



May 25, 2018

Mark Collins, President and CEO  
British Columbia Ferry Services Inc.  
The Atrium  
1321 Blanshard Street, Suite 500  
Victoria BC V8W 0B7

Reference: 276893

Dear Mr. Collins:

Re: Fuel Rebates

Thank you for your letter of May 23, 2018. I appreciate that BC Ferries has agreed to Minister Claire Trevena's request to delay your announcement of the removal of the fuel rebates.

I recognize that during discussions on the fare relief initiatives, BC Ferries shared information with ministry staff on the status of the fuel deferral accounts. The need to address the fuel deferral accounts has always been clearly understood by the ministry. What was unexpected, as indicated in Minister Trevena's letter to BC Ferries' Board Chair, was the company's intention to make a public announcement after this past weekend that the rebate would be eliminated. The insufficient advance notice to government presented challenges for our organizations to engage in meaningful discussions, including the potential opportunity for government to consider additional funding to BC Ferries to avoid ferry travellers having to pay higher costs.

I am committed to, and I hope you are as well, using this situation to improve and strengthen the communications between our organizations to prevent this type of misunderstanding in future. To that end, I understand that Deborah Bowman, Assistant Deputy Minister, Transportation Policy and Programs in the ministry, and Mark Wilson, Vice President Strategy and Community Engagement, are already engaged in discussions to address the fuel rebate issue. Similar to the constructive discussions we had on reaching agreement on government's ferry fare relief commitments, I would hope we can successfully reach an agreement as quickly as possible with respect to the fuel rebates.

Sincerely,

s. 22

Grant Main  
Deputy Minister

.../2

Ministry of Transportation  
and Infrastructure

Office of the  
Deputy Minister

Mailing Address  
PO Box 9850 Stn Prov Govt  
Victoria BC V8W 9T5  
Telephone: 250 387-3280  
Fax: 250 387-6431

Location  
5B 940 Blanshard Street  
Victoria BC V8W 3E6  
www.gov.bc.ca/tran

- 2 -

Copy to: Donald Hayes, Chair  
Board of Directors  
British Columbia Ferry Services Inc.

Yuri Fulmer, Chair  
Board of Directors  
B.C. Ferry Authority

**Brown, Sheila**

---

**From:** Creighton, Kathleen  
**Sent:** May 23, 2018 2:09 PM  
**To:** Lewthwaite, Jennifer TRAN:EX  
**Cc:** Collins, Mark; Lukaitis, Cynthia  
**Subject:** RE: Letter attached re Fuel Rebates

Thanks for the confirmation Jen!

Kathleen Creighton  
Executive Assistant to the President & Chief Executive Officer  
**British Columbia Ferry Services Inc.**  
ss. 15, 19, 22 F: 250-381-7238  
[Kathleen.Creighton@bcferries.com](mailto:Kathleen.Creighton@bcferries.com)

**From:** Lewthwaite, Jennifer TRAN:EX [<mailto:Jennifer.Lewthwaite@gov.bc.ca>]  
**Sent:** Wednesday, May 23, 2018 2:08 PM  
**To:** Creighton, Kathleen <[Kathleen.Creighton@bcferries.com](mailto:Kathleen.Creighton@bcferries.com)>  
**Subject:** RE: Letter attached re Fuel Rebates

Hi Kathleen,

As per my phone message, I am confirming receipt of Mark's letter to Grant.

Thank you for cc'ing me ☺

Regards,

Jen Lewthwaite  
Director of Executive Operations  
Ministry of Transportation & Infrastructure  
5B-940 Blanshard Street  
Victoria, BC V8W 9T5

PH: 250-387-3077  
Cell: 250-882-7527

---

**From:** Collins, Mark [<mailto:Mark.Collins@bcferries.com>]  
**Sent:** Wednesday, May 23, 2018 11:50 AM  
**To:** Main, Grant TRAN:EX  
**Cc:** Lewthwaite, Jennifer TRAN:EX  
**Subject:** Letter attached re Fuel Rebates

Grant,

Please see attached our letter regarding Fuel Rebates.

Sincerely,  
Mark

Mark F. Collins  
President & Chief Executive Officer  
**British Columbia Ferry Services Inc.**  
Suite 500 – 1321 Blanshard Street  
ss. 15, 19, 22  
[Mark.Collins@bcferries.com](mailto:Mark.Collins@bcferries.com)  
**bcferries.com | Facebook | Twitter**

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| | |

| | |



PRESIDENT & CHIEF EXECUTIVE OFFICER

British Columbia Ferry Services Inc.  
Suite 500 - 1321 Blanshard Street  
Victoria, BC V8W 0B7

Tel (250) 978-1360  
Fax (250) 978-1362

[www.bcferries.com](http://www.bcferries.com)

May 23, 2018

Mr. Grant Main, Deputy Minister  
Ministry of Transportation and Infrastructure  
PO Box 9850, Stn Prov Govt,  
Victoria, BC V8W 9T5

Dear Mr. Main:

We thank the Ministry for a copy of the letter of May 21, 2018 from Minister Claire Trevena to Donald Hayes, Chair of the Board of Directors of BC Ferries, indicating the Province may be prepared to financially offset the fuel rebates now in place.

Keeping ferry travel affordable is an important goal to BC Ferries, and one I know we share with government. We have demonstrated this commitment through a \$39 million contribution over the next two years towards fare freezes and reductions. We also contributed \$15.7 million to eliminate the March 31, 2018 balance in the fuel deferral account.

In addition, BC Ferries independently held the cost of most ferry travel flat for the previous two fiscal years, a contribution of approximately \$20 million. We believe our total contribution of nearly \$75 million over performance term four demonstrates BC Ferries' commitment to keeping coastal transportation affordable for British Columbians.

In the discussions on the fare initiatives we have had with government over the past six months, and when confirming our contributions earlier this year, we advised Ministry staff that BC Ferries is not in a position to continue to absorb the high cost of fuel. We informed Ministry officials that as of April 1, 2018 and going forward, the fuel deferral account mechanism, which has been in place since 2004, would operate in the manner established by the British Columbia Ferries Commissioner. Over the past six months, we advised your staff on a number of occasions that the removal of the rebates could be required as early as June 2018.

We were pleased to learn in the Minister's letter of the Province's interest in transferring fuel cost risk from ferry users to British Columbian taxpayers. Given this new information, we are pleased to accede to the Minister's earlier request for a two-week delay, as of today, prior to giving public notice of the removal of the rebates. We look forward to receiving government's proposal within this time frame.

.../2

As always, we look forward to working with you and your staff in the days ahead.

s. 22



Mark Collins  
President & CEO

cc: Donald Hayes, Chair  
Board of Directors  
British Columbia Ferry Services Inc.

Yuri Fulmer, Chair  
Board of Directors  
B.C. Ferry Authority



May 21, 2018

Donald Hayes, Chair  
Board of Directors  
British Columbia Ferry Services Inc.  
500 - 1321 Blanshard St  
Victoria, BC V8W 0B7

Reference: 276834

Dear Mr. Hayes,

I appreciated our conversations Friday and Sunday, while you were on holiday.

As you know, our government has committed to making life more affordable for the people in our province, including by ensuring people along the coast can travel affordably. The ministry worked very closely with BC Ferries for several months to negotiate an agreement that enabled government's ferry fare relief commitments, which went into effect on April 1, 2018. This included freezing fares on the three Major routes, reducing the fares on all other routes by 15 percent and reinstating the 100% discount on seniors' passenger fares on travel Monday through Thursday. To achieve these reductions, government increased the subsidy to BC Ferries by \$59 million over two years, the highest single increase in more than a decade.

During the last week, I was surprised and disappointed to learn that BC Ferries was going to announce publicly the removal of the fuel rebates of 2.9 percent on the Major and Minor routes and 1.9 percent on the Northern Routes, less than two months after government's fare reduction strategy was put into place. As Minister, I am personally committed to delivering on our government's promise to freeze fares. As I expressed to you, I believe this action is contrary to that.

I also indicated that government was willing to negotiate to provide funds to BC Ferries to avoid this increase. I am extremely disappointed that despite our requests for BC Ferries to come to the table, Mark Collins, BC Ferries CEO has decided to move forward with these fare hikes. I am asking the Board to reconsider this decision and to work with our government to maintain the fare freezes and reductions that British Columbians voted for.

.../2

I look forward to hearing from you.

Yours sincerely,

s. 22



Claire Trevena  
Minister

Copy to: Yuri L. Fulmer, Chair  
Board of Directors  
B.C. Ferry Authority

Mark Collins, President and CEO  
BC Ferries



## **Marshall, Deborah**

---

**From:** Marshall, Deborah  
**Sent:** June 12, 2018 11:11 AM  
**To:** katie.robb@gov.bc.ca; Criag Chambers (craig.chambers@gov.bc.ca); Bowness, Lianne  
GCPE:EX; Deborah Bowman; Kirk Handrahan; John Papadopoulos  
(john.papadopoulos@gov.bc.ca); William.Beale@gov.bc.ca  
**Cc:** Mark Wilson (Mark.Wilson@bcferries.com)  
**Subject:** News Release - Removal of Fuel Rebate  
**Attachments:** 18-014 BC Ferries Removes Fuel Rebates.pdf

Good morning.  
The attached release will be issued at 1:00 pm today.  
Embargoed until then.  
Regards,

Deborah Marshall  
Executive Director, Public Affairs  
Marketing & Customer Experience  
**British Columbia Ferry Services Inc.**  
500-1321 Blanshard Street, Victoria, B.C. V8W 0B7  
ss. 15, 19, 22  
[deborah.marshall@bcferries.com](mailto:deborah.marshall@bcferries.com)  
**bcferries.com | Facebook | Twitter**

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For Immediate Release  
18-014

June 12, 2018

## **BC FERRIES REMOVES FUEL REBATES DUE TO INCREASING COST OF FUEL**

VICTORIA – BC Ferries is advising customers that due to current world fuel market conditions, the company will remove the fuel rebates currently in place on June 27, 2018. BC Ferries closely monitors the cost of fuel and from time to time applies a rebate or surcharge under a regulatory process that is independent of tariffs.

BC Ferries uses a fuel rebate/surcharge mechanism to manage the volatility in the price of fuel. When fuel prices are lower, BC Ferries passes lower fuel prices on to customers through a fuel rebate. When fuel prices are higher, BC Ferries charges a fuel surcharge specifically designed to cover the additional cost of fuel. The company does not benefit financially from the mechanism.

“Over the past 14 years, we’ve had fuel surcharges, fuel rebates and periods with neither, depending on the market price of diesel fuel, so over the years it has basically been neutral for our customers,” said Mark Collins, BC Ferries’ President and CEO. “We know that the affordability of travel is important to our customers, and we use fuel deferral accounts and fuel hedging as tools to help reduce the impact that fluctuating fuel prices have on the cost of ferry travel.”

Fuel rebates of 2.9 per cent for the major and minor routes and 1.9 per cent for the northern routes have been in place since the spring of 2016. This equates to .50 cents for an adult and \$1.70 for a vehicle on the Metro Vancouver – Vancouver Island route and .30 cents for an adult and .70 cents on a variety of minor routes, for example.

Travel affordability on BC Ferries remains a priority for the company, with the cost of travel being held flat or reduced every year for the past three years.

For information regarding the cost of ferry travel, visit [bcferries.com](http://bcferries.com).

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Media Contact:  
BC Ferries, Media Relations  
Victoria: (250) 978-1267

Customer Contact:  
Victoria: (250) 386-3431  
Toll-free: 1-888-BCFERRY (1-888-223-3779)

Table attached

### BC Ferries' Tariff Effect of rebate removal

Route	Route Description	PASSENGER ADULT			PASSENGER VEHICLE up to 20'		
		New Price	Old Price	Change in price	New Price	Old Price	Change in Price
01	Yaswagan - Swartz Bay (One Way)	\$17.20	\$16.70	\$0.50	\$57.50	\$55.10	\$1.20
02	Hogarth Bay - Nanaimo (One Way)	\$17.45	\$16.95	\$0.50	\$57.50	\$55.10	\$1.20
30	Taswagan - Duha point (One Way)	\$17.45	\$16.95	\$0.50	\$57.50	\$55.10	\$1.20
03	Hogarth Bay - Longside (*Return*)	\$17.20	\$13.30	\$0.40	\$45.00	\$44.55	\$1.35
04	Swartz Bay - Kuford (*Return*)	\$10.70	\$10.35	\$0.35	\$31.15	\$30.40	\$0.95
05	Swartz Bay - Gulf Islands (*Return*)	\$11.40	\$11.05	\$0.35	\$35.60	\$34.55	\$1.05
06	Inter-Southern Gulf Islands (One Way)	\$5.70	\$5.50	\$0.20	\$12.20	\$11.80	\$0.40
07	Earle Cove - Sillery Bay (*Return*)	\$13.45	\$13.05	\$0.40	\$44.70	\$43.40	\$1.30
08	Hogarth Bay - Shog Cove (*Return*)	\$10.45	\$10.10	\$0.35	\$28.60	\$28.70	\$0.00
08	TSa to Gulf Islands (Peak-Pr. sat)	\$17.20	\$17.15	\$0.55	\$47.00	\$45.05	\$1.95
09	Gulf Islands to TSA (Peak-Sun, Hal Men )	\$17.20	\$17.15	\$0.55	\$47.50	\$47.75	\$1.75
10	Port Hardy - Prince Rupert (Peak May-Sep) (Off Peak Sun-Thurs)	\$2.80	\$2.55	\$0.25	\$20.40	\$19.90	\$0.50
11	Prince Rupert - Skidegate (Peak May-Sep)	\$40.30	\$39.50	\$0.80	\$141.00	\$140.25	\$2.75
12	Hill Bay - Brentwood Bay (One Way)	\$6.80	\$6.60	\$0.20	\$15.70	\$15.30	\$0.50
17	Powell River - Comox (One Way)	\$13.50	\$13.10	\$0.40	\$40.20	\$40.95	\$1.25
18	Powell River - Texada Island (*Return*)	\$9.70	\$9.40	\$0.30	\$22.90	\$22.20	\$0.70
19	Nanaimo Har - Gabriola Island (*Return*)	\$9.70	\$9.40	\$0.30	\$22.00	\$22.20	\$0.70
20	Chemainus - Thetis - Peninsula (*Return*)	\$9.35	\$8.95	\$0.30	\$21.80	\$21.15	\$0.65
21	Buchley Bay - Denman Island (*Return*)	\$8.90	\$8.40	\$0.30	\$20.65	\$20.05	\$0.60
22	Denman Island - Hornby Island (*Return*)	\$8.90	\$8.60	\$0.30	\$20.65	\$20.05	\$0.60
23	Campbell River - Quadra Island (*Return*)	\$8.90	\$8.60	\$0.30	\$20.65	\$20.05	\$0.60
24	Quadra Island - Carter Island (*Return*)	\$10.45	\$10.10	\$0.35	\$24.10	\$23.40	\$0.70
25	Port McNeill - Soanika - Albert Bay (*Return*)	\$10.45	\$10.10	\$0.35	\$24.10	\$23.40	\$0.70
26	Skidegate - Alford Bay (*Return*)	\$8.50	\$8.60	\$0.30	\$20.45	\$20.05	\$0.60
105 & 28	Port Hardy - Bella Coola (Peak May-Sep)	\$189.25	\$166.00	\$12.25	\$716.10	\$729.20	\$16.40

**Chan, Sarah**

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**From:** Wilson, Mark  
**Sent:** June 12, 2018 11:08 AM  
**To:** Deborah Bowman  
**Subject:** Fwd: letter attached re fuel rebates  
**Attachments:** 20180612 Grant Main Fuel rebates.pdf; ATT00001.htm

FYI

Mark C Wilson  
VP Strategy & Community Engagement  
BC Ferries

Mobile: ss. 15, 19, 22

Begin forwarded message:

**From:** "Collins, Mark" <[Mark.Collins@bcferries.com](mailto:Mark.Collins@bcferries.com)>  
**Date:** June 12, 2018 at 11:01:21 AM PDT  
**To:** "[Grant.Main@gov.bc.ca](mailto:Grant.Main@gov.bc.ca)" <[Grant.Main@gov.bc.ca](mailto:Grant.Main@gov.bc.ca)>  
**Cc:** "Lewthwaite, Jennifer TRAN:EX" <[Jennifer.Lewthwaite@gov.bc.ca](mailto:Jennifer.Lewthwaite@gov.bc.ca)>, "Wilson, Mark" <[Mark.Wilson@bcferries.com](mailto:Mark.Wilson@bcferries.com)>  
**Subject:** letter attached re fuel rebates

Grant,

Please see attached our letter regarding Fuel Rebates.

The press release will be sent shortly.

Sincerely,  
Mark

Mark F. Collins  
President & Chief Executive Officer  
**British Columbia Ferry Services Inc.**  
Suite 500 – 1321 Blanshard Street  
ss. 15, 19, 22  
[Mark.Collins@bcferries.com](mailto:Mark.Collins@bcferries.com)  
**bcferries.com | Facebook | Twitter**



PRESIDENT & CHIEF EXECUTIVE OFFICER

British Columbia Ferry Services Inc.  
Suite 500 - 1321 Blanshard Street  
Victoria, BC V8W 0B7  
Tel (250) 978-1100  
www.bcferrries.com

June 12, 2018

Mr. Grant Main, Deputy Minister  
Ministry of Transportation and Infrastructure  
PO Box 9850, Stn Prov Govt,  
Victoria, BC V8W 9T5

Dear Grant,

Further to our recent communications about the fuel rebate, please allow me to recap developments and to advise the Province of our forthcoming removal of the rebate.

Effective 1 April 2018, BC Ferries, in agreement with the Province, froze fares on the major routes and reduced fares by 15% on minor and northern routes. To help ensure affordable ferry travel for British Columbians, BC Ferries also agreed to absorb the approximately \$15 million existing balance of the fuel deferral account arising from excess rebates to ferry users as foregone revenues. As part of the agreement, BC Ferries advised the Province that the fuel rebate would be removed if and when the fuel deferral balance continued to grow unacceptably after 1 April. We agreed to keep the Province informed of the balance of this account, as we do with the BC Ferries Commissioner.

On 15 May 2018, the Executive Management Committee of BC Ferries determined that the balance of the fuel deferral account had grown unacceptably and, given the trend was for continued unacceptable growth, decided to give the regulatory fifteen day public notice starting on 22 May 2018 of the termination of the rebate. The Province was informed of this decision the same day, 15 May, which was three weeks before the rebate removal would come into effect on 6 June 2018. On 17 May the Minister of Transportation and Infrastructure (MOTI) called me to request a two week delay in giving public notice, a request we declined on 18 May given the rate of growth of the deferral account and there being, to that point, no other mechanism which would relieve the growth of the deferral account balance.

On 21 May, 2018 the Minister wrote to the Chair of the Board of BC Ferries requesting that the Board reconsider the removal of the rebate on the grounds the Province may be willing to offset the cost of the fuel rebate to BC Ferries. Based on this new information on 23 May we wrote to you advising the fifteen day public notice of removal of the rebate would be delayed two weeks to allow the Province the opportunity to explore the possibility of offsetting the fuel rebate cost. During the period 23 May to 6 June, BC Ferries exchanged regular communications with MOTI on the potential offset, however by 7 June no firm arrangement was in place. Communications from 7 and 8 June from ADM Deborah Bowman to BC Ferries VP Mark Wilson advised us that the Province continued to work on arrangements and were hopeful a decision would be forthcoming on 8 June. We advised that BC Ferries would await the Province's decision on potential arrangements even though the two week period had elapsed. We also advised that we could not postpone the removal of the rebate indefinitely.

On 8 June you advised me that no arrangement was likely that day and the Province hoped to advise BC Ferries of an arrangement by latest 11 June. As of the close of business on 11 June we had received no communication from the Province. Inquiring with you late on 11 June you advised that the Province had no arrangement to communicate. We advised you that, as a result, BC Ferries would give the required fifteen day notice of removal of the rebate on 12 June for effect on 27 June 2018.

Grant, we therefore formally advise you that BC Ferries will today give the required fifteen day public notice of removal of the fuel rebate, as required by Order of the BC Ferries Commissioner. The rebate will be removed as of 27 June 2018. We also advise you that should fuel prices remain above our regulated fuel set price a surcharge may be required at some point in the future. No date or amounts have been determined for a potential surcharge. MOTI will be kept informed of the balance of the fuel deferral account as has been committed to MOTI during discussions leading to the implementation of the fare initiatives effective 1 April 2018.

Grant, thank you for the hard work of your Ministry over the past several weeks on this issue. Our team has appreciated the diligence your staff has put into this.

Sincerely,

s. 22

Mark F. Collins  
President & Chief Executive Officer

**Chan, Sarah**

---

**From:** Wilson, Mark  
**Sent:** June 04, 2018 1:07 PM  
**To:** Bowman, Deborah TRAN:EX  
**Cc:** Handrahan, Kirk TRAN:EX  
**Subject:** RE: Fuel Deferral Account

Deborah,

Thank you for your e mail of 1 June 2018 in which you advise the Province "wishes to ensure ferry users do not experience an increase in the cost of ferry travel, when BC Ferries removes the fuel rebate as planned". You also advise that the "Province is proposing to fund fare discounts equivalent to the existing fuel rebates to offset the loss of these rebates." Assuming the use of a rebate process instead of a discount to fares, this proposal is generally acceptable to BC Ferries and we offer the following detail.

1. BC Ferries will provide the public with 15 days notice of the removal of the fuel rebate, as required by the BC Ferry Commissioner. At the same time we will advise the public that the Province is funding a new affordability rebate of an equal amount so the cost of travel is unchanged. The affordability rebate will be shown on the ticket in place of the cancelled fuel rebate so traveller can identify it. Fares and the bottom line shown on the ticket will be unchanged.
2. BC Ferries will invoice the Province for the cost of the affordability rebate, which will be the same as the amount of revenue BC Ferries was foregoing under the fuel rebate. For clarity, the amount calculated will be 2.9% of all fares sold in major and minor routes plus 1.9% of all fares sold on northern routes. The invoice will be prepared and sent to the Province monthly. The regulatory fuel deferral mechanism will function as usual should it be indicated by market fuel prices.
3. This arrangement for the affordability rebate will be in place unless and until the Province wishes to terminate it. The Province will provide BC Ferries with 30 days notice of termination.

Deborah, this is our understanding of the entirety of the agreement. If you concur we can formalize the details.

Thanks  
Mark

Mark Wilson  
Vice President, Strategy & Community Engagement  
**British Columbia Ferry Services Inc.**  
Suite 500-1321 Blanshard Street, Victoria, BC, V8W 0B7  
ss. 15, 19, 22  
[mark.wilson@bcferries.com](mailto:mark.wilson@bcferries.com)  
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**From:** Bowman, Deborah TRAN:EX [mailto:Deborah.Bowman@gov.bc.ca]  
**Sent:** May 31, 2018 4:10 PM  
**To:** Wilson, Mark

**Cc:** Handrahan, Kirk TRAN:EX  
**Subject:** Re: Fuel Deferral Account

Hi Mark, thanks for your note on Monday and the follow-up discussion yesterday.

As discussed, the Ministry's interest is to ensure that the government's commitment of freezing fares on the major routes connecting Vancouver Island and the Lower Mainland and reducing fares on the other routes by 15% is maintained. BC Ferries' intention to eliminate the existing fuel rebates would effectively increase the cost of travel for ferry users and be inconsistent with our minister's mandate and government's commitments.

In order to ensure that ferry users do not experience an increase in the cost of ferry travel, when BC Ferries removes the fuel rebate as planned, the Province is proposing to fund fare discounts equivalent to the existing fuel rebates to offset the loss of these rebates. BC Ferries would track the cost of these discounts (similar to the social programs) and bill the Ministry on a monthly or "pay as you go" basis. The Ministry would provide a minimum of a month's notice should it wish to discontinue the fare discounts associated with the removal of the fuel rebates.

As discussed, the Ministry is not prepared to "zero" the fuel deferral account on a monthly basis as proposed in your email. Under the Ministry's proposal, the balance in the fuel deferral account would be the same as it would have been had BC Ferries followed through on its original plans to eliminate the current fuel rebates.

I trust that the Province's proposal is acceptable to BC Ferries and I look forward to working with you, or your assigned designate, to finalize the agreement n or before June 6<sup>th</sup>, 2018.

Thank you, db

Deborah Bowman, Assistant Deputy Minister  
Policy and Programs Department | Ministry of Transportation and Infrastructure  
Direct 250. 387-8490 | Mobile 250.818-1709

---

**From:** Wilson, Mark [<mailto:Mark.Wilson@bcferries.com>]  
**Sent:** Monday, May 28, 2018 2:45 PM  
**To:** Bowman, Deborah TRAN:EX; Handrahan, Kirk TRAN:EX  
**Subject:** Fuel Deferral Account

Deborah/Kirk,

As requested after the meeting on Friday, I said I would follow up with a few items.

I offer the following:

**1. Would we(BCF)prefer a lump sum or pay as you go?**

*The Impact to deferral account balances of future fuel prices is driven by market forces. In addition, although less of an impact than fuel prices, the amount of rebate we "pay out" is driven by traffic volumes which can change due to external forces (weather, economy, US\$ exchange rate).*

*A lump sum payment infers that we control these drivers. We cannot. Consequently the fuel deferral regulatory structure was needed and established. Hence the price risk is better mitigated by a pay as you go process.*

**2. Do we (BCF) have any sensitive timings if once an agreement is reached that we would be concerned about if the deal or agreement was removed.**



*There are sensitivities around this from the financial, market and political/consumer climate. If it was a pay as you go (monthly) then that would form the least sensitivities. Our requirement would be for 30 days' notice such that we could then give notice and remove the rebate.*

**3. In the agreement are we(BCF) willing to take on any risk around traffic volume.**

*No, the biggest moves in the balance will occur in the summer. We have not room to take on risk pertaining to traffic volume or fuel deferral account risk.*

**4. If an agreement is reached what are the trigger points in the fuel deferral accounts.**

*BC Ferries determination of when a surcharge or rebate is put in place and the amount of it takes into consideration several factors; the amount of the balance, the forecast of fuel prices and traffic, and the impact to the balance over the current performance term. There is risk if this was not a pay as go agreement from the province that further factors could push the account into a surcharge. I don't know the chances of it occurring but market factors could also push it the other way, but that is the cleanness of a pay as you go agreement on a monthly basis.*

5. Province asked about the current balance of approximately \$4 M balance and how that would pertain to an agreement?

*BCF preference is that under any agreement the account be zeroed. BCF position is that we are not in a position to take on any financial risks around the fuel deferral account.*

***BCFerries' proposal***

***The best way to have the Province mitigate the risk which would otherwise be dealt with by the fuel deferral construct.***

1) *The Province pays down the deferral account to zero each month.*

*There is risk and opportunity with either; if the price goes up, the Province pays more, if it goes down, they pay less.*

*This is a straightforward and transparent solution as the results are based on actual experience each month and are reported monthly to the Commissioner.*

*It also eliminates further debate regarding potential surcharge or rebate levels.*

*BCF would require 30 days' notice to exit the agreement such that we could give public notice to allow the fuel deferral mechanism to work at the point the province chose to exit the agreement.*

I will talk to you on Wednesday at our scheduled phone call. I can be available tomorrow if you have any further questions.

Thanks  
Mark

Mark Wilson  
Vice President, Strategy & Community Engagement  
**British Columbia Ferry Services Inc.**  
Suite 500-1321 Blanshard Street, Victoria, BC, V8W 0B7  
ss. 15, 19, 22  
[mark.wilson@bcferries.com](mailto:mark.wilson@bcferries.com)  
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Chan, Sarah

---

**From:** Wilson, Mark  
**Sent:** June 02, 2018 2:48 PM  
**To:** Handrahan, Kirk TRAN:EX  
**Cc:** Bowman, Deborah TRAN:EX  
**Subject:** Re: Fuel rebate

Agreed. Back tomorrow. I will do my best not to get to far ahead of things.

Mark

Mark C Wilson  
Vice President  
Strategy & Community Engagement  
BC Ferries

> On Jun 2, 2018, at 5:38 PM, Handrahan, Kirk TRAN:EX <[Kirk.Handrahan@gov.bc.ca](mailto:Kirk.Handrahan@gov.bc.ca)> wrote:  
>

> Hi Mark, I understand you might be in transit back to BC. We heard on Friday from your coms folks (Darrin) that BCF wanted to put out a news release on Wednesday. While I appreciate that is in line with two weeks requested by the Province - it would be helpful to hold off on an announcement until we have signed off on an agreement- perhaps waiting until Thursday or Friday would be useful to get our respective approvals in place and a signed agreement executed. I think we are near an agreement in principle but need to agree on the details for implementation.

>

> Thx

> Kirk

>

> Sent from my iPhone

**Chan, Sarah**

---

**From:** Wilson, Mark  
**Sent:** May 11, 2018 12:03 PM  
**To:** Bowman, Deborah TRAN:EX  
**Subject:** RE: Important FYI - From the BC Ferries Friday call - Fuel rebate update

Deborah,  
I understand your point. I am not trying to jam you on this matter or force the issue. Will sit down with you next week to discuss.

Thx  
Mark

Mark Wilson  
Vice President, Strategy & Community Engagement  
**British Columbia Ferry Services Inc.**  
Suite 500-1321 Blanshard Street, Victoria, BC, V8W 0B7  
ss. 15, 19, 22  
[mark.wilson@bcferries.com](mailto:mark.wilson@bcferries.com)  
**bcferries.com | Facebook | Twitter**

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**From:** Bowman, Deborah TRAN:EX [<mailto:Deborah.Bowman@gov.bc.ca>]  
**Sent:** May 11, 2018 11:56 AM  
**To:** Wilson, Mark  
**Subject:** FW: Important FYI - From the BC Ferries Friday call - Fuel rebate update

Hi Mark,

It's not helpful in the slightest to be getting this kind of information through the communications channels of our organizations.

Other than being raised by you via text message yesterday and a parking lot conversation this morning, which we agreed needed to be discussed further, I find it completely inappropriate for BC Ferries to be contemplating a reduction or cancellation of the fuel rebate without further consultation with the Province.

I would really appreciate Deborah Marshall not bringing these types of issues up in the context of communications updates with our comms. people until the Executive of both our organizations have come to an agreement. As discussed a few hours ago, I'm happy to sit down with you as early as possible next week to determine next steps on this matter.  
Thanks, db

---

**From:** Bowness, Lianne GCPE:EX  
**Sent:** Friday, May 11, 2018 11:33 AM  
**To:** Bowman, Deborah TRAN:EX  
**Cc:** Handrahan, Kirk TRAN:EX; Petruzzelli, Lynda TRAN:EX; Chambers, Craig GCPE:EX; Robb, Katie GCPE:EX  
**Subject:** Important FYI - From the BC Ferries Friday call - Fuel rebate update

Hi Deborah – Craig & I were on the morning call with Deborah Marshall from BC Ferries. She mentioned that as an FYI for June – BC Ferries is planning to cancel or reduce fuel rebates in June (on all routes).

Even though this isn't a fare increase, it will look like it to the customer, since it will be an increase in the price of the ticket.

They are required to give 15 days' notice on this.

Wanted you to be aware – and Craig will start writing up an IN on this upcoming issue.

thanks

**Lisanne Bowness | Communications Manager**  
Government Communications and Public Engagement  
Ministry of Transportation and Infrastructure  
Direct: 250-356-7707  
Cell: 250-889-1336

**Littler, Erica**

---

**From:** Bowman, Deborah TRAN:EX <Deborah.Bowman@gov.bc.ca>  
**Sent:** February 15, 2018 2:45 PM  
**To:** Wilson, Mark  
**Cc:** Gallagher, Alana; Lukaitis, Cynthia; Handrahan, Kirk TRAN:EX; Petruzzelli, Lynda TRAN:EX  
**Subject:** Re: Next steps

Thank you for letting me know.

----- Original message -----

**From:** "Wilson, Mark" <Mark.Wilson@bcferries.com>  
**Date:** 2018-02-15 1:18 PM (GMT-08:00)  
**To:** "Bowman, Deborah TRAN:EX" <Deborah.Bowman@gov.bc.ca>  
**Cc:** "Gallagher, Alana" <Alana.Gallagher@bcferries.com>, "Lukaitis, Cynthia" <Cynthia.Lukaitis@bcferries.com>, "Handrahan, Kirk TRAN:EX" <Kirk.Handrahan@gov.bc.ca>, "Petruzzelli, Lynda TRAN:EX" <Lynda.Petruzzelli@gov.bc.ca>  
**Subject:** RE: Next steps

Deborah,

We will be taking the proposal to the board late next week. As previously discussed we can't commit to anything until we have a decision by our board. Our board meetings will occur next Thursday and Friday (22-23 Feb).

I think it is reasonable for you to start to draft the appropriate documents.

We remain committed to continue to work with the province to find alternatives or creative solutions that could help towards FAC service level requests, but as previously stated any further changes above contract will be at BCF discretion if funding is to remain with us.

I will be in touch after the board meetings.

Regards,  
Mark

Mark Wilson  
Vice President, Strategy & Community Engagement British Columbia Ferry Services Inc.  
Suite 500-1321 Blanshard Street, Victoria, BC, V8W 0B7  
ss. 15, 19, 22 F: 250-978-1166 mark.wilson@bcferries.com<mailto:frank.camaraire@bcferries.com>  
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From: Bowman, Deborah TRAN:EX [mailto:Deborah.Bowman@gov.bc.ca]  
Sent: February 14, 2018 8:52 AM  
To: Wilson, Mark  
Cc: Gallagher, Alana; Lukaitis, Cynthia; Handrahan, Kirk TRAN:EX; Petruzzelli, Lynda TRAN:EX  
Subject: RE: Next steps

Hi Mark and thank you for your response.

While we appreciate BCF agreement on the seniors funding, the FACs request for service level adjustments remains an issue of importance for the ministry. We acknowledge your commitment to address service levels at BCF discretion however, we would like to ensure that the ministry is kept informed on decisions to adjust service levels. As discussed in our meeting Feb 2nd, there may be alternatives such as the use of an evening water taxi service on Route 26 or other creative solutions to address adding service. Exploring alternative service provision could help address long-standing community concerns and we would appreciate engaging with you to explore the feasibility of this approach or other alternatives.

Can we assume by your response that you have Board approval to proceed? If that's the case, and we have achieved an agreement, I would like to engage our legal counsel to begin drafting the appropriate contract amendments.

Thank you again for your response, regards db

Deborah Bowman, Assistant Deputy Minister Policy and Programs Department | Ministry of Transportation and Infrastructure Direct 250. 387-8490 | Mobile 250.818-1709

From: Wilson, Mark [mailto:Mark.Wilson@bcferries.com]  
Sent: Thursday, February 8, 2018 5:21 PM  
To: Bowman, Deborah TRAN:EX  
Cc: Gallagher, Alana; Lukaitis, Cynthia; Handrahan, Kirk TRAN:EX; Petruzzelli, Lynda TRAN:EX  
Subject: RE: Next steps

Deborah,

Thanks for your reply and BC Ferries offers the following:

Seniors – I think part of our point is still being missed, we get that there is risk in all the revenues. Our tool to typically manage that type of risk for Seniors will not be available unlike the other volume risks. Simply put the seniors ultimately is not a discount it is a free fare/no charge, so unlike other cases of volume risk (freeze or a 15% discount), there can't be a price mechanism put in place to try and shift/move the demand.

FAC SLA Request – BC Ferries intends to stick to our previous proposal, we can't commit to something of this magnitude. We will continue to work with the FAC's to reintroduce service at our discretion and are committed to doing that, but by no means can we commit to introducing this service back in if the funding risk is left with us.

With that being said, we will take on the risk of Seniors under the funding you have proposed, but with the caveat that it will be revisited for PT5. We stand firm on the FAC SLA Requests.

Thx  
Mark

Mark Wilson

Vice President, Strategy & Community Engagement British Columbia Ferry Services Inc.

Suite 500-1321 Blanshard Street, Victoria, BC, V8W 0B7

ss. 15, 19, 22 [redacted] F: 250-978-1166 mark.wilson@bcferries.com<mailto:frank.camaraire@bcferries.com>

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From: Bowman, Deborah TRAN:EX [mailto:Deborah.Bowman@gov.bc.ca]

Sent: February 07, 2018 4:25 PM

To: Wilson, Mark

Cc: Lukaitis, Cynthia; Gallagher, Alana; Handrahan, Kirk TRAN:EX; Petruzzelli, Lynda TRAN:EX

Subject: RE: Next steps

Hi Mark, just checking in.

Do you have a timeline as to when we will hear back from you or when this matter will be brought before your Board?

Thank you, db

From: Bowman, Deborah TRAN:EX

Sent: Tuesday, February 6, 2018 8:44 AM

To: 'Wilson, Mark'

Cc: Lukaitis, Cynthia; Gallagher, Alana; Handrahan, Kirk TRAN:EX; Petruzzelli, Lynda TRAN:EX

Subject: RE: Next steps

Hi Mark,

Thanks for your e-mail summarizing the ministry's without prejudice response to BC Ferries' proposal of late December. I agree with your characterization of our discussions and believe we have made some very good progress.

As discussed on Friday, government is prepared to increase its funding based on the amounts specified in BC Ferries' December 22 proposal to the Province which includes 100% of the estimated foregone revenues for seniors discounts.

While I appreciate your concern about the challenge of predicting future traffic volumes, this is an inherent risk in all of the foregone revenues we've been discussing.

The Province's offer provides a significant increase in the ongoing annual funding contribution to BC Ferries. Further, BC Ferries analysis indicates that this level of government funding will continue to result in strong net earnings for the company during PT4.

Mark, as you can appreciate, it's in both parties interests to conclude an agreement as soon as possible. If BCF is unable to agree to the without prejudice offer presented last week, please let me know.

Look forward to hearing from you.



Deborah Bowman, Assistant Deputy Minister Policy and Programs Department | Ministry of Transportation and Infrastructure Direct 250. 387-8490 | Mobile 250.818-1709

From: Wilson, Mark [mailto:Mark.Wilson@bcferries.com]  
Sent: Friday, February 2, 2018 5:47 PM  
To: Bowman, Deborah TRAN:EX  
Cc: Lukaitis, Cynthia; Gallagher, Alana  
Subject: RE: Next steps

Deborah,

Appreciate you coming over to our office today to meet and overall I would agree we have made some strong progress on getting us closer to a finalized proposal. I would offer the following response on a non-prejudicial basis:

**Fare Initiatives** – Our understanding is that the Ministry supports the funding construct for the fare reductions on the non-major routes and the fare freeze on the major routes as set out in our December 22, 2017 concept paper.

**Seniors** – Our understanding is that the Ministry proposes to provide a capped amount of funding for the seniors' discount initiative. This construct would see BC Ferries fully bear the risk of any fluctuations in traffic volume. BC Ferries continues to believe that funding this initiative as a social program reimbursement under the Coastal Ferry Services Contract is the appropriate approach. However, should a fixed annual funding contribution continue to be the Ministry's preference, BC Ferries will require an enhanced level of provincial funding to address the traffic volume risk we will bear.

**Fuel Deferral Account** - Our understanding is that the Ministry acknowledges our planned action to address the fuel deferral account balance in 2018 and is not in a position at this time to provide any commitment on a provincial contribution to the account going forward. Our intent is to seek Commissioner approval to reset the fuel deferral account balance to a zero balance by March 31, 2018, as discussed, and to then allow the fuel deferral account mechanism to work in the manner established by the Commissioner going forward. We understand the Ministry's interest in being kept apprised of actions the company will take with respect to managing the account. Our intent would be to provide the Ministry with monthly updates on the account balance, which would provide staff with information to make informed and timely decisions on any contributions the Province may wish to make to the account. We would also commit to making best efforts to advise the Ministry as early as possible of our plans to make any changes in the fuel surcharges/rebates.

**FAC SLA Requests** – Our understanding is that the Ministry is requesting that BC Ferries find ways or solutions within our funding and risk to implement the service level adjustments requested by the Ferry Advisory Committee in their letter to the Minister last year. Our preliminary estimate is that the annual cost to BC Ferries of this would be in the order of \$6M. Given the magnitude of this request, and in consideration of our proposed contribution for the fare initiatives, we are not in a position to commit fully to this request. We are prepared to work with the FAC's to consider some service level adjustments on the non-northern routes on a pilot basis, at our discretion. In view of the magnitude of the costs of the requested service level adjustments on routes 10 and 26 (rough estimate of \$3M and \$1M, respectively) we would not be in a position to consider these adjustments without the support of the Province to fund them.

Appreciate your feedback as soon as possible so we can keep this moving forward to meet both our timelines.

Thx  
Mark

Mark Wilson

Vice President, Strategy & Community Engagement British Columbia Ferry Services Inc.

Suite 500-1321 Blanshard Street, Victoria, BC, V8W 0B7

ss. 15, 19, 22 [redacted] F: 250-978-1166 mark.wilson@bcferries.com<mailto:frank.camaraire@bcferries.com>  
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From: Bowman, Deborah TRAN:EX [mailto:Deborah.Bowman@gov.bc.ca]

Sent: January 24, 2018 3:27 PM

To: Wilson, Mark

Subject: RE: Next steps

Hi Mark, I appreciate your note and we have been working internally to respond to the proposal that was tabled on Dec. 22.

I believe we will be in a position to table our response on Feb, 2nd.

I will have my office coordinate with yours to organize a time that is convenient for all of us.

Thanks again, db

From: Wilson, Mark [mailto:Mark.Wilson@bcferries.com]

Sent: Wednesday, January 24, 2018 3:02 PM

To: Bowman, Deborah TRAN:EX

Subject: Next steps

Deborah,

We last met Dec 22, 2017 to discuss proposed concepts for achieving government's commitments on the fare initiatives. We need to proceed with publishing what our fares will be commencing April 1, 2018 in order that our customers can book reservations for travel in the new fiscal year. If the fares are to reflect government's initiatives, we will need to understand by next week how government is proposing to support them. As we have mentioned in our meetings, our concept papers have been submitted on a non-prejudicial basis, as we will be required to obtain the approval of our board of directors for any possible funding contribution by BC Ferries to the fare initiatives. Our time is tight to obtain a board decision and to publish our fares. Accordingly, we respectfully ask for your response by the end of next week (Feb 2, 2018). I and the BCF team are available to discuss further.

Thanks

Mark

Mark Wilson

Vice President, Strategy & Community Engagement British Columbia Ferry Services Inc.

Suite 500-1321 Blanshard Street, Victoria, BC, V8W 0B7

ss. 15, 19, 22 [redacted] F: 250-978-1166 mark.wilson@bcferries.com<mailto:frank.camaraire@bcferries.com>  
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Deborah >

Mon, Jun 11, 10:19 AM

Should have an answer by end of day Grant advising Mark.

Ok. Thx.

Tue, Jun 12, 7:23 AM

Deborah, we will announce today our intention to remove the fuel rebate. Essentially give public the 15 days notice required. Mark has let Grant know. We will send over press release sometime this morning before we release it today.

Thanks Mark.

Tue, Jun 12, 9:37 AM

Do you have time tomorrow to chat for 15 minutes on some



Text Message





Deborah &gt;

Mon, Jun 11, 6:50 AM

Hi Mark, Grant gave Mark a status update on Friday. My understanding is that there should be a resolution today. Trying my best and will share once I have word. Thanks, db

Mon, Jun 11, 10:19 AM

Should have an answer by end of day Grant advising Mark.

Ok. Thx.

Tue, Jun 12, 7:23 AM

Deborah, we will announce today our intention to remove the fuel rebate. Essentially give public the 15 days notice required. Mark has let Grant know. We will send over press release sometime this morning



Text Message





Deborah >

Fri, Jun 8, 7:37 AM

Hi Mark. Grant has spoken to Mark C. He can provide you with update thank you.

Thx

Sun, Jun 10, 9:32 PM

Deborah, we really need MOTI's answer by noon tomorrow. The two weeks have elapsed and while we wish to remain cooperative we really need to do something by end of the day Monday in terms of notice on fuel deferral account. Thx.

Mon, Jun 11, 6:50 AM

Hi Mark, Grant gave Mark a status update on Friday. My understanding is that there should be a resolution today. Trying my best and will share



Text Message





Deborah >

Any updates?

Thu, Jun 7, 2:35 PM

I understand that Mark C has reached out to Minister Trevena for an update. Please let him know she wont be responding as she's unavailable for the next week. If he wants to connect with someone that should be Grant. Thx.

Thx. I am unaware. I will pass it on.

Thu, Jun 7, 7:27 PM

Any update or word?

Thu, Jun 7, 10:14 PM

Nothing sorry Mark.

Fri, Jun 8, 7:37 AM



Text Message





Deborah >

Just running out of runway as tomorrow is the two weeks.

Yes. Very aware.

Wed, Jun 6, 6:06 PM

Mark I doubt very much I'll have direction this evening. I am staying close to my phone though and as soon as I hear anything I will let you know.

Thx

Thu, Jun 7, 11:25 AM

Any update?

Thu, Jun 7, 2:35 PM

I understand that Mark C has reached out to Minister Trevena for an update. Please let him



Text Message







Deborah &gt;

Let's do 9:45. I will send you a dial in line. As Kirk will be joining us and he's working remotely today. Thanks Mark.

Ok

Wed, Jun 6, 10:12 AM

Give me a call when you can.

Wed, Jun 6, 3:50 PM

I am back at head office. We really do need some form of answer today please.

Working on it here but navigating through our organization takes time and I'm pushing as hard as I can to get resolution today. It may be tomorrow morning though.



Text Message





Deborah &gt;

It is not clean from our perspective. The fuel deferral should act as it is suppose to. Thus our proposal. In your proposal money has to flow into fuel deferral account. In ours money flows in as a government subsidy to fares, and is accounted as such.

Over to Sunshine Coast for morning and FACs. Will be back online in about 45 min.

**Let's have a call when you're done your FAC meeting. Let me know when that's convenient.**

Free at 830 for 15 min or 945 for 15 min

**Let's do 9:45. I will send you a dial in line. As Kirk will be**

**initiating and help working**



Text Message





Deborah &gt;

province.

Thanks Mark. The rebate isn't being removed though. The approach is to leave it as is (status quo) and province contributes to buying down the fuel deferral account monthly as of the 1st day of the agreement (just as bc ferries has in the past with the lump sum payment in March). I don't understand the concern with the approach. In our view this is status quo for the ferry user and the same 2 weeks notice to public of a change would apply if the province gives bc ferries 30 days notice. If the news release is the issue and notifying the public of the approach, I can bring that back.. but I don't see the challenge otherwise.



Text Message





Deborah &gt;

The way you described it, it is not simple or clean. More complicated. If we were to accept it and I gotta say that is a big if we would do a press release stating essentially that the fuel rebate is removed and the government is offsetting it. And that would remain in place only as long as government is supporting it. Essentially we would want to be very clear with public that rebate is being removed and offset by province.

**Thanks Mark. The rebate isn't being removed though. The approach is to leave it as is (status quo) and province contributes to buying down the fuel deferral account monthly as of the 1st day of the agreement (just as bc ferries**

has in the past with the...



Text Message





Deborah &gt;

Tue, Jun 5, 4:30 PM

Do you have a moment to have a quick call?

In 15 min ok?

Sure call me on my cell.  
[250-818-1709](tel:250-818-1709)

Wed, Jun 6, 7:05 AM

Hi Mark just touching base, any concerns on the province's request to leave the rebate in as discussed late yesterday?

Give me five minutes and will send you text. Yes some concerns.

The way you described it, it is not simple or clean. More complicated. If we were to



Text Message





Deborah >

Tue, Jun 5, 8:38 AM

Our CFO s. 22  
s. 22 and is not back in until later this morning so I can't get you anything more concrete. I talked to her briefly and Mark C and they do see a discounted fare as more complicated and challenging.

Tue, Jun 5, 11:27 AM

Thanks s. 22  
s. 22. We're still in discussions about the execution of the rebate.. will have a better sense/update at the end of the day.

Ok!

Tue, Jun 5, 4:30 PM



Text Message





Deborah >

Think it makes it more messy and complicated. I can't say I fully understand reason why but I know it has been discussed at our end

It may be the discount is preferred approach but I'll know more tomorrow by noon.

Ok. I will dig up info in morn on what could be our issues or concerns with discount approach and text you.

Thanks. My meeting is at 9:15 so if you can let me know by then that would be good.

Will try

Ok. Thanks again.



Text Message





Deborah &gt;

**Ok. We need to discuss the point of purchase approach. Is the rebate being directly applied against the fares?**

Mon, Jun 4, 2:59 PM

**Hi Mark thanks for your note. I will respond offically tomorrow before noon. I have internal meetings tomorrow first thing. Pretty sure province will want to do own announcement though. We could time the releases.**

Mon, Jun 4, 9:41 PM

**Mark what if preference was to discount fares rather than using a rebate approach?**

Think it makes it more messy and complicated. I can't say is I fully understand reason why.



Text Message







Deborah >

Mon, Jun 4, 10:04 AM

In regards to fuel deferral, Have an email response to you by lunch today. We can chat later today if you want.

Can you let me if it's supportive or not in the meantime?

\*know

Overall we are supportive.

Good. Thanks Mark.

Just waiting on an answer from IT about stuff on ticket and back end process to change things before I reply. May need another few hours.

Ok. We need to discuss the point of purchase approach. Is



Text Message





Deborah &gt;

Good. Will send you an invite for Friday at 1:30. We need to have costs and options as discussed last week so if there are changes to what you have given to Kirk already please have them with you. If not well work from those numbers. Thanks Mark.

Wed, May 23, 4:59 PM

Deborah, numbers have not changed from when I talked to Kirk. 3m now. 10m end sept, 13M end Dec and 16-18m end of FY/March. See you Friday. In rough terms 1.5 m per month.

Wed, May 23, 7:53 PM

Thanks will discuss Friday.

Mon, Jun 4, 10:04 AM



Text Message





Deborah &gt;

Tomorrow or Friday works for me please let me know when. Kirk will be joining me. Thanks Mark.

I have to chair a FAC meeting tomorrow on Cortes so will have to be Friday anytime after 1.

Okay are you able to come over here?

Sure.

Good. Will send you an invite for Friday at 1:30. We need to have costs and options as discussed last week so if there are changes to what you have given to Kirk already please have them with you. If not well work from those numbers.



Text Message





Deborah >

**\*Can\***

Tue, May 22, 1:51 PM

Mark C will respond to Grant M tomorrow. I will leave it at that level for comment.

Okay thank you, would also like to set up a meeting with you as soon as possible to work out next steps please. Thanks Mark

Tue, May 22, 4:21 PM

I am at FAC's up island all week but I can get back somehow for Thursday afternoon or Friday afternoon. Will just be me at meeting.

Tomorrow or Friday works for me please let me know when.

Mark will be joining me. Thanks



Text Message





Deborah &gt;

Hi Mark am really disappointed that Mark C would not consider a two week delay in getting the fuel rebate announcement out. We needed that time to determine government's ability to buy down the account in the meantime knowing full well the rebate has to come off. Our minister is very disappointed and this kind of thing doesn't help our relationship at the highest levels. I'm sure you tried your best but quite frankly this situtaion isn't helpful. Just letting you know. db

Tue, May 22, 12:45 PM

Mark hi. CBC is reporting that the fuel rebate is on hold. CN we get a confirmation from you that this is in fact true. Thanks  
n



Text Message





Deborah &gt;

Still in discussions on it at our exec eating still going. I will follow up with Kirk shortly when we wrap

Also look at a cost share of province willing to buy down a portion as well as bcf...

Fri, May 18, 1:49 PM

Hi Mark am really disappointed that Mark C would not consider a two week delay in getting the fuel rebate announcement out. We needed that time to determine government's ability to buy down the account in the meantime knowing full well the rebate has to come off. Our minister is very disappointed and this kind of thing doesn't help our relationship at the highest levels. I'm sure you



Text Message





Deborah >

deferral account will be probably mentioned tomorrow.

**To the minister? Not a good thing to bring forward in this venue in my opinion...**

Mon, May 14, 10:08 AM

**Hi Mark can we meet today (after 5) or tomorrow on the fuel rebate? Thanks, db**

Sure. Let's meet today.

Tue, May 15, 4:32 PM

All looks good for Cumberland back on 18 May

**Ok. Thanks. Do you have the numbers for the options discussed on fuel rebate?**



Text Message





Deborah &gt;

Thu, May 10, 11:19 AM

Cumberland will be back in full service 18 May. Full sched in effect for May long day weekend.

Also can we touch base in fuel federal account and Bowen Class replacement project before we do tour tomorrow?

Thu, May 10, 4:49 PM

**Hi Mark am absolutely swamped and don't think can connect before tomorrow morning. Can we connect after the tour?**

Sure. Just a heads up fuel deferral account will be probably mentioned tomorrow.



Text Message

