

PRESIDENT & CHIEF EXECUTIVE OFFICER

BRITISH COLUMBIA FERRY SERVICES INC. SUITE 500, 1321 BLANSHARD STREET VICTORIA, BC V8W 0B7 TEL: 250-978-1360

TEL: 250-978-1360 FAX: 250-978-1362

January 28th, 2015

Mr. Dennis Dodo

s 22 - home address

Dear Dennis:

RE: EMPLOYMENT CONTRACT - VICE PRESIDENT, FINANCE & CHIEF FINANCIAL OFFICER

This letter outlines the employment contract between British Columbia Ferry Services Inc. ("BC Ferries") and you under the following terms affective April 8, 2015.

#### A. JOB DESCRIPTION

As Vice President, Finance & Chief Financial Officer you will report directly to the President and Chief Executive Officer. Your general responsibilities are summarized in the Position Description which has been provided to you.

You acknowledge that BC Ferries must make changes on a continuing basis in order to efficiently and effectively operate its business. As a result, you agree that BC Ferries may alter its methods of doing business from time to time. These changes may result in occasional changes to your job duties. Provided that these changes are not so significant as to fundamentally after the terms of your employment, you agree that such changes may be made and that you accept them as a normal incident of your employment contract.

You also acknowledge that in performing the duties and responsibilities as Vice President, Finance & Chief Financial Officer, you will occupy a position of high fiduciary trust and confidence, and you will not act in any manner which would be detrimental to the interests of BC Ferries either during or following your employment with BC Ferries.

### B. SALARY AND VARIABLE PAY

Your annual Base Salary will be \$308,000, paid on a bi-weekly basis, and your annual Maximum Salary will be \$363,000.

The difference between your Base Salary and your Maximum Salary is 15 percent (\$55,000) and is a Holdback which can be earned in whole or in part each year based on the achievement of approved Company business results (50 percent) and performance of individual objectives (50 percent), negotiated annually.

You will be eligible for future adjustments in 2016 and 2017 and thereafter based on your personal performance and the performance of the Company, subject to the maximum allowable total compensation under the Company's Executive Compensation Plan. To further clarify, the holdback will be administered within the prescribed total compensation limit. This means that your annual Earned Salary Holdback may be limited by the available room under the total compensation limit, which will be calculated and confirmed annually to adjust for fluctuations or increases in Base Salary, benefits or other compensation.

## C. EMPLOYMENT POLICIES

You agree to well and faithfully serve BC Ferries and to comply with any policies, procedures, rules, regulations and job requirements that BC Ferries may establish and amend from time to time, including BC Ferries Corporate Policies and Code of Business Conduct and Ethics (the "Code"), which form part of the terms and conditions of your employment with BC Ferries. You must review them from time to time as you are required to understand and adhere to all corporate policies and the Code.

# D. PRIVACY & CONFIDENTIALITY

Further to the confidentiality obligations in the Code and any BC Ferries policy or procedure in respect of confidential information, you will not use, disclose, sell, license, publish, reproduce or otherwise make available any Confidential Information of BC Ferries, its subsidiaries, customers or contractors without the express written consent of BC Ferries and any third party involved.

Confidential Information refers to any information not generally known by non-BC Ferries personnel and information which is used by and is proprietary to BC Ferries, its subsidiaries, customers or contractors.

This confidentiality obligation will continue to bind you after the termination of your employment with BC Ferries.

In addition, as a BC Ferries employee, you will handle any personal information in BC Ferries' custody and control in accordance with any requirements in the Freedom of Information and Protection of Privacy Act.

By accepting this offer, you agree that BC Ferries may collect, use and disclose your personal information for the purposes of administering and managing the employer-employee relationship.

#### E. BENEFITS

BC Ferries will provide you with coverage for health and welfare benefits at no cost to you. As an Executive employee, you are also entitled to participate in the Executive Benefits Plan with an annual Health Spending Account in the amount of \$5,000.

#### F. PENSION

You will be enrolled in the Public Service Pension Plan of B.C. (P.S.P.P). The plan is a defined benefit pension plan. The cost of participating is shared by both the Company and Executive. Copies of the pension plan documents are available for your review, as they form part of the terms and conditions of your employment with BC Ferries and are subject to amendment from time to time by the P.S.P.P.

### G. ANNUAL VACATION

You will be entitled to six (6) weeks Annual Vacation. Unused vacation in excess of four (4) weeks each year may be carried forward and shall be taken in time off at a future date. Any unused vacation entitlement as of your normal retirement date will be forfelted.

If your employment at BC Ferries terminates for any reason (i.e. voluntary or involuntary termination) we will pay you any earned but unused vacation entitiements related to the current year. If you have used more Annual Vacation than you have earned, you agree that the difference will be deducted from any money owing to you by BC Ferries (including wages) or otherwise recovered from you.

## H. VEHICLE ALLOWANCE

You will be provided with a vehicle allowance of \$900/month plus gas. In addition, you will be provided with paid parking at the BC Ferries Corporate office in Victoria.

#### I. EXPENSES

You will be reimbursed for any receipted business expenses in accordance with *BC Ferries Travel and Business Expenses Policy*.

### J. TERMINATION PROVISIONS

If you wish to terminate your employment with us you must give us at least three (3) months' notice. BC Ferries may waive any part of such notice and if it does so then you will be excused from performing your duties during the notice period and provided with salary continuance for the remainder of such notice period.

In the event of termination for other than cause, in lieu of notice, you will be entitled to twenty-four (24) months' severance pay (Maximum Salary) and benefits. The severance period shall be credited service as service under the P.S.P.P. You will also be entitled to be paid any unused vacation entitlements.

Termination for other than cause shall include circumstances where your authority and duties have changed in a manner which constitutes dismissal.

# K. RELOCATION AND TRANSFER ASSISTANCE

Under the relocation and transfer policy, you will be eligible for reimbursement of all bona fide expenses relative to the relocation of you and your family to Victoria, BC. See Appendix 'A'. In the event you voluntarily leave the company prior to the completion of thirty-six (36) months, you will be required to reimburse these costs on a pro-rated basis.

# L. TRANSITION ADJUSTMENT PAYMENT

In order to facilitate the transfer and transition of you and your family to Victoria, BC, the Company shall provide you with a one-time taxable payment of \$25,000, subject to the maximum allowable compensation under the Company's Executive Compensation Plan.

### M. GENERAL

You agree that this Employment Contract constitutes the full agreement with BC Ferries which includes all of the documents included by reference in this Employment Contract.

You also agree that any and all disputes relating to this Employment Contract shall be resolved by mediation or by arbitration. The rules for the British Columbia Centre for Commercial Arbitration shall apply to any arbitration proceedings.

If any provision of this Employment Contract is declared invalid, illegal or unenforceable, such a finding will not impair the remaining provisions.

Any amendment to this Employment Contract must be in writing signed by both parties.

To confirm your acceptance of this employment contract with BC Ferries, please sign this letter and mail or deliver it to Glen Schwartz, Executive Vice President, Human Resources & Corporate Development.

s. 22 - signature

President & CEO

I, Dennis Dodo, have read and understand this employment contract and attachments, and agree to continue to accept the position of Vice President, Finance & Chief Financial Officer according to the terms and conditions specified.

s. 22 - signature

Dennis Dodo

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## Appendix 'A'

# Relocation Assistance

Eligible assistance and reimbursement of relocation expenses include the following:

- Temporary accommodation for you and your family up to twelve (12) months.
- Costs associated with travel, meals, and accommodation for you and your family to search for a home in Victoria, BC.
- Transportation and storage costs for all household effects including vehicles (eg. packing, handling, transit, storage, insurance)
- Cost of selling current residence (eg. Legal, real estate commission, mortgage penalty, utilities)
- Cost of purchasing a new residence in Greater Victoria (eg. Legal, transfer fees, purchase tax, utilities, school fees)

Please ensure pre-approval of all expenses and costs by the EVP, Human Resources & Corporate Development or Director, Corporate Human Resources.