nature, in the amounts, for the term of this Agreement and containing the terms and conditions specified:

Protection & Indemnity (P&I) – the policy shall be written to cover legal liability of BC Ferries for loss, damage or expense arising out of, or incidental to, the ownership, operation, chartering, maintenance or use of any vessel pursuant to this Agreement, including liability of BC Ferries for personal injury, illness or death, or for loss or damage to the property of a third party.

The policy or equivalent financial security shall include but not necessarily be limited to the following coverages:

- (a) Protection & Indemnity Insurance including pollution insurance coverage for not less than US \$500 million per incident, and
- (b) Hull and machinery insurance subject to the customary form currently in common usage for a ferry system, placed with reputable insurers.

E. & O.E.

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Where applicable, the Province is to be named as an Additional Insured under Hull & Machinery coverage, and Protection & Indemnity insurers and BC Ferries are to waive their rights of subrogation against the Province.

- 10.03 BC Ferries shall submit to the Province no later than 30 days following renewal, a certificate of insurance, signed by BC Ferries insurance broker, as proof that the hull and machinery and Protection & Indemnity insurance policies have been renewed.
- 10.04 The insurance coverage required by the provisions of these Marine Insurance conditions shall in no way limit BC Ferries obligations under the Agreement, and any additional coverage BC Ferries may deem necessary to fulfil its obligations under this Agreement shall be at BC Ferries own discretion and expense.

ARTICLE 11 ASSIGNMENT AND SUBCONTRACTING

- 11.01 BC Ferries will not, without the prior written consent of the Province, assign or transfer this Agreement.
- 11.02 BC Ferries may subcontract any or all of its obligations under this Agreement, provided however that no subcontract entered into by BC Ferries will relieve BC Ferries from any of its obligations under this Agreement or impose any obligation or liability upon the Province to any such subcontractor.

ARTICLE 12 APPROPRIATION

- 12.01 Notwithstanding any other provision of this Agreement, the payment of money by the Province to BC Ferries under this Agreement is subject to
 - (a) there being sufficient monies available in the appropriation, as defined in the *Financial Administration Act*, R.S.B.C. 1996, c.138 (the "FAA"), to enable the Province, in any fiscal year or part thereof when any payment of money by the Province to BC Ferries falls due under this Agreement, to make that payment; and
 - (b) Treasury Board (as defined in the FAA) not having controlled or limited, under the FAA, expenditure under any appropriation referred to in subparagraph (a) of this paragraph.
- 12.02 In the event that the payment of money by the Province to BC Ferries is reduced, restricted or terminated due to the events described in 12.01(a) or (b), BC Ferries

may apply to the Commissioner for an authorization to reduce services on the Designated Ferry Routes below the Core Service Levels.

ARTICLE 13 DISPUTE RESOLUTION

- 13.01 Any disputes that arise under this Agreement, except disputes pertaining to Articles 4 and 5, will be referred to and finally resolved by arbitration administered by the Vancouver International Arbitration Centre pursuant to its applicable rules or, if the Centre is unavailable, any other independent and impartial body or individual acceptable to the parties.
- 13.02 The place of arbitration will be Victoria, British Columbia.

ARTICLE 14 DEFAULT AND REMEDIES

- 14.01 Notwithstanding any other provision of this Agreement, any of the following events will constitute an Event of Default whether that event be voluntary, involuntary or results from the operation of law or any judgment or order of any court or administrative or government body:
 - (a) BC Ferries fails to observe, perform or comply with any material provision of this Agreement on the part of BC Ferries to be observed, performed or complied with and
 - (i) such failure continues for a period of thirty (30) business days after written notice thereof has been given by the Province to BC Ferries or
 - (ii) if any such failure because of its nature would reasonably require more than thirty (30) business days to rectify, BC Ferries has not commenced rectification within the thirty (30) day notice period and, thereafter, promptly, effectively and continuously proceeds with the rectification of the failure;
 - (b) any representation or warranty made by BC Ferries in this Agreement is materially untrue or incorrect;
 - (c) any information, statement, document, certificate or report furnished or submitted by or on behalf of BC Ferries to the Province under or as a result of this Agreement is materially untrue or incorrect;

- (d) BC Ferries fails to furnish and give to the Province notice that there has occurred or is continuing a default under this Agreement specifying particulars of the same;
- (e) an order is made, a resolution is passed or a petition is filed, for the liquidation or winding up of BC Ferries;
- (f) BC Ferries becomes insolvent, commits an act of bankruptcy, makes an assignment for the benefit of its creditors or otherwise acknowledges its insolvency;
- (g) a bankruptcy petition is filed or presented against, or a proposal under the *Bankruptcy and Insolvency Act* (Canada) is made by, BC Ferries;
- (h) a receiver or receiver-manager of any property of BC Ferries is appointed;
- (i) BC Ferries permits any sum that is not disputed to be due by it to remain unpaid after legal proceedings have been commenced to enforce payment thereof if such failure will materially adversely affect BC Ferries' ability to perform its obligations under this Agreement;
- (j) BC Ferries ceases to carry on business as a going concern;
- (k) if any action is taken to enforce any security interest, charge or encumbrance granted, created or issued by BC Ferries that materially affects the ability of BC Ferries to carry on business as a going concern;
- (l) BC Ferries fails to pay any costs or expenses, or both, due and payable to the BC Transportation Financing Authority under any one or more Ferry Terminal Leases within the times specified therein; or
- (m) BC Ferries fails to comply with any Order issued by the Commissioner.
- 14.02 Upon the occurrence of an Event of Default by BC Ferries, or at any time thereafter, the Province may, at its option, but subject to the terms of any trust deed referred to in section 2.04, elect to do any one or more of the following:
 - (a) suspend or adjust any instalment of the Service Fee or any other amount that is due or that becomes due to BC Ferries while the Event of Default continues;
 - (b) require that the Event of Default be remedied within a time period specified by the Province and, if BC Ferries has not remedied the Event of Default within that time, observe and perform the obligations in respect of which BC Ferries has made default, or make payment of the moneys

BC Ferries has failed to pay, as the case may be; and BC Ferries will promptly pay all costs and expenses reasonably incurred by the Province, excluding the costs of any salary, wages and benefits payable by the Province to any of its employees but including legal costs as between solicitor and own client, in the observance or performance of such BC Ferries obligations;

- (c) waive the Event of Default;
- (d) exercise the Option to Purchase;
- (e) notify the Commissioner and request that the Commissioner issue an Order requiring BC Ferries to remedy the Event of Default within a time period specified by the Commissioner in the Order;
- (f) bring an action or suit at law, in equity or in admiralty or other proceeding for the specific performance of any term contained herein or for an injunction against a violation of any such term or in aid of any right, power or remedy granted herein or therein or by law, in equity, in admiralty or otherwise, or to recover judgment for all amounts due or declared due hereunder;
- (g) in the circumstances referred to in section 14.01 (l), reduce the Service Fee by the amount BC Ferries failed to pay to the BC Transportation Financing Authority under any one or more Ferry Terminal Leases; or
- (h) pursue any other remedy available to it at law or in equity.
- 14.03 The rights, powers and remedies conferred on the parties under this Agreement are not intended to be exclusive and each will be cumulative and in addition to and not in substitution for every other right, power and remedy existing or available to the parties under this Agreement, any other agreement, at law or in equity and the exercise by the parties of any right, power or remedy will not preclude the simultaneous or later exercise by that party of any other right, power or remedy.
- 14.04 No failure or delay on the part of either party to complain of an act or failure of the other party or to declare the other party in default, irrespective of how long such act or failure to act continues, will constitute a waiver by such party of its rights under this Agreement.

ARTICLE 15 MISCELLANEOUS

15.01 BC Ferries

- (a) is an independent contractor and not the servant, employee or partner of the Province, and
- (b) if converted into a company under the *Company Act*, will not be an agent of the Province.
- 15.02 BC Ferries will not, in any manner whatsoever, commit or purport to commit the Province to the payment of any money to any person.
- 15.03 No partnership, joint venture or agency will be created or will be deemed to be created by this Agreement or any action of the parties under this Agreement.
- 15.04 Any public announcement relating to this Agreement made by either party will be arranged in consultation with the other before the announcement is made.
- 15.05 Any notice, document, statement, report, demand or payment desired or required to be given or made under this Agreement, must be made in writing and will be deemed to be duly served if delivered to a party by hand, prepaid courier, prepaid registered mail or email (with receipt confirmation) at the address designated by it, until a party provides the other prior notice of a change thereto
 - (a) if to the Province:

His Majesty the King in Right of the Province of British Columbia Ministry of Transportation and Infrastructure

PO Box 9850 Stn Prov. Govt.

5th Floor – 940 Blanshard Street Victoria, BC V8W 9T5

Attention: Deputy Minister, Ministry of Transportation and Infrastructure Email: trandeputyminister@gov.bc.ca

(b) if to BC Ferries:

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BRITISH COLUMBIA FERRY SERVICES INC

Suite 500 – 1321 Blanshard Street, Victoria, British Columbia V8W 0B7

Attention: President and Chief Executive Officer

Email: ceo@bcferries.com

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and any such notice, document, statement, report, demand or payment if mailed will be deemed given to and received by the addressee on the fifth business day after the mailing of the same except in the event of disruption of postal services in Canada in which case any such notice, document, statement, report, demand or payment will be deemed given to and received by the addressee when actually delivered to the particular address set out above and any such notice, document, statement, report demand or payment if emailed will be deemed sent to and received by the addressee on the business day it was sent or if sent after regular business hours, on a weekend or a statutory holiday, then it will be deemed sent to and received by the addressee at the commencement of the next business day.

15.06 [Deleted]

15.07 Either party may, from time to time, advise the other by notice in writing of any change of address or facsimile number of the party giving such notice and from and after the giving of such notice, the address or facsimile number specified in the notice will, for purposes of this Agreement, be deemed to be the address or facsimile number of the party giving such notice.

15.08 A reference in this Agreement

- (c) to a statute whether or not that statute has been defined, means a statute of the Province of British Columbia unless otherwise stated and includes every amendment to it, every regulation made under it and any enactment passed in substitution therefor or in replacement thereof; and
- (d) to any other agreement between the parties means that other agreement as it may be amended from time to time by the parties.
- 15.09 Unless the context otherwise requires, any reference to "this Agreement" means this instrument and its Schedules and any reference to any paragraph or subparagraph by number is a reference to the appropriate paragraph or subparagraph in this Agreement.
- 15.10 The headings or captions in this Agreement are inserted for convenience only and do not form a part of this Agreement and in no way define, limit, alter or enlarge the scope or meaning of any provision of this Agreement.
- 15.11 In this Agreement, "person" includes a corporation, firm, association and any other legal entity where the context or the parties so require.
- 15.12 Each Schedule attached to this Agreement is an integral part of this Agreement as if set out at length in the body of this Agreement.
- 15.13 This Agreement and its Schedules constitute the entire agreement between the parties and no understandings, representations or agreements, oral or otherwise, exist between the parties with respect to the subject matter of this Agreement except as expressly set out or incorporated by reference in this Agreement.

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15.14 Each of the parties will, upon the reasonable request of the other, make, do, execute or cause to be made, done or executed all further and other lawful acts, deeds, things, devices, documents, instruments and assurances whatever for the better or more perfect and absolute performance of the terms and conditions of this Agreement.

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- 15.15 If any provision of this Agreement or the application thereof to any person or circumstance is invalid or unenforceable to any extent, the remainder of this Agreement and the application of such provision to any other person or circumstance will not be affected or impaired thereby and will be valid and enforceable to the extent permitted by law.
- 15.16 This Agreement will ensure to the benefit of and be binding upon the Province and its assigns and upon BC Ferries and its successors and permitted assigns.
- 15.17 All dollar amounts expressed in this Agreement refer to lawful currency of Canada.
- 15.18 The Province certifies that the property and/or services ordered and purchased under this Agreement are for the use of, and are being purchased by, the Province with crown funds and are therefore not subject to the Goods and Services Tax.
- 15.19 No waiver by either party of a breach or default by the other party in the observance, performance or compliance of any of its obligations under this Agreement will be effective unless it is in writing and no such waiver will be deemed or construed to be a waiver of any other breach or default and failure or delay on the part of either party to complain of an act or failure of the other party or to declare such other party in default, irrespective of how long such failure or delay continues, will not constitute a waiver by such party of any of its rights against the other party.
- 15.20 Without limiting the provisions of Article 3, the provisions of Article 10 of this Agreement will, notwithstanding the expiration or sooner termination of this Agreement, remain and continue in full force and effect.
- 15.21 Time will be of the essence of this Agreement.
- 15.22 This Agreement will be governed by and construed and interpreted in accordance with the laws of the Province of British Columbia.
- 15.23 For the purpose of paragraphs 15.24 and 15.25, an "Event of Force Majeure" means an event that is beyond the reasonable control and without the fault of a party and includes, but is not limited to, acts of God, epidemics or pandemics, changes in the laws of Canada, governmental restrictions or control on imports, exports or foreign exchange, wars (declared or undeclared), fires, floods, storms, strikes (including illegal work stoppages or slowdowns), lockouts (other

than lockouts initiated by BC Ferries in compliance with the Labour Relations Code of British Columbia), labour shortages, freight embargoes and power failures, provided always that lack of money, financing or credit will not be and will not be deemed to be an "Event of Force Majeure".

- 15.24 No party will be liable to another for any delay, interruption or failure in the performance of their respective obligations if caused by an Event of Force Majeure, in which case the time period for the performance or completion of any such obligation will be automatically extended for the duration of the Event of Force Majeure.
- 15.25 If an Event of Force Majeure occurs or is likely to occur which will reduce Services below the Core Service Levels, then the party directly affected will notify the other party forthwith, and will use its reasonable efforts to remove, curtail or contain the cause of the delay, interruption or failure and to resume with the least possible delay compliance with its obligations under this Agreement.
- 15.26 In this Agreement, words in the singular include the plural, and words in the plural include the singular, unless the context otherwise requires.
- 15.27 Any alteration or amendment to the terms, conditions, Appendixes or Schedules of this Agreement must be in writing and duly executed by both parties.
- 15.28 Nothing in this Agreement prohibits, restricts or affects the right or power of the Province to enact any laws whatsoever with respect to any area of law for which the Province has legislative jurisdiction, even if the enactment of any such law affects this Agreement, its interpretation or the rights of either party.
- 15.29 Nothing in this Agreement prohibits, restricts, or affects the right of the Province to assess or impose on BC Ferries or any other person any charge or fee which the Province has the power under any law to assess or impose.
- 15.30 Nothing in this Agreement relieves BC Ferries from its obligation to observe and comply with any statute, rule or regulation of any government or branch or agency thereof applicable to or binding upon it, including, without limitation, all federal government maritime and safety regulations.

WHEREFORE this Agreement has been duly executed as of the date first above written.

| SIGNED on behalf of Her Majesty) the Queen in right of the Province) of British Columbia by a duly authorized representative of the) Minister of Transportation in the) presence of:) | |
|---|--|
| (Witness) | Dan Doyle, Deputy Minister |
| SIGNED on behalf of the British) Columbia Ferry Corporation) by duly authorized representatives) in the presence of:) | |
| (Witness) | Doug Allen, President and Chief Executive Officer |
| (Witness) | Rob Clarke, Executive Vice President, Finance and Chief Financial Officer |

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Schedule "A" Designated Ferry Routes And Services

1. BC Ferries will operate the BC Ferry System in a manner that complies with, or exceeds, the Core Service Levels in relation to the following Designated Ferry Routes comprised in the following Route Group known as the Designated Ferry Route Group:

| DESIGNATED FERRY ROUTE GROUP | |
|------------------------------|----------------------------------|
| Route No. | Designated Ferry Route Name |
| 1 | Tsawwassen/Swartz Bay |
| 2 | Horseshoe Bay/Nanaimo |
| 3 | Horseshoe Bay/Langdale |
| 4 | Swartz Bay/Salt Spring |
| 5 | Swartz Bay/Outer Gulf Islands |
| 6 | Crofton/Salt Spring |
| 7 | Saltery Bay/Earls Cove |
| 8 | Horseshoe Bay/Bowen Island |
| 9 | Tsawwassen/Gulf Islands |
| 10 | Port Hardy/Prince Rupert |
| 11 | Prince Rupert/Skidegate |
| 12 | Brentwood Bay/Mill Bay |
| 13 | Langdale/Gambier/Keats |
| 17 | Comox/Powell River |
| 18 | Powell River/Texada |
| 19 | Nanaimo Harbour/Gabriola |
| 20 | Chemainus/Thetis/Penelakut |
| 21 | Buckley Bay/Denman |
| 22 | Denman/Hornby |
| 23 | Campbell River/Quadra |
| 24 | Quadra/Cortes |
| 25 | Port McNeill/Alert Bay/Sointula |
| 26 | Skidegate/Alliford Bay |
| 28 | Port Hardy/Mid Coast/Bella Coola |
| 30 | Tsawwassen/Nanaimo |

- 2. The Core Service Levels for each of the Designated Ferry Routes as described and contained in Appendix 1 of this Schedule, entitled "Route Overview Document", include the following additional service level allowances, service requirements and adjustments:
 - (a) <u>Temporary Service Disruptions:</u> The Core Service Level in relation to each Designated Ferry Route includes an allowance for a short term, Temporary Service Disruption if
 - (i) the disruption is for a duration of not more than twenty (20) consecutive days, except for those Designated Ferry Routes on which daily service is not scheduled, in which case, the disruption is for a duration of not more than twenty (20) consecutive days on which service is scheduled to be provided in accordance with the Published Schedule for that Designated Ferry Route;

- (ii) the disruption is due to any one or more of the following circumstances:
 - Vessel or dock breakdown or mechanical failure,
 - situations that compromise safety (and for clarity, while having insufficient crew is not included as circumstance giving rise to Temporary Service Disruption, exceptions can be considered where the parties, acting reasonably, agree that the circumstances were beyond BC Ferries' control),
 - tasking of Vessels for emergency response,
 - bad weather,
 - maintenance to Vessels or docks,
 - · sinking or grounding of Vessels,
 - fire.
 - labour disputes, except lockouts initiated by BC Ferries,
 - annual roe herring fishery season as established by the Department of Fisheries and Oceans in the Baynes Sound waterway (Designated Ferry Route 21); or
 - mitigation of underwater radiated noise to support the recovery of southern resident killer whales; and
- (iii) subject to (b) and (c), the aggregate of all Temporary Service
 Disruptions which occurred during the applicable Contract Year does not exceed thirty (30) days;
- (b) <u>Designated Ferry Routes 12 and 26</u>: The Core Service Level in relation to Designated Ferry Routes 12 and 26 also includes an allowance for a Temporary Service Disruption of up to seventy (70) consecutive days once in every five (5) years on those Designated Ferry Routes for the purpose of carrying out quinquennial surveys and refits;
- (c) <u>Designated Ferry Route 28</u>: The Core Service Level in relation to Designated Ferry Route 28 also includes an allowance for a Temporary Service Disruption of up to sixty five (65) consecutive days each year on this Designated Ferry Route for the purpose of carrying out surveys and refits;
- (d) Provincial Social Program Requirement: The Core Service Levels include a requirement that BC Ferries carry passengers falling within the provincial social programs identified in section 1(b) of Schedule B and traveling on any of the Designated Ferry Routes; and
- (e) <u>Senior Discount Requirement</u>: The Core Service Levels include a requirement that BC Ferries provide discounts to seniors in accordance with section 5.1 of Schedule B.

Appendix 1 of Schedule "A" Route Overview

DEFINITIONS AND INTERPRETATIONS USED IN APPENDIX 1

Core Service Levels

- 1. To ensure services are clearly defined and predictable, Core Service Levels will be established for each Performance Term. During each Performance Term, BC Ferries will look at innovative ways to deliver services that respond to the needs of the communities and customers it serves.
- 2. In this Route Overview, subject to the service level allowances and service requirements, in section 2 of Schedule A, the Core Service Levels in relation to a Designated Ferry Route are:
 - (a) the total number of round trips to be delivered in a Contract Year for the Designated Ferry Route as defined in the Route Overview;
 - (b) in relation to each Designated Ferry Route having round trips, the minimum hours of operation during which originating port departures occur for the Designated Ferry Route as defined in the Route Overview;
 - (c) the number of departures per day for the Designated Ferry Route as defined in the Route Overview (identified herein as "Number of Round Trips Per Day"); and
 - (d) the capacity provided on the Designated Ferry Route will be sufficient to carry the previous year's traffic.

Note:

- 1. Core Service Levels:
 - (a) The number of round trips may fluctuate in each Contract Year depending on the number of days, statutory holidays and weekends, which fall within a Contract Year;
 - (b) do not apply on Christmas Day and New Years Day for the following routes: 3, 4, 5, 5A, 6, 7, 8, 12, 13,17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 30; and
 - (c) do not apply on Christmas Day for the round trip relating to Designated Ferry Route 11.
- 2. Round trips on the Northern Routes (Routes 10, 11 and 28) are calculated on a weekly rather than a daily basis. Minor schedule variations may occur at Christmas, the All Native Basketball Tournament and during transition weeks between Peak and Off Peak seasons.
- Dangerous Cargo round trips will take place if at least ten minutes notice is provided to BC Ferries prior to the scheduled departure of the initial leg of the round trip sailing. (A Dangerous Cargo 'round trip' applies only where all/both sailing legs are designated for Dangerous Cargo transport).

Peak. Shoulder & Off-Peak Seasons

Core Service Levels have been divided into peak and off-peak seasons as defined below:

(a) Routes other than Northern Routes:

Peak June 26, 2024 – September 2, 2024 June 25, 2025 – September 1, 2025 July 1, 2026 – September 7, 2026 June 30, 2027 – September 6, 2027

Off-Peak Those dates in each Contract Year which fall outside of the Peak and, where applicable, the Shoulder season.

Shoulder The period of time either between the Friday preceding the Victoria Day long weekend and start of Peak or between the end of Peak and Thanksgiving Monday.

(b) Northern Routes:

Peak Route 10: June 1 to End September

Route 11: Mid-June to Mid-September Route 28: Mid-June to End September

Off-Peak Route 10: October 1 to End May

Route 11: Mid-September to Mid-June Route 28: October 1 to Mid-June

Hours of Operation

- 1. For **Single Vessel** routes, the hours of operation are defined as the lapsed time from when the first sailing of the day leaves the originating port to the time the last sailing leaves from the originating port.
- 2. For **Designated Ferry Routes 1, 2, 3, 19, 21, 23 & 30**, the hours of operation are defined as the lapsed time from when the first sailing leaves the originating port to the time the last sailing returns to the same originating port (the originating port of the first sailing of the day).
- 3. Hours of operation are rounded down to the nearest hour.

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ROUTE 1 - SWARTZ BAY TO TSAWWASSEN



OVERVIEW

Route 1 connects the two largest metropolitan areas in the province between Swartz Bay on Vancouver Island and Tsawwassen on the Lower Mainland.

CORE SERVICE LEVELS

| Number of Aggregate Round Trips to be Delivered per Contract Year on Routes 1, 2, 3 and 30 | | 12,394 |
|--|---------------------------|--|
| Minimum Number of Round Trips to be Del | livered per Contract Year | 3,512 |
| Minimum Number of Round Trips per Day | Peak Off Peak | 10 – 15 (varies by day) 7 (7-9 Friday & Sunday) |
| Minimum Hours of Operation | Peak Off Peak | 12 10 |

| Distance | 24 nautical miles |
|---------------|-----------------------|
| Crossing Time | 1 hour and 35 minutes |

| Vessel or Vessel Class | Passenger Capacity | Vehicle Capacity | Crew Size |
|--------------------------|--------------------|------------------|-----------|
| | (Max.) | (Max.) | A License |
| Spirit | 2061 | 358 | 39 |
| Coastal | 1571 | 310 | 33 |
| Queen of New Westminster | 1303 | 254 | 29 |
| Queen of Alberni | 1171 | 280 | 29 |

| Terminal | Tsawwassen | Swartz Bay |
|--------------------|---------------------------------|---------------------------------|
| Location | Delta | North Saanich |
| Holding Capacity | 2,175 AEQ | 1,155 AEQ |
| Short Term Parking | 160 car spaces | 173 car spaces |
| Long Term Parking | 826 car spaces plus 34 drop-off | 532 car spaces plus 32 drop-off |
| Docks | 5 | 5 |

ROUTE 2 - HORSESHOE BAY TO NANAIMO



OVERVIEW

Route 2 is the main connector for the Trans Canada highway between Horseshoe Bay on the Lower Mainland and Departure Bay in Nanaimo, Vancouver Island.

CORE SERVICE LEVELS

| Number of Aggregate Round Trips to be Delivered per Contract year on Routes 1, 2, 3 and 30 | | 12,394 |
|--|-----------------------------|----------|
| Minimum Number of Round Trips to be | Delivered per Contract Year | 2,613 |
| Minimum Number of Round Trips per | Peak | 8 |
| Day | Off Peak | 7 |
| Minimum Hours of Operation | Peak Off Peak | 11 10 |

| Distance | 32 nautical miles |
|---------------|-----------------------|
| Crossing Time | 1 hour and 35 minutes |

| Vessel or Vessel Class | Passenger Capacity | Vehicle Capacity | Crew Size |
|------------------------|--------------------|------------------|-----------|
| | (Max.) | (Max.) | A License |
| Queen of Oak Bay | 1460 | 307 | 34 |
| Queen of Cowichan | 1460 | 312 | 34 |
| Queen of Surrey | 1460 | 307 | 34 |
| Queen Coquitlam | 1460 | 316 | 34 |
| Queen of Alberni | 1171 | 280 | 29 |
| Coastal | 1571 | 310 | 33 |

| Terminal | Horseshoe Bay | Departure Bay |
|--------------------|---------------------------------|--------------------------------|
| Location | West Vancouver | Nanaimo |
| Holding Capacity | 1,428 AEQ | 876 AEQ |
| Short Term Parking | 140 car spaces | 181 car spaces, 47 in drop-off |
| Long Term Parking | 462 car spaces plus 15 drop-off | 204 car spaces |
| Docks | 3 | 3 |

ROUTE 3 - HORSESHOE BAY TO LANGDALE



OVERVIEW

Route 3 serves the Sunshine Coast connecting the Horseshoe Bay and Langdale terminals.

CORE SERVICE LEVELS

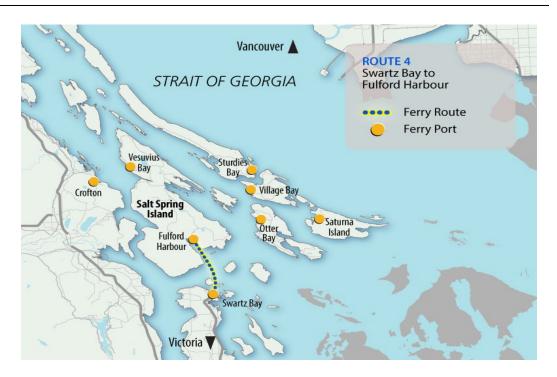
| Number of Aggregate Round Trips to be Delivered per Contract Year on Routes 1, 2, 3 and 30 | | 12,394 |
|--|------------------|----------|
| Minimum Number of Round Trips to be Delivered per Contract Year | | 3,085 |
| Minimum Number of Round Trips per Day | Peak | 10 |
| | Off Peak | 7 |
| Minimum Hours of Operation | Peak Off Peak | 12 12 |

| Distance | 10 nautical miles |
|---------------|-------------------|
| Crossing Time | 40 minutes |

| Vessel or Vessel Class | Passenger Capacity (Max.) | Vehicle Capacity (Max.) | Crew Size |
|------------------------|---------------------------|-------------------------|-----------|
| | | | A License |
| Queen of Surrey | 1460 | 307 | 34 |
| Queen Coquitlam | 1460 | 316 | 34 |
| Queen of Oak Bay | 1460 | 307 | 34 |
| Queen of Cowichan | 1460 | 312 | 34 |
| Queen of Alberni | 1171 | 280 | 29 |
| Coastal | 1571 | 310 | 33 |

| Terminal | Horseshoe Bay | Langdale |
|--------------------|------------------------------|----------------|
| Location | West Vancouver | Sunshine Coast |
| Holding Capacity | 1,428 AEQ | 731 AEQ |
| Short Term Parking | 140 car spaces | 61 car spaces |
| Long Term Parking | 462 car spaces plus 15 drop- | 282 car spaces |
| | off | • |
| Docks | 3 | 2 |

ROUTE 4 - SWARTZ BAY TO FULFORD HARBOUR



OVERVIEW

Route 4 connects Salt Spring Island (via Fulford Harbour) with Swartz Bay. The route can also serve as a connection to the Lower Mainland from Salt Spring by combining travel on Route 4 and Route 1 (Swartz Bay – Tsawwassen).

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year 3,008

Minimum Number of Round Trips per Day

| Season | Mon | Tue | Wed | Thu | Fri | Sat | Sun | Holiday Mon |
|-----------|--|-----|-----|-----|-----|-----|-----|-------------|
| Off-Peak | 7 | 7 | 7 | 7 | 7 | 7 | 6 | 7 |
| Peak | 9 | 9 | 9 | 9 | 9 | 9 | 8 | 9 |
| Fall- | | | | | | | | |
| Shoulder^ | 7 | 7 | 7 | 7 | 7 | 8 | 6 | 7 |
| | Saturdays from Labour Day to September 30 to include 1 additional round trip | | | | | | | |

Minimum Hours of Operation Peak 11
Off Peak 11

| Distance | 5 nautical miles |
|---------------|------------------|
| Crossing Time | 35 minutes |

| Vessel or Vessel Class | Passenger Capacity | Vehicle Capacity | Crew Size |
|------------------------|--------------------|------------------|-----------|
| | (Max.) | (Max.) | A License |
| Skeena Queen | 441 | 91 | 9 |
| Queen of Cumberland | 450 | 112 | 12 |
| Salish | 585 | 138 | 15 |
| Quinsam | 392 | 63 | 8 |

| Terminal | Fulford Harbour | Swartz Bay |
|--------------------|------------------------------|-------------------------------------|
| Location | Salt Spring Island | North Saanich |
| Holding Capacity | 56 AEQ | 1,155 AEQ |
| Short Term Parking | 8 | 173 car spaces |
| Long Term Parking | None | 532 car spaces plus 32 drop- off |
| Docks | One operational / One tie-up | 5 |

ROUTE 5 - SWARTZ BAY TO GULF ISLANDS



OVERVIEW

Route 5 (which includes Route 5A) connects Pender, Saturna, Mayne and Galiano Islands to Swartz Bay on Vancouver Island. Connections in Swartz Bay with Route 1 (Swartz Bay – Tsawwassen); or connections with Route 9 (Tsawwassen to Southern Gulf Islands) allows travel to the Lower Mainland.

CORE SERVICE LEVELS

| Number of Round Trips to be Delivered | 3,461 | |
|--|----------|--|
| Minimum Number of Round Trips departing from Swartz Bay per day* | Peak | Route 5: 5 (4 on Sun & Holiday Mon) Route 5A: 5 (4 on Saturday) |
| | Off Peak | Route 5: 6 (7 on Friday^, 4 on Saturday & Sunday, 5 on holiday Monday) Route 5A: 4 (5 on holiday Monday) |
| Minimum Hours of Operation | Peak | Route 5: 12-14 (varies daily) Route 5A: 12-14 (varies daily) |
| | Off Peak | Route 5: 12 -14 (varies daily) Route 5A: 13 -14 (varies daily) |

^{*} SERVICE WILL GO TO PENDER, MAYNE, GALIANO AND SATURNA DAILY. EACH SAILING MAY GO TO ONE OR MORE OF THESE PORTS.

[^] MINIMUM NUMBER OF ROUND TRIPS ON FRIDAY IS 6 FROM MID-OCTOBER TO MID-MAY.

ROUTE AND SERVICE DESCRIPTION

| Distance | Depends on destination. Nautical miles from Swartz Bay: Pender (7.5), Mayne (11), Galiano (14), Saturna (16) |
|---------------|---|
| Crossing Time | Depends on routing. Direct Swartz Bay to Pender is 40 minutes. Swartz Bay to Galiano with two stops is 2 hours. |

| Vessel or Vessel Class | Passenger Capacity | Vehicle Capacity (Max.) | Crew Size |
|------------------------|--------------------|-------------------------|-----------|
| | (Max.) | | A License |
| Salish | 585 | 138 | 15 |
| Queen of Cumberland | 450 | 112 | 12 |
| Skeena Queen | 441 | 91 | 9 |
| Quinsam | 392 | 63 | 8 |
| Quinitsa | 294 | 44 | 6 |

| Terminal | Sturdies Bay | Village Bay | Otter Bay | Lyall Harbour | Swartz Bay |
|------------------|-----------------|-------------|-------------|------------------|----------------------------|
| Location | Galiano Isl. | Mayne Isl. | Pender Isl. | Saturna Isl. | North Saanich |
| Holding Capacity | 95 AEQ | 175 AEQ | 135 AEQ | None | 1,155 AEQ |
| Short Term | None | 18 car | 30 car | None | 173 car |
| Parking | | spaces | spaces | | spaces plus 32 drop-off |
| Long Term | None | None | None | None | 532 car |
| Parking | | | | | spaces |
| Docks | 1 | 2 | 1 | 1 | 5 |

ROUTE 6 - CROFTON TO VESUVIUS



OVERVIEW

Route 6 connects Salt Spring Island (via Vesuvius) with Crofton on Vancouver Island.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year 4,737

Minimum Number of Round Trips per Day

| | | | | | | | Holiday Mon |
|----------|----|----|----|----|----|----|-------------|
| Year | | | | | | | |
| Round 12 | 12 | 12 | 12 | 13 | 12 | 11 | 12 |

Minimum Hours of Operation Year Round 12 (11 on Sunday)

| Distance | 2.8 nautical miles |
|---------------|--------------------|
| Crossing Time | 20 minutes |

| Vessel or Vessel Class | Passenger Capacity | Vehicle Capacity | Crew Size |
|------------------------|--------------------|------------------|-----------|
| | (Max.) | (Max.) | A License |
| Quinsam | 392 | 63 | 8 |
| Quinitsa | 294 | 44 | 6 |
| Island | 392 | 47 | 7 |

| Crofton | Vesuvius |
|------------------|----------------------------|
| Vancouver Island | Salt Spring Island |
| 35 AEQ | 54 AEQ |
| None | 5 car spaces |
| 1 | 1 |
| | Vancouver Island 35 AEQ |

ROUTE 7 - EARLS COVE TO SALTERY BAY



OVERVIEW

Route 7 connects the Powell River area with the Sechelt Peninsula and the Lower Mainland via Route 3 (Langdale - Horseshoe Bay).

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year

2,888,

Minimum Number of Round Trips per Day

| Season | Mon | Tue | Wed | Thu | Fri | Sat | Sun | Holiday Mon |
|--------------------|-----------|-----|-----|----------|-----|----------|------------|--------------------|
| Fall-Shoulder | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 |
| Off-Peak | 7 | 7 | 7 | 7 | 7 | 7 | 6 | 7 |
| Spring-Shoulder | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 |
| Peak | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 |
| Minimum Hours of C | Operation | | F | Peak | | 12 | | |
| | | | C | Off Peak | | 12 (11 d | on Sunday) | |

ROUTE AND SERVICE DESCRIPTION

| Distance | 9.5 nautical miles |
|---------------|--------------------|
| Crossing Time | 50 minutes |

Route 7 - Earls Cove to Saltery Bay

| Vessel or Vessel Class | Passenger Capacity (Max.) | Vehicle Capacity (Max.) | Crew Size A License |
|------------------------|---------------------------|----------------------------|------------------------|
| Malaspina Sky | 450 | 112 | 12 |
| Queen of Cumberland | 450 | 112 | 12 |
| Skeena Queen | 441 | 91 | 9 |

| Terminal | Earls Cove | Saltery Bay |
|------------------|-----------------------------------|------------------------------------|
| Location | Jervis Inlet, | Jervis Inlet, |
| Holding Capacity | Southern Sunshine Coast 90 AEQ | Northern Sunshine Coast 179 AEQ |
| Parking | 9 car spaces | 58 car spaces |
| Docks | 1 | 2 |

ROUTE 8 - HORSESHOE BAY TO BOWEN ISLAND (SNUG COVE)



OVERVIEW

Route 8 connects Bowen Island with Horseshoe Bay on the Lower Mainland.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year

5,570

Minimum Number of Round Trips per Day

| Season | Mon | Tue | Wed | Thu | Fri | Sat | Sun | Holiday Mon |
|------------|------|------|------|------|------|------|-----|-------------|
| Year Round | 14.5 | 14.5 | 14.5 | 14.5 | 14.5 | 13.5 | 14 | 14 |

Minimum Hours of Operation Year Round 14 (13 Sunday; 12 Saturday)

| Distance | 3 nautical miles |
|---------------|------------------|
| Crossing Time | 20 minutes |

| Vessel or Vessel Class | Passenger Capacity | Vehicle Capacity | Crew Size |
|------------------------|--------------------|------------------|-----------|
| | (Max.) | (Max.) | A License |
| Queen of Capilano | 445 | 87 | 12 |
| Queen of Cumberland | 450 | 112 | 12 |
| Skeena Queen | 441 | 91 | 9 |

| Terminal | Snug Cove | Horseshoe Bay |
|--------------------|---------------------------------------|---------------------------------|
| Location | Bowen Island | West Vancouver |
| Holding Capacity | None (queue on road right-of- way) | 1,558 AEQ |
| Short Term Parking | None | 140 car spaces |
| Long Term Parking | None | 462 car spaces plus 15 drop-off |
| Docks | 1 | 3 |

ROUTE 9 - TSAWWASSEN TO SOUTHERN GULF ISLANDS



OVERVIEW

Route 9 (which includes Route 9A) connects Salt Spring Island (via Long Harbour) with Tsawwassen on the Lower Mainland. Connections are also made with Galiano, Mayne and Pender Islands. Transfers from Saturna Island at Mayne allow Saturna residents to travel to the Lower Mainland without going through Swartz Bay.

In the summer period there is a supplementary service with a Salish vessel that sails between Tsawwassen and the Southern Gulf Islands a minimum of five days a week.

CORE SERVICE LEVELS

| Number of Round Trips to be Delivered per Contract Year | | 984 |
|---|----------|--|
| Minimum Number of round trips departing from Long Harbour (Rte 9) or Tsawwassen (Rte 9a) per day* | Peak | Route 9: 2 (3 on Friday & Saturday) |
| | Off Peak | Route 9A: 2 (4 on Friday & Sunday, 3 on Saturday) Route 9: 2 |
| Minimum Hours of Operation | Peak | Route 9: 7-9 (varies daily) |
| · | | Route 9A: 3-4 (varies daily) |
| | Off Peak | Route 9: 7-10 (varies daily) Route 9A: None |

^{*} SERVICE FROM TSAWWASSEN OR LONG HARBOUR WILL GO TO PENDER, MAYNE AND GALIANO DAILY. EACH SAILING MAY GO TO ONE OR MORE OF THESE PORTS.

| Distance | Depends on destination. Nautical miles from Tsawwassen: Long Harbour (18), Pender (18), Mayne (14), Galiano (11) |
|---------------|---|
| Crossing Time | Depends on routing. Direct Galiano to Tsawwassen is 50 minutes. Long Harbour to Tsawwassen with 3 stops is 3 hours. |

| Vessel or Vessel Class | Passenger Capacity (Max.) | Vehicle Capacity (Max.) | Crew Size A License |
|------------------------|---------------------------|----------------------------|------------------------|
| Salish | 585 | 138 | 15 |

| Terminal | Sturdies Bay | Village Bay | Otter Bay | Long Harbour | Tsawwassen |
|-----------------------|-----------------|------------------|------------------|---------------------|---------------------------------------|
| Location | Galiano Isl. | Mayne Isl. | Pender Isl. | Salt Spring Isl. | Delta |
| Holding Capacity | 95 AEQ | 175AEQ | 135 AEQ | 115AEQ | 2,175 AEQ |
| Short Term Parking | None | 18 car spaces | 30 car spaces | 15 car spaces | 160 car spaces |
| Long Term Parking | None | None | None | None | 826 car spaces plus 34 drop-off |
| Docks | 1 | 2 | 1 | 1 | 5 |

ROUTE 10 - PORT HARDY - MID COAST - PRINCE RUPERT



OVERVIEW

The Route 10 Peak season service connects Prince Rupert, Bella Bella, Klemtu and Port Hardy on the northern tip of Vancouver Island.

The Route 10 off-peak service connects Prince Rupert, Bella Bella, Klemtu and Port Hardy on the northern tip of Vancouver Island through weekend overnight sailings.

CORE SERVICE LEVELS

| Number of Round Trips to be Delivered per Contract Year | | 113 | |
|---|------------------|------------------|--|
| Minimum Number of Round Trips per Week | Peak Off Peak | 3.5* 1.5^ | |
| Hours of Operation | Peak Off Peak | Varies Varies | |

^{*} ALTERNATING DAILY SERVICE BETWEEN PORT HARDY AND PRINCE RUPERT, COMMENCING JUNE 1TO END-SEPTEMBER. FIVE STOPS IN EACH DIRECTION AT MCLOUGHLIN BAY AND TWO STOPS IN EACH DIRECTION AT KLEMTU EVERY TWO WEEKS.

[^] COMMENCING OCTOBER 1 UNTIL END-MAY, WEEKLY ROUND TRIP SERVICE BETWEEN PRINCE RUPERT AND PORT HARDY. NORTHBOUND BIWEEKLY SERVICE AND SOUTHBOUND BIWEEKLY SERVICE AS FOLLOWS: MCLOUGHLIN BAY – 2 TIMES EACH DIRECTION; KLEMTU – 2 TIMES EACH DIRECTION.

ROUTE AND SERVICE DESCRIPTION

| Distance | 273 nautical miles | |
|---------------|--|--|
| | | |
| Crossing Time | 15-21 hours depending on number of stops | |

| Vessel or Vessel Class | Passenger Capacity | Vehicle Capacity | Crew Size |
|------------------------|--------------------|------------------|-----------|
| | (Max.) | (Max.) | A License |
| Northern Expedition | 600 | 115 | 38 |
| Northern Adventure | 462 | 87 | 38 |
| Northern Sea Wolf | 188 | 35 | 12 |

| Terminal | McLoughlin Bay | Prince Rupert | Klemtu | Bear Cove |
|------------------|--------------------------|---------------|-------------------|-----------------------|
| Location | 3 km from Bella Bella | Prince Rupert | 2 km from village | 10 km from Port Hardy |
| Holding Capacity | 9 AEQ | 202 AEQ | 21 AEQ | 273 AEQ |
| Parking | | 98 | 7 short term | 98 |
| Docks | 1 | 1 | 1 | 1 |

ROUTE 11 - HAIDA GWAII TO PRINCE RUPERT



OVERVIEW

Route 11 connects Haida Gwaii with Prince Rupert and the Mainland.

CORE SERVICE LEVELS

| Number of Round Trips to be Delivered | 196 | | |
|---|------------------|------------------|--|
| Minimum Number of Round Trips per Week | Peak Off Peak | 6 3 | |
| Hours of Operation | Peak Off Peak | Varies Varies | |

[^] From June 1 to beginning of Peak and from End of Peak to September 30 a minimum of 5 round trips per week

| Distance | 93 nautical miles |
|---------------|-------------------|
| Crossing Time | 7 hours |

| Vessel or Vessel Class | Passenger Capacity | Vehicle Capacity | Crew Size |
|------------------------|--------------------|------------------|-----------|
| | (Max.) | (Max.) | A License |
| Northern Expedition | 600 | 115 | 38 |
| Northern Adventure | 462 | 87 | 38 |
| Northern Sea Wolf | 188 | 35 | 12 |

| Skidegate | Prince Rupert |
|---------------|--------------------------|
| Graham Island | Prince Rupert |
| 170 AEQ | 202 AEQ |
| No | 47 |
| 2 | 1 |
| | Graham Island 170 AEQ |

ROUTE 12 - MILL BAY TO BRENTWOOD BAY



OVERVIEW

Route 12 connects Vancouver Island from Brentwood Bay on the Saanich Peninsula to Mill Bay.

CORE SERVICE LEVELS

| Number of Round Trips to be Delivered | 3,215 | | |
|--|------------------|------------------------------------|--|
| Minimum Number of Round Trips per Day | Peak Off Peak | 8 (7 on Sunday) 8 (7 on Sunday) | |
| Minimum Hours of Operation | Peak Off Peak | 9 (8 on Sunday) 9 (8 on Sunday) | |

| Distance | 3 nautical miles |
|---------------|------------------|
| Crossing Time | 25 minutes |

| Vessel or Vessel Class | Passenger Capacity (Max.) | Vehicle Capacity (Max.) | Crew Size A License |
|------------------------|------------------------------|----------------------------|------------------------|
| Klitsa | 146 | 19 | 4 |
| Kahloke | 194 | 21 | 6 |

| Terminal | Brentwood Bay | Mill Bay |
|------------------|-------------------|----------|
| Location | Brentwood Bay | Mill Bay |
| Holding Capacity | 21 AEQ on trestle | 8 AEQ |
| Parking | No | No |
| Docks | 1 | 1 |

ROUTE 13 - LANGDALE - KEATS - GAMBIER ISLAND



OVERVIEW

Route 13 provides passenger only service between Gambier Island, Keats Island, and Langdale on the Mainland. This route connects to the Lower Mainland via Route 3 (Langdale to Horseshoe Bay).

CORE SERVICE LEVELS

| Number of Round Trips to be Delivered per Contract Year 4,065 | | | | |
|---|----------|--|--|--|
| Minimum Number of Round Trips per Day [^] | Peak | 9 (11 on Sunday & holiday Mondays) | | |
| | Off Peak | 10 (12 on Sunday & holiday Mondays) | | |
| Minimum Hours of Operation | Peak | 10 | | |
| | Off Peak | 10 | | |

[^]Some Round Trips are on-demand only.

| Distance | 7.1 nautical miles for a round trip to all ports |
|---------------|--|
| Crossing Time | 40 minutes for a round trip to all ports |

| Terminal | Keats Landing | New Brighton | Langdale |
|--------------------|---------------|----------------|----------------|
| Location | Keats Island | Gambier Island | Sunshine Coast |
| Holding Capacity | N/A* | N/A* | 731 AEQ |
| Short Term Parking | None | None | 61 car spaces |
| Long Term Parking | None | None | 282 car spaces |
| Docks | 1 | 1 | 2 |

^{*} Passenger Only service

ROUTE 17 - COMOX (LITTLE RIVER) TO POWELL RIVER (WESTVIEW)



OVERVIEW

Route 17 connects the Powell River area with the Comox/Courtenay area on Vancouver Island.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year

1,458

Minimum Number of Round Trips per Day

| Season | Mon | Tue | Wed | Thu | Fri | Sat | Sun | Holiday Mon |
|--------|-----|-----|-----|-----|-----|-----|-----|--------------------|
| Year | | | | | | | | |
| Round | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |

Minimum Hours of Operation

12

| Distance | 17 nautical miles |
|---------------|-------------------|
| Crossing Time | 1 hour 15 minutes |

| Vessel or Vessel Class | Passenger Capacity | Vehicle Capacity | Crew Size |
|------------------------|--------------------|------------------|-----------|
| | (Max.) | (Max.) | A License |
| Salish | 585 | 138 | 15 |

| Terminal | Little River | Westview |
|------------------|----------------|--------------|
| Location | Comox | Powell River |
| Holding Capacity | 180 AEQ | 191 AEQ |
| Parking | 186 car spaces | None |
| Docks | 1 | 1 |

ROUTE 18 - POWELL RIVER (WESTVIEW) TO TEXADA ISLAND (BLUBBER BAY)



OVERVIEW

Route 18 connects Texada Island with Powell River.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year 2,968

Minimum Number of Round Trips per Day

| Season | Mon | Tue | Wed | Thu | Fri | Sat | Sun | Holiday Mon |
|------------------|-----------|-----|----------|-----|-----|-----|-----|--------------------|
| Off-Peak | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 |
| Peak | 8 | 8 | 8 | 8 | 8 | 7 | 7 | 8 |
| Minimum Hours of | Operation | | Peak | | 10 | | | |
| | | | Off Peak | | 10 | | | |

| Distance | 4.7 nautical miles |
|---------------|--------------------|
| Crossing Time | 35 minutes |

| Vessel or Vessel Class | Passenger Capacity (Max.) | Vehicle Capacity (Max.) | Crew Size A License |
|------------------------|------------------------------|----------------------------|------------------------|
| Island | 392 | 47 | 7 |
| Tachek | 144 | 26 | 6 |
| Quadra Queen II | 193 | 26 | 7 |

| Terminal | Westview | Blubber Bay |
|------------------|--------------|---------------|
| Location | Powell River | Texada Island |
| Holding Capacity | 191 AEQ | 14 AEQ |
| Parking | None | None |
| Docks | 1 | 1 |

ROUTE 19 - NANAIMO HARBOUR TO GABRIOLA ISLAND (DESCANSO BAY)



OVERVIEW

Route 19 connects Gabriola Island with Nanaimo.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year 8,271

Minimum Number of Round Trips per Day

| Season | Mon | Tue | Wed | Thu | Fri | Sat | Sun | Holiday Mon |
|------------|------|------|------|------|------|-----|------|-------------|
| Year Round | 21.5 | 21.5 | 20.5 | 21.5 | 21.5 | 20 | 18.5 | 21.5 |

Minimum Hours of Operation

Year Round

15 on weekdays; 14 on Saturday; 13 on Sunday

| Distance | 2.8 nautical miles |
|---------------|--------------------|
| Crossing Time | 20 minutes |

| Vessel or Vessel Class | Passenger Capacity (Max.) | Vehicle Capacity (Max.) | Crew Size A License |
|------------------------|------------------------------|----------------------------|------------------------|
| Island (x2) | 392 | 47 | 7 |
| Quinsam | 392 | 63 | 8 |
| Quinitsa | 294 | 44 | 6 |

| Terminal | Nanaimo Harbour | Descanso Bay |
|------------------|------------------|-----------------|
| Location | Vancouver Island | Gabriola Island |
| Holding Capacity | 75 AEQ | 0 AEQ |
| Parking | 16 car spaces | 35 car spaces |
| Docks | 1 | 1 |

ROUTE 20 - CHEMAINUS - THETIS ISLAND - PENELAKUT ISLAND



OVERVIEW

Route 20 connects Thetis Island and Penelakut Island with Chemainus on Vancouver Island.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year 3,702

Minimum Number of Round Trips departing from Chemainus per Day

| Season | Mon | Tue | Wed | Thu | Fri | Sat | Sun | Holiday Mon |
|-----------|-------------|---------|-----|----------|-----|--------|-----|--------------------|
| Year | | | | | | | | |
| Round | 9 | 9 | 9 | 9 | 10 | 9 | 9 | 9 |
| Minimum H | lours of Op | eration | Yea | ar Round | 12 | 2 - 13 | | |

| Distance | 8.5 nautical miles for a round trip to all ports |
|---------------|--|
| Crossing Time | 55 minutes for a round trip to all ports |

| Vessel or Vessel Class | Passenger Capacity | Vehicle Capacity | Crew Size |
|------------------------|--------------------|------------------|-----------|
| | (Max.) | (Max.) | A License |
| Pune'luxutth | 263 | 26 | 6 |
| Kahloke | 194 | 21 | 6 |

| Terminal | Chemainus | Thetis | Penelakut |
|------------------|------------------|---------------|------------------|
| Location | Vancouver Island | Thetis Island | Penelakut Island |
| Holding Capacity | 33 AEQ | 7 AEQ | 9 AEQ |
| Parking | 17 car spaces | None | None |
| Docks | 1 | 1 | 1 |

ROUTE 21 - BUCKLEY BAY TO DENMAN ISLAND (DENMAN WEST)



OVERVIEW

Route 21 connects Denman Island with Buckley Bay, 20 km south of Comox/Courtenay area on Vancouver Island. Route 21 is also used to access Vancouver Island from Hornby Island.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year 6,257

Minimum Number of Round Trips per Day

| Season | Mon | Tue | Wed | Thu | Fri | Sat | Sun | Holiday Mon |
|------------------|-----------|-----|------------------|-----|----------|-----|-----|-------------|
| Off Peak | 15 | 15 | 15 | 15 | 15 | 15 | 14 | 15 |
| Peak | 23 | 23 | 23 | 23 | 23 | 16 | 15 | 23 |
| Shoulder | 15 | 15 | 15 | 15 | 16 | 15 | 14 | 15 |
| Minimum Hours of | Operation | | Peak Off Peak | | 15 11 | | | |

| Distance | 1.2 nautical miles |
|---------------|--------------------|
| Crossing Time | 10 minutes |

| Vessel or Vessel Class | Passenger Capacity (Max.) | Vehicle Capacity (Max.) | Crew Size A License |
|------------------------|------------------------------|----------------------------|------------------------|
| Baynes Sound Connector | 146 | 45 | 4 |
| Kahloke (Peak only) | 194 | 21 | 6 |
| Quinitsa | 294 | 44 | 6 |

| Terminal | Buckley Bay | Denman West |
|------------------|------------------|---------------|
| Location | Vancouver Island | Denman Island |
| Holding Capacity | 89 AEQ | 51 AEQ |
| Parking | 12 car spaces | 20 car spaces |
| Docks | 2 | 2 |

ROUTE 22 - DENMAN ISLAND (GRAVELLY BAY) TO HORNBY ISLAND (SHINGLE SPIT)



OVERVIEW

Route 22 connects Hornby Island and Denman Island.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year 4,368

Minimum Number of Round Trips per Day

| Season | Mon | Tue | Wed | Thu | Fri | Sat | Sun | Holiday Mon |
|------------|-----|-----|-----|-----|-----|--------------|-----|-------------|
| Off Peak | 11 | 11 | 11 | 11 | 13 | 10 | 9 | 11 |
| Peak | 11 | 11 | 11 | 11 | 14 | 11 | 10 | 11 |
| Shoulder | 11 | 11 | 11 | 11 | 14 | 10 | 9 | 11 |
| Minimum II | f O | | Π- | -1- | ^ | /40 am Emida | .\ | |

Minimum Hours of OperationPeak9 (13 on Friday)Off Peak9 five days per week; 11 Friday; 8Sunday

| Distance | 1.2 nautical miles |
|---------------|--------------------|
| Crossing Time | 10 minutes |

[^] Fridays in Shoulder include 1 additional round trip

| Vessel or Vessel Class | Passenger Capacity | Vehicle Capacity | Crew Size |
|------------------------|--------------------|------------------|-----------|
| | (Max.) | (Max.) | A License |
| Kahloke (Off Peak) | 194 | 21 | 6 |
| Quinitsa (Peak) | 294 | 44 | 6 |

| Gravelly Bay | Shingle Spit |
|----------------------|--------------------------------|
| Denman Island (East) | Hornby Island |
| 29 AEQ | 17 AEQ |
| None | None |
| 1 | 1 |
| | Denman Island (East) 29 AEQ |

ROUTE 23 - CAMPBELL RIVER TO QUADRA ISLAND (QUATHIASKI COVE)



OVERVIEW

Route 23 connects Quadra Island and Campbell River. Route 23 is also used to access Vancouver Island from Cortes Island.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year

10,142

Minimum Number of Round Trips per Day

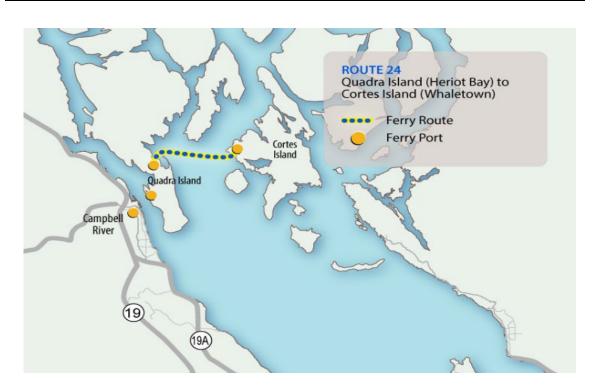
| Season | Mon | Tue | Wed | Thu | Fri | Sat | Sun | Holiday Mon |
|------------------|-----------|-----|-----------|-----|--------------|---------------|--------|--------------------|
| Year Round | 26 | 26 | 26 | 26 | 27 | 26 | 24 | 26 |
| Minimum Hours of | Operation | Υ | ear Round | | 14 (15 on Fr | iday and Satı | urday) | |

| Distance | 1.8 nautical miles |
|---------------|--------------------|
| Crossing Time | 10 minutes |

| Vessel or Vessel Class | Passenger Capacity | Vehicle Capacity | Crew Size |
|------------------------|--------------------|------------------|-----------|
| | (Max.) | (Max.) | A License |
| Island (x2) | 392 | 47 | 7 |

| Terminal | Campbell River | Quathiaski Cove |
|------------------|------------------|-------------------------------------|
| Location | Vancouver Island | Quadra Island |
| Holding Capacity | 169 AEQ | 101 AEQ |
| Parking | None | 75 car spaces (at Federal Wharf) |
| Docks | 1 | 1 |

ROUTE 24 - QUADRA ISLAND (HERIOT BAY) TO CORTES ISLAND (WHALETOWN)



OVERVIEW

Route 24 connects Cortes Island with Quadra Island.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year

2,237 (pre-Island Class) 2,188 (post-Island Class)

Minimum Number of Round Trips per Day (prior to Island Class service)

| Season | Mon | Tue | Wed | Thu | Fri | Sat | Sun | Holiday Mon |
|----------|-----|-----|-----|-----|-----|-----|-----|--------------------|
| Off-Peak | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| Peak | 6 | 6 | 6 | 5 | 6 | 6 | 5 | 6 |

Minimum Number of Round Trips per Day (with Island Class service)

Year Round

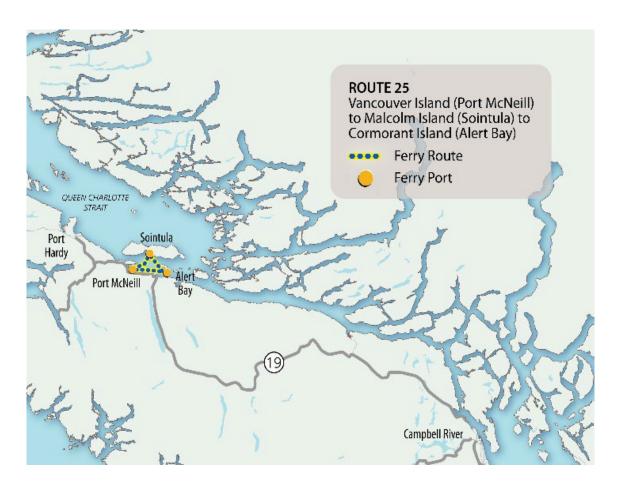
| Mon | Tue | Wed | Thu | Fri | Sat | Sun | Holiday Mon |
|---------|------------|----------|-----|-----------|-----|-----|--------------------|
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| Minimum | Hours of C | peration | Υe | ear Round | 8 | | |

| Distance | 6.2 nautical miles |
|---------------|--------------------|
| Crossing Time | 45 minutes |

| Vessel or Vessel Class | Passenger Capacity | Vehicle Capacity | Crew Size |
|------------------------|--------------------|------------------|-----------|
| | (Max.) | (Max.) | A License |
| Tachek | 144 | 26 | 6 |
| Quadra Queen II | 193 | 26 | 7 |
| Island | 392 | 47 | 7 |

| Terminal | Heriot Bay | Whaletown |
|------------------|---------------|---------------|
| Location | Quadra Island | Cortes Island |
| Holding Capacity | 3 AEQ | 20 AEQ |
| Parking | None | None |
| Docks | 1 | 1 |

ROUTE 25 - VANCOUVER ISLAND (PORT McNeill) - MALCOLM ISLAND (SOINTULA) - CORMORANT ISLAND (ALERT BAY)



OVERVIEW

Route 25 connects Alert Bay on Cormorant Island and Sointula on Malcolm Island with Port McNeill on Vancouver Island.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year

3,961

Minimum Number of Round Trips departing from Port McNeill per Day

| Season | Mon | Tue | Wed | Thu | Fri | Sat | Sun | Holiday Mon |
|----------------------------|-----|-----|----------|-----|--------------|-------|-----|-------------|
| Year | | | | | | | | |
| Round | 10 | 10 | 10 | 10 | 10 | 10 | 9 | 10 |
| Minimum Hours of Operation | | Ye | ar Round | 1 | 1 (10 on Sur | nday) | | |

| Distance | 19.5 nautical miles for a round trip to all ports |
|---------------|---|
| Crossing Time | 2 hours for a round trip to all ports |

| Vessel or Vessel Class | Passenger Capacity | Vehicle Capacity | Crew Size |
|------------------------|--------------------|------------------|-----------|
| | (Max.) | (Max.) | A License |
| Island | 392 | 47 | 7 |
| Quadra Queen II | 193 | 26 | 7 |
| Tachek | 144 | 26 | 6 |

| Terminal | Port McNeill | Sointula | Alert Bay |
|------------------|------------------|----------------|------------------|
| Location | Vancouver Island | Malcolm Island | Cormorant Island |
| Holding Capacity | 47 AEQ | None | 42 AEQ |
| Parking | None | None | 19 car spaces |
| Docks | 1 | 1 | 1 |

ROUTE 26 - HAIDA GWAII: GRAHAM ISLAND (SKIDEGATE) - MORESBY ISLAND (ALLIFORD BAY)



OVERVIEW

Route 26 in Haida Gwaii connects Alliford Bay on Moresby Island (where the local airport at Sandspit is located) with Skidegate on Graham Island.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year 4,482

Minimum Number of Round Trips per Day

| Season | Mon | Tue | Wed | Thu | Fri | Sat | Sun | Holiday Mon |
|--------|-----|-----|-----|-----|-----|-----|-----|-------------|
| Year | | | | | | | | |
| Round | 11 | 11 | 11 | 13 | 11 | 11 | 11 | 11 |

Minimum Hours of Operation Year Round 14

ROUTE AND SERVICE DESCRIPTION

| Distance | 3.5 nautical miles |
|---------------|--------------------|
| Crossing Time | 20 minutes |

Route 26 – Haida Gwaii 46

| Vessel or Vessel Class | Passenger Capacity (Max.) | Vehicle Capacity (Max.) | Crew Size A License |
|------------------------|------------------------------|----------------------------|------------------------|
| Kwuna | 146 | 16 | 4 |

| Terminal | Skidegate | Alliford Bay |
|------------------|---------------|----------------|
| Location | Graham Island | Moresby Island |
| Holding Capacity | 170 AEQ | 18 AEQ |
| Parking | None | None |
| Dock | 2 | 1 |

Route 26 – Haida Gwaii 47

ROUTE 28 - BELLA COOLA - MID COAST - PORT HARDY



OVERVIEW

Route 28 (Seasonal direct service) connects Bella Coola with Port Hardy and Vancouver Island.

Route 28A (Year-round connector service) connects the Mid Coast communities of Bella Bella (McLoughlin Bay), Shearwater, Ocean Falls and Bella Coola and provides Ocean Falls and Shearwater with weekly connections to/from Port Hardy via Route 10.

A route terminus counts as two stops, one each for day of arrival and day of departure.

CORE SERVICE LEVELS

| Number of Round Trips to be Delivered | per Contract Year | 89 | |
|---|-------------------|------------------|--|
| Minimum Number of Round Trips per Week | Peak Off Peak | 3.5* 1^ | |
| Hours of Operation | Peak Off Peak | Varies Varies | |

^{*}PEAK SERVICE CONSISTS OF 2.5 ROUND TRIPS PER WEEK BETWEEN BELLA COOLA AND PORT HARDY AND 1 ROUND TRIP PER WEEK BETWEEN BELLA COOLA AND THE MID COAST – OCEAN FALLS, SHEARWATER AND BELLA BELLA (MCLOUGHLIN BAY) WHICH INCLUDES CONNECTIVITY FOR OCEAN FALLS AND SHEARWATER TO PORT HARDY VIA ROUTE 10.

[^] OFF-PEAK SERVICE CONSISTS OF 1 ROUND TRIP PER WEEK BETWEEN BELLA COOLA, SHEARWATER, OCEAN FALLS AND BELLA (MCLOUGHLIN BAY) CONNECTING WITH ROUTE 10 SERVICE TO OR FROM PORT HARDY.

ROUTE AND SERVICE DESCRIPTION

Distance Varies

Bella Coola – Port Hardy 134 nautical miles

Bella Coola - Ocean Falls - Shearwater - Bella Bella

85 nautical miles

Crossing Time Varies to maximum of 10 hours

| Vessel or Vessel Class | Passenger Capacity | Vehicle Capacity | Crew Size |
|------------------------|--------------------|------------------|-----------|
| | (Max.) | (Max.) | A License |
| Northern Sea Wolf | 188 | 35 | 12 |
| Tachek | 144 | 26 | 6 |
| Quadra Queen II | 193 | 26 | 7 |

| Terminal | Bella Coola | Bear Cove | Shearwater | Ocean Falls | McLoughlin Bay |
|------------------|--------------------------|--------------------------|------------|----------------|--------------------------|
| Location | 4 km from Bella Coola | 10 km from Port Hardy | Shearwater | Ocean Falls | 3 km from Bella Bella |
| Holding Capacity | 0 AEQ | 273 AEQ | 0 AEQ | 0 AEQ | 9 AEQ |
| Parking | | Limited | | | |
| Docks | 1 | 1 | 1 | 1 | 1 |

ROUTE 30 - TSAWWASSEN TO NANAIMO



OVERVIEW

Route 30 links Tsawwassen on the Lower Mainland, and Duke Point in Nanaimo on Vancouver Island.

| Number of Aggregate Round Trips to be on Routes 1, 2, 3 and 30 | 12,394 | |
|--|-----------------------------|----------------------------------|
| Minimum Number of Round Trips to be | Delivered per Contract Year | 2,589 |
| Minimum Number of Round Trips per Day | Peak Off Peak | 10 7 (4 on Saturday & Sunday) |
| Minimum Hours of Operation | Peak Off Peak | 12 12 (7.5 Saturday & Sunday) |

| Distance | 37 nautical miles |
|---------------|-------------------|
| Crossing Time | 2 hours |

| Vessel or Vessel Class | Passenger Capacity (Max.) | Vehicle Capacity (Max.) | Crew Size A License |
|--------------------------|------------------------------|----------------------------|------------------------|
| Coastal | 1571 | 310 | 33 |
| Queen of Alberni | 1171 | 280 | 29 |
| Queen of New Westminster | 1303 | 254 | 29 |

| Delta | Nanaimo |
|---------------------------------|--|
| 2,175 AEQ | 944 AEQ |
| 160 car spaces | 78 car spaces |
| 826 car spaces plus 34 drop-off | 187 car spaces |
| 5 | 1 |
| | 2,175 AEQ 160 car spaces 826 car spaces plus 34 drop-off |

UNOFFICIAL VERSION

COASTAL FERRY SERVICES CONTRACT - CONSOLIDATED VERSION

Appendix 2 of Schedule "A" Unregulated Routes

The following are Unregulated Routes:

| Route Number | Route Name |
|--------------|--|
| 25u | Alert Bay – Sointula – Port McNeill |
| 51 | Ahousaht – Hot Springs Cove - Tofino |
| 53 | Kyuquot – Tahsis – Gold River |
| 54 | Dodge Cove – Prince Rupert |
| 55 | Lasqueti Island – French Creek |
| 59 | Bamfield – Barkley Sound – Port Alberni |
| 60 | Hartley Bay – Kitkatla – Oona River – Metlakatla – |
| | Prince Rupert |

Prince Rupert - Tuck Inlet (charter). BC Ferries is also the owner of the Vessel operating on this route. The Vessel is leased to the Operator.

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SCHEDULE "B" Service Fee for Designated Ferry Routes

Service Fee

- 1. The Service Fee payable to BC Ferries pursuant to this Agreement for Services provided in respect of each Designated Ferry Route will be as follows:
 - subject to the terms of this Agreement including sections 2 to 4 of this Schedule, an amount not exceeding \$194,045,882 in respect of Contract Years 2024/25 (April 1, 2024 to March 31, 2025), 2025/26 (April 1, 2025 to March 31, 2026); 2026/27 (April 1, 2026 to March 31, 2027); and 2027/28 (April 1, 2027 to March 31, 2028) for ferry transportation services provided by BC Ferries on the Designated Ferry Routes and to pay for the Seniors Discount in accordance with section 5.1 (the "Ferry Transportation Fee"). The cost and volume of seniors travelling will vary annually depending on usage, fares and fuel surcharges/rebates. The Ferry Transportation Fee includes \$30 million to reflect a notional amount for the Seniors Discount. For the purposes of annual route statements, the cost of the Seniors Discount will be applied to all Designated Routes based on actual usage of the discount on each route. The unused portion of the \$30 million "notional amount" will be allocated to the Service Fee; and
 - (b) an amount representing reimbursement to BC Ferries for the foregone revenue in respect of the provincial social program discounts (the "Social Program Reimbursement"), as those discounts may be changed by the Province upon 90 days written notice to BC Ferries, calculated in accordance with section 5 of this Schedule and in an amount equal to 100% of the forgone revenue.

Ferry Transportation Fee

- 2. The Ferry Transportation Fee identifies the maximum annual amount that, subject to the terms of this Agreement, is payable as the Ferry Transportation Fee in respect of each Contract Year.
- 3. In the event that BC Ferries reduces service on a Designated Ferry Route below the Core Service Level required in relation to that Designated Ferry Route for reasons other than those identified in section 4.01(b), the Ferry Transportation Fee payable will be reduced by the amounts in Table 1 for each of the applicable Designated Ferry Routes and associated round trips, unless the Commissioner authorizes otherwise after taking into consideration the matters set out in Section 4 of this Schedule.
 - a) For clarity should BC Ferries provide flights, tug and barge and/or water taxi service to mitigate the impacts of reduced service below Core Service levels, the provision of alternative service(s) would not count as round trips for the purpose of meeting Core Service Levels for the Designated Ferry Route.
 - b) The Parties agree to meet prior to the commencement of Performance Term 6 to develop alternative measures in lieu of paying the penalties referred to above which would benefit the community or ferry users. Should the parties agree, BC Ferries could implement these agreed to measures in lieu of paying the penalties referred to above.

Table 1

| Routes | Round Trip Ferry Transportation Fee Reduction |
|--|---|
| Major Routes | |
| 1, 2, 3, 30 | \$7,000 |
| | |
| Minor Routes | |
| 4, 5, 6, 7, 8, 9, 12, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26 | \$1,000 |
| 13 | \$100 |
| | |
| Northern Routes | |
| 10 | \$60,000 |
| 11 | \$34,000 |
| 28 | \$13,000 |
| | |

- 4. Despite section 3, the Commissioner may relieve BC Ferries of a reduction to the Ferry Transportation Fee under that section after taking into consideration the costs incurred by BC Ferries during the time of the reduction in service and whether
 - (a) the events or circumstances causing the reduction were anticipated or predictable;
 - (b) the events or circumstances causing the reduction were in the reasonable control of BC Ferries;
 - (c) BC Ferries made reasonable efforts to avoid the events or circumstances causing the reduction;
 - (d) BC Ferries is moving expeditiously to correct the events or circumstances causing the reduction; and
 - (e) BC Ferries is taking or has taken measures to mitigate the impacts of the reduction.

Social Program Reimbursement

- 5. The value of the foregone revenue is calculated on the applicable fare, as it may be adjusted, taking into account any and all discounts, special programs, offerings or loyalty program, at the time of travel, as follows:
 - (a) BC Student (under 19 years of age) discount.

Students travel at a 100% discount on those routes where they must travel to attend school (Salt Spring Island students are included). The free travel also includes travel to attend or participate in school and junior association educational and sporting events. Students travel at a 50% discount on school events on all other routes (Mainland routes, Powell River/Little River, Tsawwassen/Gulf Islands and the Northern Routes).

Details of where students travel at a 100% discount and where the fare is at 50% of the adult or child fare is illustrated in the Table attached as Appendix 2 of this Schedule.

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(b) Accessibility Discount.

People with permanent disabilities in possession of a BC Ferries Status I.D. card and one support person if required travel at a 50% discount off the passenger fare on all routes. The discount is applicable to both adults and children and one support person if required.

(c) Medical Travel Assistance Program Discount.

The Province's Medical Travel Assistance Program provides a 100% discount for travel by patients, their vehicles and an escort (if necessary) for non-emergency medical treatments. To qualify, an individual must first have their doctor complete a form, which is then verified by the Ministry of Health who issue a date-restricted confirmation number.

5.1 Senior Discount

BC Ferries will provide discounts to those seniors, who are 65 or older, and produce a valid BC Gold Carecard or BC Services Card as follows:

- (i) a 100% discount on the applicable passenger fare, as it may be adjusted, taking into account any and all discounts, special programs, offerings or loyalty program, at the time of travel, on any of the Designated Ferry Routes except for the Northern Routes (10, 11, and 28):
 - (A) from Monday to Thursday, excluding all statutory holidays; and
 - (B) on Remembrance Day;
- (ii) a 33% discount on the applicable passenger fare, as it may be adjusted, taking into account any and all discounts, special programs, offerings or loyalty program, at the time of travel, on each day of the week for travel on the Northern Routes (10, 11 and 28).

Invoicing and Payment

- 6. Invoicing and payments with respect to the Service Fee for the Designated Ferry Routes will be in accordance with this section 6 as follows:
 - (a) Payment with respect to the Ferry Transportation Fee is to be made in monthly installments to BC Ferries apportioned to percentages listed below. Monthly installments are to be paid no later than the last business day of each and every month and are to be deposited in a bank account designated by BC Ferries.
 - (i) Monthly percentage of Payment with respect to the portion of the annual Ferry Transportation Fee for purposes of payment:

| • | April | 8% |
|---|-----------|----|
| • | May | 8% |
| • | June | 9% |
| • | July | 9% |
| • | August | 9% |
| • | September | 9% |

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| • | October | 8% |
|---|----------|------|
| • | November | 8% |
| • | December | 8% |
| • | January | 8% |
| • | February | 8% |
| • | March | 8% |
| • | Total | 100% |

- (b) BC Ferries will provide, on a quarterly basis in accordance with its fiscal year and within 60 days of the close of each quarter the "Quarterly Statement" that includes the following:
 - (i) the dates to which the Quarterly Statement applies (the "Reporting Period");
 - (ii) the total amount of Ferry Transportation Fees paid by the Province during the Reporting Period;
 - (iii) the actual number of round trips delivered by BC Ferries on each Designated Ferry Route in relation to the minimum Core Service Levels for each Designated Ferry Route for the Reporting Period;
 - (iv) the number of missed sailings by Designated Ferry Route compared to the planned schedule for the operating day and the reason for each missed sailing;
 - (v) the number of missed round trips by Designated Ferry Route compared to the Core Service Levels and the reason for each missed round trip;
 - (vi) the number of missed Core Service Level round trips by Designated Ferry Route and identifying whether the round trip met the criteria for a Temporary Service Disruption;
 - (vii) the missed Core Service Level round trips that do not meet the criteria of a Temporary Service Disruption and whether BC Ferries provided a benefit as contemplated in Section 3 (b) of Schedule B and the nature of the benefit;
 - (viii) a calculation of any amounts owing by BC Ferries to the Province as a result of any reduction in service by BC Ferries as contemplated in Section 3 of this Schedule B subject to any Commissioner Order;
 - (ix) a calculation of any amounts owing by the Province to BC Ferries relating to the Goods and Services Tax for Ferry Transportation Fees on Route 13;
 - (x) for each month, the total number of senior passengers carried on each Designated Ferry Route and the associated foregone revenues resulting from the Senior Discount in accordance with section 5.1: and
 - (xi) a copy of the operations reports submitted to the Commissioner under section 65 of the Coastal Ferry Act.

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- (c) The final Quarterly Statement of each fiscal year will also identify whether annual Core Service Levels were met by BC Ferries. The final Quarterly Statement of each fiscal year, in addition to the information in each Quarterly Statement, will identify for each Designated Ferry Route:
 - (i) the difference between:
 - (a) the total number of round trips to be delivered per Contract Year on that Designated Ferry Route to meet Core Service Levels, less reductions attributable to Temporary Service Disruptions as set out in Schedule A, Section 2; and
 - (b) the total number of round trips actually delivered by BC Ferries on that Designated Ferry Route in the Contract Year (the "Difference")
 - [the Difference will not include the number of round trips which have previously been calculated within Section 6(b)(iv) of this Schedule B];
 - (ii) the number of missed sailings by Designated Ferry Route compared to the planned schedule for the operating day and the reason for each missed sailing;
 - (iii) the number of missed round trips by Designated Ferry Route compared to the Core Service Levels and the reason for each missed round trip;
 - (iv) the missed Core Service Level round trips, identifying whether the round trip met the criteria for a Temporary Service Disruption; and
 - (v) for missed Core Service Level round trips that do not meet the criteria of a Temporary Service Disruption whether BC Ferries provided a benefit as contemplated in Section 3 (b) of Schedule B and the nature of the benefit.
- (d) Any amounts owing based on the Quarterly Statement will be settled within 30 days of receipt of the Quarterly Statement.
- (e) The total Ferry Transportation Fee payable by the Province in a Contract Year will not exceed the maximum annual Ferry Transportation Fee as set out in section 1 of this schedule.
- (f) BC Ferries will invoice the Province monthly for the Social Program Reimbursements. The invoice will set out the numbers of passengers and vehicles carried and reimbursement amount for each Designated Ferry Route by social program, including BC Student, Accessibility Discount, and the Medical Travel Assistance Program Discount. Payment is to be made to BC Ferries within 30 days of receipt of the invoice by deposit into a bank account designated by BC Ferries, in such amounts and in such manner as BC Ferries directs.

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7. Fuel Costs in Relation to Designated Ferry Routes 10, 11 and 28 for Performance Term Six

- 7.1 If the Commissioner
 - (a) establishes a set price for fuel in the price caps established for Performance Term Six, and
 - (b) requires BC Ferries to establish one or more fuel deferral accounts,

the parties will address variations in the actual fuel prices for fuel consumed to provide Services in accordance with this Agreement on Designated Route Nos. 10, 11 and 28 in accordance with this section 7, including section 7.3.

- 7.2 BC Ferries will as soon as practicable following the Order referenced in section 7.1 establish and thereafter maintain a separate account to accurately track, including record and account for the amounts described in section 7.3.
- 7.3 In the event that actual fuel costs described in section 7.1 in relation to Designated Ferry Route Nos. 10, 11 and 28:
 - (a) exceed the Performance Term Six set price for fuel by an amount greater than 5 cents per litre, then the amount in excess of 5 cents per litre will be added to the BC Ferries' account established in accordance with section 7.2 as a debit; or
 - (b) fall below the Performance Term Six set price for fuel by an amount greater than 5 cents per litre, then the amount in excess of 5 cents per litre will be added to the account created in 7.2 as a credit.
- 7.4 Without limiting any other term of this Agreement, BC Ferries will maintain accurate records and documentation, including accounting records, books of accounts, invoices, receipts, vouchers and other supporting documents relating to the matters described in this section 7, and will upon the request, from time to time, of the Province (which request will give BC Ferries not less than five (5) days notice) permit the Province, its servants and agents, during regular business hours and at the Province's expense, to copy, review and examine documentation, including source and originating documents, and calculations in detail sufficient to enable the Province to satisfy itself, acting reasonably, as to the matters described in this section 7 including as to the amounts shown as owing and payable by one party to the other, as the case may be, and the parties agree that section 6.04(e) of the main body of this Agreement applies to records and documents relating to such matters.

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- 7.5 Payments by BC Ferries to the Province and payments by the Province to BC Ferries, as the case may be, in respect of the matters described in this section 7 will be made on a quarterly basis during the Contract Year. At the end of each quarter, any balance in BC Ferries account established in accordance with section 7.2 will be eliminated in the following manner:
- (a) in the event of a debit balance, the Province will, subject to the terms of this Agreement, pay such debit balance to BC Ferries, or
 - (b) in the event of a credit balance, BC Ferries will, subject to the terms of this Agreement, pay such credit balance to the Province

within 60 days of the parties having settled and agreed on the amount determined as owing and payable under this section 7.

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COASTAL FERRY SERVICES CONTRACT

Appendix 1 of Schedule "B" BC Student (under 19 years of age) Discount Table

| Route# | Route Name | Adult Student | Child Student | Free Adult | Free Child |
|---|---------------------------------------|---------------|---------------|------------|------------|
| | | at 50% Adult | at 50% Child | Student | Student |
| | | Fare | Fare | | |
| Route 1 | Swartz Bay/ Tsawwassen | Х | Х | | |
| Route 2 | Horseshoe Bay/ Departure Bay | Х | Х | | |
| Route 3 | Horseshoe Bay/ Langdale | Х | Х | | |
| Route 4 | Swartz Bay/ Fulford | | | Х | Х |
| Route 5 Swartz Bay/ Outer Gulf Islands* | | | | Х | Х |
| Route 6 | Crofton/ Vesuvius | | | Х | Х |
| Route 7 Saltery Bay/ Earls Cove | | Х | Х | | |
| Route 8 Horseshoe Bay/ Bowen Is. | | | | Х | Х |
| Route 9 | Tsawwassen/ Gulf Islands | Х | Х | | |
| Route 10 | Prince Rupert/ Bear Cove (Port Hardy) | Х | Х | | |
| Route 11 | Prince Rupert/ Skidegate | Х | Х | | |
| Route 12 | Mill Bay/ Brentwood Bay | | | Х | Х |
| Route 13 | Langdale/ Keats/ Gambier Is. | | | Х | Х |
| Route 17 | Powell River/ Little River | Х | Х | | |
| Route 18 | Powell River/ Texada Is. | | | Х | Х |
| Route 19 | Nanaimo Hbr/ Gabriola Is. | | | Х | Х |
| Route 20 | Chemainus/ Thetis/ Penelakut | | | Х | Х |
| Route 21 | Buckley Bay/ Denman Is. | | | Х | Х |
| Route 22 | Denman/ Hornby Is. | | | Х | Х |
| Route 23 | Campbell River/ Quadra Is. | | | Х | Х |
| Route 24 | Quadra Is./ Cortes Is. | | | Х | Х |
| Route 25 | Port McNeill/ Alert Bay/ Sointula | | | Х | Х |
| Route 26 | Skidegate/ Alliford Bay | | | Х | Х |
| Route 28 | Port Hardy/Mid Coast/Bella Coola | Х | Х | | |
| Route 30 | Duke Point/ Tsawwassen | Х | Х | | |

^{*}Students travel for free on Inter Southern Gulf Island Trip

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SCHEDULE "C" Service Fee for Unregulated Routes

- 1. The Province will, subject to the terms of this Agreement, pay to BC Ferries Service Fee in relation to the Unregulated Routes in an amount up to \$7.0 million.
- 2. Invoicing and Payment of Service Fee
 - (a) BC Ferries will provide to the Province, on a quarterly basis in accordance with its fiscal year, an invoice indicating the actual expenses incurred by BC Ferries with respect to the Unregulated Routes.
 - (b) If any of the agreements made between BC Ferries and the independent operators include compensation for fuel costs on a variable basis, the quarterly invoice provided to the Province with respect to Unregulated Routes will itemize the costs relating to fuel, provided that if such costs are payable by BC Ferries on an annual basis, BC Ferries will on an annual basis itemize such costs in its year-end invoice to the Province.
 - (c) Payment is to be made to BC Ferries within 30 days of receipt of the invoice by deposit into a bank account designated by BC Ferries, in such amounts and in such manner as BC Ferries directs.

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