

Condensed Interim Consolidated Financial Statements of

**BRITISH COLUMBIA FERRY SERVICES INC.**

Three and six months ended September 30, 2023 and 2022

(Unaudited)

# BRITISH COLUMBIA FERRY SERVICES INC.

Condensed Interim Consolidated Statements of Financial Position (Unaudited)

(Expressed in thousands of Canadian dollars)

	Note	As at	
		September 30, 2023	March 31, 2023
<b>Assets</b>			
<b>Current assets</b>			
Cash and cash equivalents		114,217	87,122
Restricted short-term investments	7(b)	32,798	32,858
Other short-term investments		389,899	340,821
Trade and other receivables		34,370	24,411
Prepaid expenses		23,480	16,926
Inventories		48,838	45,182
Derivative assets	9	16,442	19,161
		<b>660,044</b>	566,481
<b>Non-current assets</b>			
Loan receivable		24,515	24,515
Property, plant and equipment	3	1,838,036	1,838,006
Intangible assets	4	53,682	62,824
		<b>1,916,233</b>	1,925,345
<b>Total assets</b>		<b>2,576,277</b>	2,491,826
<b>Liabilities</b>			
<b>Current liabilities</b>			
Accounts payable and accrued liabilities	5	155,767	166,305
Provisions		3,449	3,441
Lease liabilities	6	3,310	3,192
Contract liabilities		39,057	52,367
Long-term debt	6,7	10,974	10,944
Interest payable on long-term debt	6	21,375	21,311
Accrued employee future benefits		2,500	2,500
Other liabilities		1,576	1,576
Derivative liabilities	9	-	3
		<b>238,008</b>	261,639
<b>Non-current liabilities</b>			
Lease liabilities	6	35,444	35,892
Long-term debt	6,7	1,390,519	1,395,819
Accrued employee future benefits		16,785	16,964
Other liabilities		20,927	21,656
		<b>1,463,675</b>	1,470,331
<b>Total liabilities</b>		<b>1,701,683</b>	1,731,970
<b>Equity</b>			
Share capital		75,478	75,478
Contributed surplus		25,000	25,000
Retained earnings		700,231	582,896
<b>Total equity before reserves</b>		<b>800,709</b>	683,374
Reserves	10	73,885	76,482
<b>Total equity including reserves</b>		<b>874,594</b>	759,856
<b>Total liabilities and equity</b>		<b>2,576,277</b>	2,491,826
Commitments (Note 3)			

# BRITISH COLUMBIA FERRY SERVICES INC.

Condensed Interim Consolidated Statements of Profit or Loss and Other Comprehensive Income  
(Loss) (Unaudited)

(Expressed in thousands of Canadian dollars)

	Note	Three months ended September 30		Six months ended September 30	
		2023	2022	2023	2022
<b>Revenue</b>					
Vehicle and passenger fares		<b>244,969</b>	233,494	<b>434,741</b>	411,494
Net retail	11	<b>24,838</b>	22,237	<b>42,492</b>	38,010
Fuel surcharges	15	<b>9,530</b>	5,568	<b>17,076</b>	8,076
Other income		<b>20,958</b>	3,761	<b>24,462</b>	6,530
Revenue from customers		<b>300,295</b>	265,060	<b>518,771</b>	464,110
Safe Restart Funding		<b>3,177</b>	2,824	<b>5,562</b>	4,944
Ferry service fees		<b>69,102</b>	66,891	<b>126,255</b>	122,289
Federal-Provincial Subsidy Agreement		<b>8,910</b>	8,336	<b>17,819</b>	16,672
<b>Total revenue</b>		<b>381,484</b>	343,111	<b>668,407</b>	608,015
<b>Expenses</b>					
Operations	12	<b>184,427</b>	173,146	<b>358,028</b>	332,379
Maintenance		<b>26,349</b>	18,533	<b>54,329</b>	45,745
Administration		<b>12,782</b>	12,326	<b>25,093</b>	22,746
Depreciation and amortization		<b>46,004</b>	44,837	<b>92,712</b>	90,099
<b>Total operating expenses</b>		<b>269,562</b>	248,842	<b>530,162</b>	490,969
<b>Operating profit</b>		<b>111,922</b>	94,269	<b>138,245</b>	117,046
<b>Net finance and other expenses</b>					
Finance expenses	13	<b>17,084</b>	17,148	<b>34,033</b>	33,821
Finance income		<b>(7,207)</b>	(3,285)	<b>(13,279)</b>	(5,115)
Net finance expense		<b>9,877</b>	13,863	<b>20,754</b>	28,706
Net (gain) loss on disposal and impairment of property, plant and equipment and intangible assets		<b>(79)</b>	-	<b>156</b>	33
<b>Net finance and other expenses</b>		<b>9,798</b>	13,863	<b>20,910</b>	28,739
<b>NET EARNINGS</b>		<b>102,124</b>	80,406	<b>117,335</b>	88,307
<b>Other comprehensive income (loss)</b>					
Items that are or may be reclassified subsequently to net earnings:					
Hedge gains (losses) on fuel swaps		<b>14,162</b>	(5,825)	<b>10,611</b>	21,867
<b>Total comprehensive income</b>		<b>116,286</b>	74,581	<b>127,946</b>	110,174

# BRITISH COLUMBIA FERRY SERVICES INC.

Condensed Interim Consolidated Statements of Cash Flows (Unaudited)

(Expressed in thousands of Canadian dollars)

	<b>Six months ended September 30</b>	
	<b>2023</b>	<b>2022</b>
<b>Operating activities</b>		
Net earnings	<b>117,335</b>	88,307
Items not affecting cash:		
Net finance expense	<b>20,754</b>	28,706
Depreciation and amortization	<b>92,712</b>	90,099
Net loss on disposal and impairment of property, plant and equipment and intangible assets	<b>156</b>	33
Other non-cash changes to property, plant and equipment	<b>(2,162)</b>	(1,034)
Changes in:		
Accrued employee future benefits	<b>(179)</b>	(922)
Derivatives recognized in net earnings	<b>(5)</b>	(100)
Provisions	<b>8</b>	(847)
Accrued investment income	<b>142</b>	2,334
Total non-cash items	<b>111,426</b>	118,269
Movements in working capital:		
Trade and other receivables	<b>(9,959)</b>	(36,940)
Prepaid expenses	<b>(6,554)</b>	(10,221)
Inventories	<b>(3,656)</b>	(4,457)
Accounts payable and accrued liabilities	<b>(10,538)</b>	4,139
Contract liabilities	<b>(13,310)</b>	(9,764)
Change in non-cash working capital	<b>(44,017)</b>	(57,243)
Change in non-cash working capital attributable to investing activities	<b>15,959</b>	3,471
Change in non-cash operating working capital	<b>(28,058)</b>	(53,772)
Cash generated from operating activities before interest	<b>200,703</b>	152,804
Interest received	<b>13,128</b>	2,821
Interest paid	<b>(33,800)</b>	(33,888)
Cash generated from operating activities	<b>180,031</b>	121,737

# BRITISH COLUMBIA FERRY SERVICES INC.

Condensed Interim Consolidated Statements of Cash Flows (Unaudited)

(Expressed in thousands of Canadian dollars)

	<b>Six months ended September 30</b>	
	<b>2023</b>	2022
<b>Financing activities</b>		
Repayment of long-term debt	<b>(5,641)</b>	(5,641)
Repayment of lease liabilities	<b>(1,645)</b>	(1,503)
Cash used in financing activities	<b>(7,286)</b>	(7,144)
<b>Investing activities</b>		
Proceeds from disposal of property, plant and equipment	<b>90</b>	16
Purchase of property, plant and equipment and intangible assets	<b>(96,722)</b>	(50,185)
Changes in restricted short-term investments	<b>60</b>	60
Net purchase of other short-term investments	<b>(49,078)</b>	(51,042)
Cash used in investing activities	<b>(145,650)</b>	(101,151)
Net increase in cash and cash equivalents	<b>27,095</b>	13,442
Cash and cash equivalents, beginning of period	<b>87,122</b>	204,446
<b>Cash and cash equivalents, end of period</b>	<b>114,217</b>	217,888

# BRITISH COLUMBIA FERRY SERVICES INC.

Condensed Interim Consolidated Statements of Changes in Equity (Unaudited)

(Expressed in thousands of Canadian dollars)

	Share capital	Contributed surplus	Retained earnings	Total equity before reserves	Reserves (note 10)	Total equity including reserves
Balance as at April 1, 2022	75,478	25,000	590,776	691,254	81,060	772,314
Net earnings	-	-	88,307	88,307	-	88,307
Other comprehensive income	-	-	-	-	21,867	21,867
Realized hedge gains recognized in fuel swaps	-	-	-	-	(27,367)	(27,367)
Hedge losses on interest rate forward contract reclassified to net earnings	-	-	-	-	124	124
Balance as at September 30, 2022	75,478	25,000	679,083	779,561	75,684	855,245
Balance as at April 1, 2023	<b>75,478</b>	<b>25,000</b>	<b>582,896</b>	<b>683,374</b>	<b>76,482</b>	<b>759,856</b>
Net earnings	-	-	<b>117,335</b>	<b>117,335</b>	-	<b>117,335</b>
Other comprehensive income	-	-	-	-	<b>10,611</b>	<b>10,611</b>
Realized hedge gains recognized in fuel swaps	-	-	-	-	<b>(13,332)</b>	<b>(13,332)</b>
Hedge losses on interest rate forward contract reclassified to net earnings	-	-	-	-	<b>124</b>	<b>124</b>
<b>Balance as at September 30, 2023</b>	<b>75,478</b>	<b>25,000</b>	<b>700,231</b>	<b>800,709</b>	<b>73,885</b>	<b>874,594</b>

# BRITISH COLUMBIA FERRY SERVICES INC.

Notes to the Condensed Interim Consolidated Financial Statements (Unaudited)  
Three and six months ended September 30, 2023 and 2022  
(Tabular amounts expressed in thousands of Canadian dollars)

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British Columbia Ferry Services Inc. (the "Company") was incorporated under the Company Act (British Columbia) by way of conversion on April 2, 2003, and now validly exists under the Business Corporations Act (British Columbia). The Company's primary business activity is the provision of coastal ferry services in British Columbia.

The Company is subject to the Coastal Ferry Act (the "Act") as amended, which originally came into force on April 1, 2003. Its common share is held by the B.C. Ferry Authority (the "Authority"), a corporation without share capital, and it is regulated by the British Columbia Ferries Commissioner (the "Commissioner") to ensure that rates are fair and reasonable and to monitor service levels.

Historically, the Company's business is seasonal in nature, with the highest activity in the summer (second quarter) and the lowest activity in the winter (fourth quarter), due to the high number of leisure travellers and their preference for travel during the summer months.

## 1. Accounting policies:

### (a) Reporting entity:

British Columbia Ferry Services Inc. is domiciled in Canada. The address of the Company's registered office is Suite 500, 1321 Blanshard Street, Victoria, BC, Canada. These condensed interim consolidated financial statements, as at and for the three and six months ended September 30, 2023 and 2022, comprise the Company and its subsidiary, Pacific Marine Leasing Inc. (together referred to as the "Group"). The Group's subsidiary, BCF Captive Insurance Company Ltd. was voluntarily dissolved on October 1, 2022.

### (b) Basis of preparation:

These condensed interim consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") and its interpretations, as issued by the International Accounting Standards Board, and comply with International Accounting Standard 34, *Interim Financial Reporting*. These condensed interim consolidated financial statements do not include all disclosures normally provided in the annual financial statements and should be read in conjunction with the Group's last annual consolidated financial statements as at and for the year ended March 31, 2023, as they follow the same accounting policies.

These condensed interim consolidated financial statements have been prepared using the historical cost method, except for items that IFRS permits to be measured at fair value - owned land, head office land under lease and certain financial assets and liabilities, including derivatives.

# BRITISH COLUMBIA FERRY SERVICES INC.

Notes to the Condensed Interim Consolidated Financial Statements (Unaudited)  
Three and six months ended September 30, 2023 and 2022  
(Tabular amounts expressed in thousands of Canadian dollars)

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## **1. Accounting policies (continued):**

### (b) Basis of preparation (continued):

These condensed interim consolidated financial statements are presented in Canadian dollars ("CAD") which is the Group's functional currency. All tabular financial data is presented in CAD and rounded to the nearest thousand, unless otherwise stated.

These condensed interim consolidated financial statements were approved by the Board of Directors on November 23, 2023.

## **2. Adoption of new and amended standards:**

During the three and six months ended September 30, 2023, the Group did not adopt any new or amended standards in preparing these condensed interim consolidated financial statements.



# BRITISH COLUMBIA FERRY SERVICES INC.

Notes to the Condensed Interim Consolidated Financial Statements (Unaudited)

Three and six months ended September 30, 2023 and 2022

(Tabular amounts expressed in thousands of Canadian dollars)

## 3. Property, plant and equipment:

	Vessels	Berths, buildings and equipment	Right-of-use assets – Berths, buildings and equipment	Right-of-use assets - Land	Land	Construction in progress	Total
<b>Cost:</b>							
Balance as at April 1, 2023	2,090,243	743,975	180,690	46,064	73,892	68,068	3,202,932
Additions	(729) <sup>1</sup>	-	-	1,341	-	79,667	80,279
Reclassification to: assets held for sale	(5,335)	-	-	-	-	-	(5,335)
Disposals and impairments	(19,235)	(2,978)	(59)	(38)	-	(32)	(22,342)
Transfers from construction in progress	39,459	21,558	-	-	-	(61,017)	-
<b>Balance as at September 30, 2023</b>	<b>2,104,403</b>	<b>762,555</b>	<b>180,631</b>	<b>47,367</b>	<b>73,892</b>	<b>86,686</b>	<b>3,255,534</b>
<b>Accumulated depreciation:</b>							
Balance as at April 1, 2023	932,274	336,356	93,441	2,855	-	-	1,364,926
Reclassification to: assets held for sale	(5,335)	-	-	-	-	-	(5,335)
Depreciation	58,335	18,380	3,152	338	-	-	80,205
Disposals and impairments	(19,235)	(2,966)	(59)	(38)	-	-	(22,298)
<b>Balance as at September 30, 2023</b>	<b>966,039</b>	<b>351,770</b>	<b>96,534</b>	<b>3,155</b>	<b>-</b>	<b>-</b>	<b>1,417,498</b>
<b>Net carrying value:</b>							
As at April 1, 2023	1,157,969	407,619	87,249	43,209	73,892	68,068	1,838,006
<b>As at September 30, 2023</b>	<b>1,138,364</b>	<b>410,785</b>	<b>84,097</b>	<b>44,212</b>	<b>73,892</b>	<b>86,686</b>	<b>1,838,036</b>

<sup>1</sup> Reclassifications from Other liabilities.

# BRITISH COLUMBIA FERRY SERVICES INC.

Notes to the Condensed Interim Consolidated Financial Statements (Unaudited)

Three and six months ended September 30, 2023 and 2022

(Tabular amounts expressed in thousands of Canadian dollars)

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### 3. Property, plant and equipment (continued):

During the six months ended September 30, 2023, financing costs capitalized during construction of qualifying assets amounted to \$0.3 million (September 30, 2022: \$0.6 million) with an average capitalization rate of 3.45% (September 30, 2022: 4.51%).

As at September 30, 2023, contractual commitments for assets to be constructed totalled \$177.8 million (March 31, 2023: \$67.9 million). The majority of these contractual commitments relate to the redevelopment of the Fleet Maintenance Unit site.

During the six months ended September 30, 2023, the Group recognized property, plant and equipment asset impairments of less than \$0.1 million (September 30, 2022: less than \$0.1 million).

FortisBC Energy Inc. has provided the Group with funding as part of the Natural Gas for Transportation incentive funding. The contributions are dependent upon the purchase of liquefied natural gas ("LNG"). During the six months ended September 30, 2023, the Group recognized \$0.7 million (September 30, 2022: \$0.7 million) reclassified from Other liabilities as a reduction of the cost of property, plant and equipment.

During the six months ended September 30, 2023, the Group received \$0.5 million (September 30, 2022: \$0.5 million) of rental income earned from buildings held for leasing purposes. These buildings have a cost and accumulated depreciation of \$11.9 million and \$5.6 million, respectively, as at September 30, 2023 (March 31, 2023: cost of \$11.9 million and accumulated depreciation of \$5.3 million).

The *Mayne Queen* (decommissioned during the three months ended September 30, 2023), *Powell River Queen* (decommissioned during the year ended March 31, 2023), *Bowen Queen* (decommissioned during the year ended March 31, 2022) and *Queen of Burnaby* (decommissioned during the year ended March 31, 2018) are classified as held for sale and have no carrying value.

# BRITISH COLUMBIA FERRY SERVICES INC.

Notes to the Condensed Interim Consolidated Financial Statements (Unaudited)

Three and six months ended September 30, 2023 and 2022

(Tabular amounts expressed in thousands of Canadian dollars)

## 4. Intangible assets:

	Acquired software, licenses and rights	Internally developed software and website	Assets under development	Total
<b>Cost:</b>				
Balance as at April 1, 2023	162,042	49,042	3,522	214,606
Additions	-	-	3,568	3,568
Disposals and impairment	-	-	(203)	(203)
Transfers from assets under development	1,009	1	(1,010)	-
<b>Balance as at September 30, 2023</b>	<b>163,051</b>	<b>49,043</b>	<b>5,877</b>	<b>217,971</b>
<b>Accumulated amortization:</b>				
Balance as at April 1, 2023	121,963	29,819	-	151,782
Amortization	8,728	3,779	-	12,507
<b>Balance as at September 30, 2023</b>	<b>130,691</b>	<b>33,598</b>	<b>-</b>	<b>164,289</b>
<b>Net carrying value:</b>				
As at April 1, 2023	40,079	19,223	3,522	62,824
<b>As at September 30, 2023</b>	<b>32,360</b>	<b>15,445</b>	<b>5,877</b>	<b>53,682</b>

During the six months ended September 30, 2023, additions of intangible assets under development totalled \$3.6 million (September 30, 2022: \$3.4 million) of which \$2.3 million (September 30, 2022: \$1.9 million) were acquired and \$1.3 million (September 30, 2022: \$1.5 million) were internally developed.

During the six months ended September 30, 2023, the Group recognized intangible impairments of \$0.2 million (September 30, 2022: \$nil).

# BRITISH COLUMBIA FERRY SERVICES INC.

Notes to the Condensed Interim Consolidated Financial Statements (Unaudited)

Three and six months ended September 30, 2023 and 2022

(Tabular amounts expressed in thousands of Canadian dollars)

## 5. Accounts payable and accrued liabilities:

	As at	
	September 30, 2023	March 31, 2023
Trade payable and accrued liabilities	60,821	74,094
Wages payable	94,946	92,211
<b>Total</b>	<b>155,767</b>	166,305

Wages payable consists of contractual liabilities to employees for deferred or accrued compensation. Liabilities for deferred compensation amounts are generally settled through either payment or provision of paid time off.

## 6. Liabilities arising from financing activities:

Continuity of liabilities arising from financing activities:

	Long-term debt	Lease liabilities <sup>1</sup>	Interest payable on long-term debt
Balance as at April 1, 2023	1,406,763	39,084	21,311
Net additions	-	1,315	32,897
Payments	(5,641)	(1,645)	(32,833)
Amortization of debt issue costs	371	-	-
<b>Balance as at September 30, 2023</b>	<b>1,401,493</b>	<b>38,754</b>	<b>21,375</b>
Current	10,974	3,310	21,375
Non-current	1,390,519	35,444	-
<b>Balance as at September 30, 2023</b>	<b>1,401,493</b>	<b>38,754</b>	<b>21,375</b>

<sup>1</sup> Interest expense related to lease liabilities is presented in net finance expense (Note 13).

# BRITISH COLUMBIA FERRY SERVICES INC.

Notes to the Condensed Interim Consolidated Financial Statements (Unaudited)

Three and six months ended September 30, 2023 and 2022

(Tabular amounts expressed in thousands of Canadian dollars)

## 7. Long-term debt:

	As at	
	September 30, 2023	March 31, 2023
6.25% Senior Secured Bonds, Series 04-4, due October 2034 (effective interest rate of 6.41%)	250,000	250,000
5.02% Senior Secured Bonds, Series 07-1, due March 2037 (effective interest rate of 5.06%)	250,000	250,000
5.58% Senior Secured Bonds, Series 08-1, due January 2038 (effective interest rate of 5.62%)	200,000	200,000
4.70% Senior Secured Bonds, Series 13-1, due October 2043 (effective interest rate of 4.75%)	200,000	200,000
4.29% Senior Secured Bonds, Series 14-1, due April 2044 (effective interest rate of 4.45%)	200,000	200,000
2.79% Senior Secured Bonds, Series 19-1, due October 2049 (effective interest rate of 2.83%)	250,000	250,000
2.09% Loan, maturing October 2028 (effective interest rate of 2.70%)	19,616	21,485
2.09% Loan, maturing January 2029 (effective interest rate of 2.68%)	20,736	22,622
2.09% Loan, maturing January 2029 (effective interest rate of 2.70%)	20,736	22,622
	<b>1,411,088</b>	1,416,729
Less: Unamortized deferred financing costs and bond discounts	<b>(9,595)</b>	(9,966)
<b>Total</b>	<b>1,401,493</b>	1,406,763
Current	10,974	10,944
Non-current	1,390,519	1,395,819
<b>Total</b>	<b>1,401,493</b>	1,406,763

# BRITISH COLUMBIA FERRY SERVICES INC.

Notes to the Condensed Interim Consolidated Financial Statements (Unaudited)

Three and six months ended September 30, 2023 and 2022

(Tabular amounts expressed in thousands of Canadian dollars)

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## 7. Long-term debt (continued):

The Group has six outstanding series of obligation bonds and a credit facility agreement secured by pledged bonds. In addition, the Group has three 2.09% loans outstanding with KfW IPEX-Bank GmbH, a German export credit bank.

### (a) Credit facility:

The Group has a credit facility with a syndicate of Canadian banks, secured by pledged bonds (the "Credit Facility"). The Credit Facility was amended and restated on April 19, 2022, to, among other things, reduce the amount of the revolving facility from \$155.0 million to \$105.0 million and set a maturity date of April 2026. On March 14, 2023, the Credit Facility was extended to April 20, 2027. There were no draws on this Credit Facility as at September 30, 2023 and March 31, 2023, and no interest was expensed during the six months ended September 30, 2023 (September 30, 2022: \$nil). Letters of credit outstanding against this Credit Facility as at September 30, 2023 totalled \$0.6 million (March 31, 2023: \$0.5 million).

### (b) Debt service reserves:

Long-term debt agreements require the Group to maintain debt service reserves equal to a minimum of six months of interest payments, to be increased under certain conditions.

As at September 30, 2023, debt service reserves of \$32.8 million (March 31, 2023: \$32.9 million) were held in short-term investments and have been classified as restricted short-term investments on the statement of financial position.

### (c) Debt service coverage:

Under the Master Trust Indenture, an agreement which secures and governs the Group's borrowings, the Group is subject to indebtedness tests that prohibit additional borrowing if the Group's leverage ratio exceeds 85% or if the debt service coverage ratio (earnings before interest, taxes, depreciation, amortization and rent or EBITDAR divided by debt service cost) is less than 1.5.

As at September 30, 2023, the debt service coverage ratio was 3.44.

The Group was in compliance with all of its covenants at September 30, 2023 and at March 31, 2023.

# BRITISH COLUMBIA FERRY SERVICES INC.

Notes to the Condensed Interim Consolidated Financial Statements (Unaudited)

Three and six months ended September 30, 2023 and 2022

(Tabular amounts expressed in thousands of Canadian dollars)

## 8. Financial instruments:

The carrying values of the Group's financial instruments approximate fair value as at September 30, 2023 and March 31, 2023 for all financial instruments except for long-term debt.

	As at September 30, 2023		As at March 31, 2023	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Long-term debt, including current portion <sup>1</sup>	<b>1,401,493</b>	<b>1,319,871</b>	1,406,763	1,416,887

<sup>1</sup> Classified in Level 2 as the significant measurement inputs used in the valuation models are indirectly observable in active markets (derived from prices).

Carrying value is measured at amortized cost using the effective interest rate method. Fair value is calculated by discounting the future cash flows of each debt issue at the estimated yield to maturity for the same or similar issues at the date of the statements of financial position, or by using available quoted market prices.

The following items shown in the condensed interim consolidated statements of financial position as at September 30, 2023 and March 31, 2023 are carried at fair value on a recurring basis using Level 1 or 2 inputs. There were no financial assets and liabilities at September 30, 2023, or at March 31, 2023, valued using Level 3 inputs.

	As at September 30, 2023		As at March 31, 2023	
	Level 1	Level 2	Level 1	Level 2
Asset (liability):				
Cash <sup>1</sup>	<b>114,210</b>	-	87,115	-
Cash equivalents <sup>1</sup>	<b>7</b>	-	7	-
Derivative assets <sup>2</sup>	-	<b>16,442</b>	-	19,161
Derivative liabilities <sup>2</sup>	-	-	-	(3)
	<b>114,217</b>	<b>16,442</b>	87,122	19,158

<sup>1</sup> Classified in Level 1 as the measurement inputs are derived from observable, unadjusted quoted prices in active markets for identical assets.

<sup>2</sup> Classified in Level 2 as the significant measurement inputs used in the valuation models are indirectly observable in active markets (derived from prices).

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates cannot be determined with precision as they are subjective in nature and involve uncertainties and matters of judgment. Where market prices are not available, fair values are estimated using discounted cash flow analysis. No amounts have been reclassified between levels during the six months ended September 30, 2023.

During the six months ended September 30, 2023, gains or losses related to Level 2 derivatives designated as hedges have been recorded in other comprehensive income (loss) ("OCI").

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## **8. Financial instruments (continued):**

The Group may use derivative instruments to hedge its exposure to fluctuations in fuel prices, interest rates and foreign currency exchange rates. The fair value of commodity derivatives reflects only the value of the commodity derivatives and not the offsetting change in value of the underlying future purchase of fuel. These fair values reflect the estimated amounts that the Group would receive or pay should the derivative contracts be terminated at the period end dates.

## **9. Financial risk management:**

Fuel price risk:

The Group is exposed to risks associated with changes in the market price of marine diesel fuel and LNG. In order to reduce price volatility and add a fixed component to the inherent floating nature of fuel prices, the Group may manage its exposure by entering into hedging instruments with certain financial intermediaries. Fuel price hedging instruments are used to reduce fuel price risk and to minimize fuel surcharges, not for generating trading profits. Gains and losses resulting from fuel forward contracts are recognized as a component of fuel costs. The Group's Financial Risk Management Policy limits hedging for marine diesel fuel and LNG so that at any time the monthly hedges shall not exceed: a maximum of 95% of anticipated monthly fuel consumption for the immediately following 12 month period; 90% of anticipated monthly fuel consumption for the 12 month period thereafter; 85% of anticipated monthly fuel consumption for the period thereafter to the end of the 36<sup>th</sup> month; and up to 70% of anticipated monthly fuel consumption for the period between the end of the 36<sup>th</sup> month and the end of the sixth performance term. Performance term five commenced April 1, 2020 and will end on March 31, 2024. Performance term six will commence April 1, 2024 and will end on March 31, 2028.

The Group is also allowed by regulatory order to use deferred fuel cost accounts to mitigate the impact of changes in fuel price on its regulatory (non-IFRS) earnings (Note 15).

The Group hedges using CAD denominated ultra-low sulfur diesel ("ULSD") fuel swaps to reduce its exposure to changes in ULSD and foreign exchange risk components associated with forecast diesel fuel purchases. During the six months ended September 30, 2023, the Group did not enter into any ULSD fuel swap contracts (September 30 2022: \$nil). The notional amount of all fuel swap contracts outstanding as at September 30, 2023 was \$20.4 million (March 31, 2023: \$41.3 million). Hedge accounting was applied to these contracts. No LNG swap contracts were entered into during the six months ended September 30, 2023 and no LNG swap contracts were outstanding as at September 30, 2023.

An economic relationship exists between the hedged item and the hedging instrument as the value of the hedging instrument and the value of the hedged item move in the opposite direction as a result of the change in the hedged risk. A change in the credit risk of the hedging instrument or the hedged item does not dominate the value changes that result from the economic relationship.



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## 9. Financial risk management (continued):

Fuel price risk (continued):

During the six months ended September 30, 2023, open fuel swap contracts had unrealized hedging gains of \$10.6 million (September 30, 2022: unrealized hedging gains of \$21.9 million) recognized in OCI. In addition, for closed fuel swap contracts net realized hedging gains of \$13.3 million were reclassified from reserves and included in the Group's fuel expense during the six months ended September 30, 2023 (September 30, 2022: net realized hedging gains of \$27.4 million).

Cash flow hedges:

	Fiscal 2024	Total
Fuel contracts (litres in thousands)	32,950	32,950
Contract price range (\$/litre)	\$0.5900-\$0.6490	

The impact of hedging instruments designated in hedging relationships as of September 30, 2023 on the condensed interim consolidated statements of financial position and the condensed interim consolidated statements of profit or loss and other comprehensive income (loss) was as follows:

	Notional amount	Carrying amount	Line item in the statement of financial position	Change in fair value used for measuring ineffectiveness for the period
Fuel swap contracts	20,354	16,440	Current derivative assets	16,440
Foreign exchange forward contracts	213	2	Current derivative assets	2

The impact of hedged items designated in hedging relationships as of September 30, 2023 on the condensed interim consolidated statements of financial position and the condensed interim consolidated statements of profit or loss and other comprehensive income (loss) was as follows:

	Change in value used for measuring ineffectiveness	Cash flow hedge reserve
Fuel swap contracts	16,460	16,440

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## 9. Financial risk management (continued):

Fuel price risk (continued):

Cash flow hedge reserve (Note 10):

	Three months ended September 30		Six months ended September 30	
	2023	2022	2023	2022
Hedging gains (losses) recognized in cash flow hedge reserve:				
Fuel swap contracts	<b>14,162</b>	(5,825)	<b>10,611</b>	21,867
Hedging gains reclassified from cash flow hedge reserve:				
Fuel swap contracts – Gains recognized in net earnings	<b>(10,285)</b>	(14,143)	<b>(13,332)</b>	(27,367)
Interest rate forward contracts – Amortization of hedge losses	<b>62</b>	62	<b>124</b>	124
<b>Net change in cash flow hedge reserve</b>	<b>3,939</b>	(19,906)	<b>(2,597)</b>	(5,376)

## 10. Continuity of other comprehensive income (loss) reserves:

	Note	Land revaluation reserves	Employee future benefit revaluation reserves	Fuel swap reserves	Interest rate forward contract reserves	Total
Balance as at April 1, 2023		69,356	(6,811)	19,161	(5,224)	76,482
Derivatives designated as cash flow hedge reserves:	9					
Net change in fair value		-	-	<b>10,611</b>	-	<b>10,611</b>
Realized gains		-	-	<b>(13,332)</b>	-	<b>(13,332)</b>
Amortization of losses		-	-	-	<b>124</b>	<b>124</b>
<b>Balance as at September 30, 2023</b>		<b>69,356</b>	<b>(6,811)</b>	<b>16,440</b>	<b>(5,100)</b>	<b>73,885</b>

## 11. Net retail:

	Three months ended September 30		Six months ended September 30	
	2023	2022	2023	2022
Retail revenue	<b>39,624</b>	35,461	<b>68,559</b>	60,804
Cost of goods sold	<b>(14,786)</b>	(13,224)	<b>(26,067)</b>	(22,794)
<b>Net retail</b>	<b>24,838</b>	22,237	<b>42,492</b>	38,010

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## 12. Operating expenses:

	Three months ended		Six months ended	
	September 30		September 30	
	2023	2022	2023	2022
Salaries, wages and benefits	<b>128,980</b>	116,283	<b>256,964</b>	229,464
Fuel	<b>44,633</b>	47,473	<b>81,876</b>	86,414
Materials, supplies and contracted services	<b>30,153</b>	20,856	<b>56,331</b>	46,659
Other operating expenses	<b>19,792</b>	19,393	<b>42,279</b>	38,333
Depreciation and amortization	<b>46,004</b>	44,837	<b>92,712</b>	90,099
<b>Total operating expenses</b>	<b>269,562</b>	248,842	<b>530,162</b>	490,969

## 13. Net finance expense:

	Three months ended		Six months ended	
	September 30		September 30	
	2023	2022	2023	2022
Finance expenses:				
Long-term debt	<b>16,528</b>	16,559	<b>32,897</b>	32,963
Short-term debt	<b>40</b>	33	<b>87</b>	102
Lease liabilities	<b>448</b>	400	<b>890</b>	807
Amortization of deferred financing costs and bond discounts	<b>247</b>	256	<b>494</b>	512
Interest capitalized in the cost of qualifying assets	<b>(179)</b>	(100)	<b>(335)</b>	(563)
Total finance expenses	<b>17,084</b>	17,148	<b>34,033</b>	33,821
Finance income	<b>(7,207)</b>	(3,285)	<b>(13,279)</b>	(5,115)
<b>Net finance expense</b>	<b>9,877</b>	13,863	<b>20,754</b>	28,706

## 14. Related party transactions:

In accordance with the Act, the Group is responsible for paying any expenses that are incurred by the Authority, without charge. During the six months ended September 30, 2023, the Group paid \$0.5 million (September 30, 2022: \$0.3 million) of such expenses.

The Province owns the Group's 75,477 non-voting preferred shares, but has no voting interest in either the Group or the Authority.

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## 15. Economic effect of rate regulation:

The Group is regulated by the Commissioner to ensure, among other things, that tariffs are fair and reasonable. Under the terms of the Act, the tariffs the Group charges its customers are subject to price caps. The Commissioner may, in extraordinary situations, allow increases in price caps over the set levels.

Under IFRS, the Group is not permitted to recognize its regulatory assets and regulatory liabilities in its consolidated statements of financial position.

Regulatory assets generally represent incurred costs that have been deferred for purposes of rate regulation because they are probable of future recovery in tariffs or fuel surcharges. Regulatory liabilities represent obligations to customers which will be settled through future tariff reductions, fuel rebates or investing in approved carbon reduction initiatives. Management continually assesses whether the Group's regulatory assets are probable of future recovery by considering such factors as applicable regulatory changes. Management believes that the regulatory assets at September 30, 2023, are probable of future recovery through fuel surcharges.

### (a) Deferred fuel costs:

As prescribed by regulatory order, the Group defers differences between actual fuel costs and approved fuel costs, which were used to develop the regulated price caps.

Also prescribed by regulatory order, the Group collects fuel surcharges or provides fuel rebates from time to time, which are applied against deferred fuel cost account balances.

During the six months ended September 30, 2023, the amount receivable from the Province in relation to fuel cost differences was \$0.9 million (September 30, 2022: \$1.5 million).

### (b) Tariffs in excess of price cap:

The Act contains provisions which ensure that if tariffs charged by the Group exceed established price caps for four consecutive quarters, the excess amounts collected will be returned to customers through future tariff reductions.

At June 30, 2022, tariffs charged to customers exceeded established price caps by \$6.3 million. On July 25, 2022, the Commissioner approved a transfer of the June 30, 2022 balance of tariffs in excess of price caps to reduce the deferred fuel costs account balance.

At September 30, 2023 and March 31, 2023, tariffs charged to customers were below established price caps.

### (c) Fare Increase Relief:

On May 3, 2021, the Commissioner approved the Group's request to recognize the portion of the Safe Restart Funding earmarked for Fare Increase Relief as regulated revenue for the purposes of price cap reporting during PT5, and to allocate the funding using a drawdown approach. Under the funding drawdown approach, actual regulated revenue would be increased each quarter by the lesser of 2.3% or the remaining balance of the Fare Increase Relief.

The Group defers differences between the revenue recognized under IFRS and approved regulated revenue. As at September 30, 2023, the deferred amount was \$3.4 million (March 31, 2023: \$9.0 million).

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## 15. Economic effect of rate regulation (continued):

### (d) Carbon Reduction Investment Account:

On April 21, 2022, the Commissioner approved the creation of a Carbon Reduction Investment Account ("CRIA") for a five-year term, subject to application for extension/modification after end of the term. The CRIA is funded through the sale of carbon credits, earned through activities such as its purchase of natural gas and use of LNG, to partially fund further infrastructure investments identified in its Clean Futures Plan and progress greenhouse gases ("GHG") emission projects. The Group may apply for the discontinuation of CRIA at any time or the Commissioner can terminate if deemed not necessary for funding further capital investments in cleaner technologies that lead to a reduction in GHG emissions or no longer deemed to be in the public interest. If terminated with positive balance, the funds must be returned to the ferry users through fuel deferral account. The use of the funds is subject to the Commissioner's approval.

As prescribed by regulatory order, the Group defers the net revenue from the sale of carbon credits and allocates the funding to the CRIA. As at September 30, 2023, the deferred amount was \$26.0 million (March 31, 2023: \$9.6 million).

### (e) Effect of rate regulation:

If the Group was permitted under IFRS to recognize the effects of rate regulation, the regulatory assets as at September 30, 2023 would have been \$7.9 million (March 31, 2023: \$20.3 million), and the regulatory liabilities would have been \$26.0 million (March 31, 2023: \$9.6 million) on the interim consolidated statements of financial position as detailed below:

<b>Regulatory accounts</b>	<b>September 30, 2023</b>	March 31, 2023
Net Balance as at April 1	<b>10,777</b>	11,612
Changes in:		
Deferred fuel cost	<b>(6,875)</b>	6,536
Deferred fare increase relief	<b>(5,562)</b>	2,194
Deferred carbon reduction investment account	<b>(16,397)</b>	(9,565)
<b>Net Balance</b>	<b>(18,057)</b>	10,777
Regulatory assets	<b>7,905</b>	20,342
Regulatory liabilities	<b>25,962</b>	9,565
<b>Net Balance</b>	<b>(18,057)</b>	10,777

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## 15. Economic effect of rate regulation (continued):

If the Group were permitted under IFRS to recognize the effect of rate regulation, net earnings for the three months ended September 30, 2023 would have decreased by \$24.0 million (September 30, 2022: increased by \$6.0 million), and during the six months ended September 30, 2023 would have decreased by \$28.8 million (September 30, 2022: increased by \$6.5 million) as detailed below:

	Three months ended September 30		Six months ended September 30	
	2023	2022	2023	2022
<b>Effect of rate regulation on net earnings</b>				
Fuel costs over set price	<b>5,562</b>	9,738	<b>11,129</b>	17,484
Fuel surcharges	<b>(9,530)</b>	(5,568)	<b>(17,076)</b>	(8,076)
Fuel price risk recoveries receivable from the Province	<b>(480)</b>	(953)	<b>(928)</b>	(1,533)
Tariffs in excess of price cap	-	-	-	(6,309)
Deferred fare increase relief	<b>(3,177)</b>	2,780	<b>(5,562)</b>	4,966
Deferred carbon reduction investment account	<b>(16,397)</b>	-	<b>(16,397)</b>	-
<b>Total (decrease) increase in net earnings</b>	<b>(24,022)</b>	5,997	<b>(28,834)</b>	6,532